

Average hourly wages for selected occupational groups and areas by time- and incentive-based pay, civilian workers, 2018¹

Selected occupational groups and areas	Time-based pay	Incentive-based pay
13-0000 Business and financial operations		
Chicago-Naperville-Elgin, IL-IN-WI.....	\$35.38	\$65.89
Los Angeles-Long Beach-Anaheim, CA.....	\$38.14	\$49.74
Miami-Fort Lauderdale-West Palm Beach, FL.....	\$32.92	\$54.48
San Jose-Sunnyvale-Santa Clara, CA.....	\$46.13	\$61.01
41-0000 Sales and related		
Atlanta-Sandy Springs-Roswell, GA.....	\$16.13	–
Boston-Cambridge-Nashua, MA-NH.....	\$20.74	\$54.51
Chicago-Naperville-Elgin, IL-IN-WI.....	\$16.87	\$39.18
Dallas-Fort Worth-Arlington, TX.....	\$17.31	\$36.42
Detroit-Warren-Dearborn, MI.....	\$17.42	\$34.84
Houston-The Woodlands-Sugar Land, TX.....	\$15.67	\$42.14
Los Angeles-Long Beach-Anaheim, CA.....	\$17.67	–
Miami-Fort Lauderdale-West Palm Beach, FL.....	\$16.39	–
Minneapolis-St. Paul-Bloomington, MN-WI.....	\$18.76	–
New York-Newark-Jersey City, NY-NJ-PA.....	\$22.82	–
Philadelphia-Camden-Wilmington, PA-NJ-DE-MD.....	\$18.33	\$42.61
Phoenix-Mesa-Scottsdale, AZ.....	\$16.44	\$29.81
San Jose-Sunnyvale-Santa Clara, CA.....	\$21.84	\$43.82
Seattle-Tacoma-Bellevue, WA.....	\$19.87	\$39.06
Washington-Arlington-Alexandria, DC-VA-MD-WV.....	\$17.66	\$43.04
43-0000 Office and administrative support		
Atlanta-Sandy Springs-Roswell, GA.....	\$18.36	\$19.89
Boston-Cambridge-Nashua, MA-NH.....	\$21.98	\$23.80
Chicago-Naperville-Elgin, IL-IN-WI.....	\$19.11	\$21.67
Dallas-Fort Worth-Arlington, TX.....	\$18.59	\$22.65
Detroit-Warren-Dearborn, MI.....	\$18.42	\$17.78
Houston-The Woodlands-Sugar Land, TX.....	\$18.78	\$19.93
Los Angeles-Long Beach-Anaheim, CA.....	\$20.33	\$23.56
Miami-Fort Lauderdale-West Palm Beach, FL.....	\$17.81	\$18.41
Minneapolis-St. Paul-Bloomington, MN-WI.....	\$20.31	\$25.13
New York-Newark-Jersey City, NY-NJ-PA.....	\$21.49	\$24.77
Philadelphia-Camden-Wilmington, PA-NJ-DE-MD.....	\$19.57	\$20.85
Phoenix-Mesa-Scottsdale, AZ.....	\$18.52	\$20.02
San Jose-Sunnyvale-Santa Clara, CA.....	\$23.89	–
Seattle-Tacoma-Bellevue, WA.....	\$21.83	\$22.74
Washington-Arlington-Alexandria, DC-VA-MD-WV.....	\$21.69	\$22.59
49-0000 Installation, maintenance, and repair		
Chicago-Naperville-Elgin, IL-IN-WI.....	\$24.80	\$27.85
Detroit-Warren-Dearborn, MI.....	\$23.47	\$26.93
Los Angeles-Long Beach-Anaheim, CA.....	\$25.91	\$26.32
New York-Newark-Jersey City, NY-NJ-PA.....	\$26.81	\$29.16
53-0000 Transportation and material moving		
Atlanta-Sandy Springs-Roswell, GA.....	\$17.68	\$20.70
Chicago-Naperville-Elgin, IL-IN-WI.....	\$19.01	\$23.44
Los Angeles-Long Beach-Anaheim, CA.....	\$18.82	\$20.97
New York-Newark-Jersey City, NY-NJ-PA.....	\$20.19	\$23.43

¹ For definitions of terms, see the Frequently Asked Questions available at www.bls.gov/mwe/faq.htm.

Note: Dashes indicate that no data were reported or that data do not meet publication criteria. Additional occupational groups and areas are available at www.bls.gov/mwe.

Source: U.S. Bureau of Labor Statistics, Modeled Wage Estimates.