

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$21.47	\$17.14	\$853	\$682	39.7	\$43,532	\$35,360	2,027
<b>Management occupations</b> .....	41.41	38.69	1,702	1,579	41.1	87,591	82,108	2,115
Chief executives .....	107.86	83.01	4,715	3,320	43.7	245,205	172,650	2,273
General and operations managers .....	45.87	48.08	1,960	1,931	42.7	101,920	100,407	2,222
Marketing and sales managers .....	45.16	47.45	1,862	1,744	41.2	96,842	90,698	2,144
Marketing managers .....	48.79	49.16	1,995	1,744	40.9	103,762	90,698	2,127
Sales managers .....	39.97	47.45	1,668	1,689	41.7	86,725	87,820	2,170
Administrative services managers .....	33.45	29.56	1,343	1,160	40.1	69,827	60,341	2,087
Computer and information systems managers .....	52.72	49.92	2,155	2,025	40.9	111,810	105,000	2,121
Financial managers .....	39.14	38.47	1,589	1,579	40.6	82,601	82,108	2,110
Human resources managers ... Compensation and benefits managers .....	33.98	34.00	1,476	1,510	43.4	76,757	78,499	2,259
Industrial production managers .....	33.55	30.19	1,483	1,510	44.2	77,135	78,499	2,299
Purchasing managers .....	42.23	41.56	1,713	1,662	40.6	89,074	86,445	2,109
Construction managers .....	34.92	23.20	1,397	928	40.0	72,643	48,246	2,080
Education administrators .....	34.83	32.71	1,435	1,308	41.2	74,624	68,039	2,143
Education administrators, elementary and secondary school .....	41.02	45.41	1,671	1,681	40.7	77,231	82,175	1,883
Education administrators, postsecondary .....	47.63	50.02	1,979	2,001	41.5	85,488	85,234	1,795
Engineering managers .....	38.27	31.00	1,533	1,240	40.0	79,691	64,480	2,082
Food service managers .....	50.62	48.08	2,133	2,112	42.1	110,891	109,801	2,191
Medical and health services managers .....	22.99	23.56	954	942	41.5	49,206	49,009	2,140
Property, real estate, and community association managers .....	49.00	39.61	1,989	1,703	40.6	103,447	88,581	2,111
Social and community service managers .....	36.01	27.58	1,430	1,103	39.7	74,369	57,371	2,065
<b>Business and financial operations occupations</b> .....	28.94	26.44	1,158	1,058	40.0	60,195	55,001	2,080
Buyers and purchasing agents Wholesale and retail buyers, except farm products .....	28.17	25.93	1,136	1,030	40.3	59,059	53,560	2,096
Wholesale and retail buyers, except farm products .....	24.52	22.80	1,005	912	41.0	52,260	47,426	2,131
Buyers and purchasing agents Wholesale and retail buyers, except farm products .....	20.71	18.81	851	752	41.1	44,264	39,129	2,137

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Business and financial operations occupations</b> –Continued								
Purchasing agents, except wholesale, retail, and farm products .....	\$27.91	\$29.37	\$1,146	\$1,175	41.0	\$59,568	\$61,090	2,134
Claims adjusters, appraisers, examiners, and investigators .....	27.03	25.93	1,075	1,037	39.8	55,911	53,941	2,068
Claims adjusters, examiners, and investigators .....	27.03	25.93	1,075	1,037	39.8	55,911	53,941	2,068
Compliance officers, except agriculture, construction, health and safety, and transportation .....	24.06	22.24	963	890	40.0	50,052	46,259	2,080
Cost estimators .....	33.88	35.70	1,357	1,232	40.1	70,553	64,064	2,083
Human resources, training, and labor relations specialists .....	26.33	23.13	1,066	1,000	40.5	55,450	52,000	2,106
Training and development specialists .....	25.77	25.06	1,031	1,002	40.0	53,601	52,125	2,080
Management analysts .....	30.73	27.57	1,229	1,103	40.0	63,913	57,346	2,080
Accountants and auditors .....	30.22	27.50	1,211	1,100	40.1	62,962	57,179	2,084
Financial analysts and advisors .....	31.11	29.68	1,239	1,187	39.8	64,444	61,734	2,071
Financial analysts .....	34.15	30.51	1,366	1,220	40.0	71,042	63,461	2,080
Loan counselors and officers	39.97	36.06	1,578	1,442	39.5	82,061	75,001	2,053
Loan officers .....	39.97	36.06	1,578	1,442	39.5	82,061	75,001	2,053
<b>Computer and mathematical science occupations</b> .....	35.04	33.37	1,420	1,360	40.5	73,785	70,720	2,106
Computer programmers .....	35.86	34.31	1,434	1,372	40.0	74,592	71,367	2,080
Computer software engineers	42.21	41.54	1,720	1,684	40.8	89,397	87,589	2,118
Computer software engineers, applications	38.16	34.15	1,526	1,366	40.0	79,275	71,032	2,077
Computer software engineers, systems software .....	45.48	44.31	1,882	1,865	41.4	97,868	96,985	2,152
Computer support specialists	23.35	20.97	934	839	40.0	48,571	43,616	2,080
Computer systems analysts ....	36.43	36.28	1,516	1,554	41.6	78,811	80,824	2,163
Database administrators .....	41.87	48.52	1,675	1,941	40.0	87,095	100,922	2,080

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Computer and mathematical science occupations</b> –Continued								
Network and computer systems administrators .....	\$29.06	\$27.89	\$1,166	\$1,115	40.1	\$60,450	\$58,001	2,080
Network systems and data communications analysts	30.48	31.25	1,219	1,250	40.0	63,389	65,000	2,080
<b>Architecture and engineering occupations</b> .....	33.38	31.25	1,333	1,257	39.9	69,269	65,333	2,075
Architects, except naval .....	28.43	22.90	1,007	831	35.4	52,384	43,201	1,843
Architects, except landscape and naval .....	28.50	22.90	1,007	831	35.3	52,371	43,201	1,838
Engineers .....	37.36	35.72	1,509	1,472	40.4	78,467	76,523	2,100
Civil engineers .....	33.00	31.50	1,312	1,260	39.8	68,212	65,520	2,067
Computer hardware engineers .....	38.82	36.89	1,613	1,576	41.5	83,860	81,931	2,160
Electrical and electronics engineers .....	42.67	42.99	1,719	1,748	40.3	89,391	90,902	2,095
Electrical engineers .....	43.88	42.99	1,782	1,827	40.6	92,671	94,999	2,112
Electronics engineers, except computer .....	41.56	39.62	1,663	1,585	40.0	86,454	82,399	2,080
Industrial engineers, including health and safety .....	29.42	30.74	1,225	1,240	41.6	63,688	64,490	2,165
Industrial engineers .....	29.54	30.74	1,260	1,280	42.7	65,530	66,552	2,218
Mechanical engineers .....	42.60	45.17	1,708	1,778	40.1	88,837	92,450	2,085
Drafters .....	24.16	22.50	943	900	39.0	49,043	46,800	2,030
Architectural and civil drafters .....	23.69	22.37	921	860	38.9	47,914	44,720	2,023
Engineering technicians, except drafters .....	24.82	25.47	993	1,019	40.0	51,619	52,978	2,080
Civil engineering technicians .....	19.22	19.29	769	771	40.0	39,972	40,113	2,080
Electrical and electronic engineering technicians	26.22	26.44	1,049	1,058	40.0	54,528	54,999	2,080
Surveying and mapping technicians .....	20.85	25.20	834	1,008	40.0	42,071	48,714	2,018
<b>Life, physical, and social science occupations</b> .....	30.66	28.91	1,226	1,156	40.0	63,222	58,889	2,062
Life scientists .....	24.43	20.52	977	821	40.0	50,810	42,673	2,080
Physical scientists .....	37.57	35.10	1,503	1,404	40.0	78,140	73,000	2,080

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Life, physical, and social science occupations</b> –Continued								
Environmental scientists and geoscientists .....	\$37.00	\$35.10	\$1,480	\$1,404	40.0	\$76,970	\$73,000	2,080
Geoscientists, except hydrologists and geographers .....	37.20	35.10	1,488	1,404	40.0	77,383	73,000	2,080
Miscellaneous life, physical, and social science technicians .....	24.16	23.39	966	936	40.0	50,253	48,651	2,080
<b>Community and social services occupations</b> .....	18.98	17.26	788	721	41.5	40,462	37,523	2,132
Counselors .....	22.66	19.42	898	777	39.6	44,755	40,539	1,975
Substance abuse and behavioral disorder counselors .....	18.82	18.81	753	752	40.0	39,144	39,125	2,080
Educational, vocational, and school counselors ..	25.72	21.02	1,015	842	39.5	48,335	43,992	1,879
Rehabilitation counselors ..	18.29	16.57	722	630	39.5	37,568	32,734	2,054
Social workers .....	19.54	17.79	781	712	39.9	40,515	37,003	2,073
Child, family, and school social workers .....	18.62	17.63	744	705	40.0	38,510	36,670	2,069
Medical and public health social workers .....	21.88	21.90	871	876	39.8	45,269	45,552	2,069
Mental health and substance abuse social workers .....	21.39	17.72	856	709	40.0	44,487	36,853	2,080
Miscellaneous community and social service specialists .....	15.67	14.94	634	598	40.5	32,800	30,368	2,093
Probation officers and correctional treatment specialists .....	22.59	22.34	921	899	40.8	47,875	46,758	2,119
Social and human service assistants .....	13.71	12.40	543	496	39.7	27,960	25,792	2,040
<b>Legal occupations</b> .....	42.03	31.03	1,744	1,189	41.5	90,689	61,851	2,158
Lawyers .....	64.38	46.90	2,848	2,287	44.2	148,087	118,932	2,300
Paralegals and legal assistants	23.95	24.04	951	962	39.7	49,447	49,999	2,064
Miscellaneous legal support workers .....	24.58	25.98	983	1,039	40.0	51,133	54,043	2,080

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Education, training, and library occupations</b> .....	\$33.18	\$30.27	\$1,270	\$1,171	38.3	\$50,748	\$46,428	1,529
Postsecondary teachers .....	53.32	43.74	2,132	1,692	40.0	90,093	68,000	1,690
Arts, communications, and humanities teachers, postsecondary .....	36.97	34.80	1,574	1,454	42.6	60,920	54,706	1,648
Miscellaneous postsecondary teachers .....	36.45	26.39	1,412	1,055	38.7	63,322	54,883	1,737
Primary, secondary, and special education school teachers .....	32.27	30.97	1,223	1,196	37.9	46,159	44,954	1,430
Preschool and kindergarten teachers .....	19.97	18.58	733	707	36.7	30,835	30,120	1,544
Preschool teachers, except special education .....	17.49	15.71	640	573	36.6	28,241	24,960	1,615
Kindergarten teachers, except special education .....	22.42	21.87	824	820	36.8	33,182	32,159	1,480
Elementary and middle school teachers .....	32.24	30.38	1,229	1,198	38.1	45,625	44,042	1,415
Elementary school teachers, except special education .....	32.42	30.38	1,237	1,215	38.2	45,790	44,432	1,412
Middle school teachers, except special and vocational education .....	31.29	29.54	1,186	1,140	37.9	44,773	42,667	1,431
Secondary school teachers .....	34.90	34.01	1,325	1,314	38.0	50,026	49,866	1,433
Secondary school teachers, except special and vocational education .....	34.95	34.18	1,326	1,318	38.0	50,056	49,951	1,432
Special education teachers .....	33.01	31.20	1,241	1,190	37.6	47,041	45,198	1,425
Special education teachers, preschool, kindergarten, and elementary school .....	31.65	29.40	1,183	1,154	37.4	45,379	44,265	1,434
Other teachers and instructors .....	41.28	37.76	1,612	1,468	39.0	70,866	56,188	1,717
Library technicians .....	19.26	19.31	771	772	40.0	40,068	40,165	2,080
Instructional coordinators .....	29.35	29.20	1,170	1,168	39.9	58,651	58,972	1,998
Teacher assistants .....	11.86	11.14	430	399	36.2	17,140	17,679	1,445

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Arts, design, entertainment, sports, and media occupations</b> .....	\$23.49	\$21.79	\$944	\$872	40.2	\$48,626	\$45,157	2,070
Designers .....	25.42	22.00	1,014	880	39.9	52,753	45,760	2,075
Graphic designers .....	19.02	18.25	761	730	40.0	39,558	37,960	2,080
News analysts, reporters and correspondents .....	27.61	29.34	1,061	1,174	38.4	50,956	57,346	1,845
Reporters and correspondents .....	27.61	29.34	1,061	1,174	38.4	50,956	57,346	1,845
Writers and editors .....	29.48	29.36	1,179	1,175	40.0	61,313	61,077	2,080
Editors .....	29.57	28.38	1,183	1,135	40.0	61,495	59,030	2,080
<b>Healthcare practitioner and technical occupations</b> .....	33.58	27.02	1,313	1,040	39.1	67,850	53,427	2,021
Pharmacists .....	54.13	54.24	2,033	2,060	37.6	105,701	107,120	1,953
Physicians and surgeons .....	100.72	86.65	4,039	3,258	40.1	210,014	169,400	2,085
Registered nurses .....	33.13	31.30	1,287	1,228	38.8	65,939	63,167	1,990
Therapists .....	25.93	26.00	981	928	37.8	50,262	48,241	1,938
Occupational therapists .....	34.75	35.00	1,390	1,400	40.0	72,270	72,800	2,080
Respiratory therapists .....	23.99	23.94	906	882	37.8	47,131	45,866	1,965
Clinical laboratory technologists and technicians .....	18.37	16.51	726	646	39.5	37,756	33,571	2,055
Medical and clinical laboratory technicians ..	17.29	16.14	683	646	39.5	35,499	33,571	2,053
Dental hygienists .....	24.64	28.00	931	896	37.8	48,405	46,592	1,964
Diagnostic related technologists and technicians .....	29.19	28.08	1,163	1,123	39.8	60,461	58,406	2,072
Radiologic technologists and technicians .....	27.78	28.08	1,104	1,123	39.7	57,388	58,406	2,065
Health diagnosing and treating practitioner support technicians .....	17.84	16.50	709	660	39.7	36,870	34,320	2,067
Pharmacy technicians .....	15.63	16.00	625	640	40.0	32,510	33,280	2,080
Surgical technologists .....	22.21	21.27	877	834	39.5	45,598	43,368	2,053
Licensed practical and licensed vocational nurses	20.75	20.31	826	812	39.8	42,955	42,245	2,070
Medical records and health information technicians ...	15.71	14.55	629	582	40.0	32,686	30,254	2,080
<b>Healthcare support occupations</b> .....	12.93	12.00	499	465	38.6	25,919	24,133	2,004

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare support occupations –Continued</b>								
Nursing, psychiatric, and home health aides .....	\$11.59	\$10.87	\$452	\$430	39.0	\$23,499	\$22,360	2,028
Home health aides .....	9.96	9.47	377	360	37.8	19,584	18,720	1,966
Nursing aides, orderlies, and attendants .....	12.03	11.50	472	449	39.3	24,560	23,338	2,042
Physical therapist assistants and aides .....	11.73	10.00	442	367	37.7	22,973	19,084	1,959
Physical therapist aides .....	10.44	10.00	399	367	38.2	20,769	19,084	1,989
Miscellaneous healthcare support occupations .....	15.18	15.00	578	600	38.1	29,997	31,200	1,976
Dental assistants .....	16.70	16.00	597	640	35.8	31,069	33,280	1,861
Medical assistants .....	14.88	14.50	588	580	39.5	30,361	30,160	2,040
<b>Protective service occupations</b>	20.26	19.27	833	799	41.1	43,013	41,350	2,123
First-line supervisors/managers, law enforcement workers .....	31.91	29.01	1,276	1,161	40.0	66,378	60,347	2,080
First-line supervisors/managers of police and detectives .....	34.40	32.17	1,376	1,287	40.0	71,544	66,912	2,080
Fire fighters .....	19.48	21.50	996	934	51.1	51,780	48,573	2,659
Bailiffs, correctional officers, and jailers .....	19.37	18.74	786	755	40.6	40,885	39,277	2,111
Correctional officers and jailers .....	19.37	18.74	786	755	40.6	40,885	39,277	2,111
Police officers .....	26.50	25.20	1,062	1,008	40.1	55,230	52,416	2,084
Police and sheriff's patrol officers .....	26.50	25.20	1,062	1,008	40.1	55,230	52,416	2,084
Security guards and gaming surveillance officers .....	11.22	10.50	441	420	39.3	22,607	21,559	2,014
Security guards .....	11.22	10.50	441	420	39.3	22,607	21,559	2,014
Miscellaneous protective service workers .....	22.52	22.19	899	888	39.9	41,897	43,659	1,861
<b>Food preparation and serving related occupations .....</b>	9.73	9.00	372	340	38.2	19,125	17,500	1,965
First-line supervisors/managers, food preparation and serving workers .....	15.09	14.42	617	600	40.9	31,690	31,200	2,099
Chefs and head cooks .....	16.98	16.23	679	649	40.0	35,321	33,758	2,080

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Food preparation and serving related occupations</b>								
–Continued								
First-line								
supervisors/managers of food preparation and serving workers .....	\$14.84	\$14.05	\$608	\$600	41.0	\$31,192	\$31,200	2,102
Cooks .....	11.16	10.89	434	430	38.9	22,477	21,840	2,014
Cooks, fast food .....	9.42	9.70	376	388	39.9	19,531	20,176	2,073
Cooks, institution and cafeteria .....	11.03	10.84	422	410	38.2	21,323	19,944	1,934
Cooks, restaurant .....	11.73	11.15	463	446	39.5	24,068	23,192	2,052
Cooks, short order .....	10.27	9.00	375	360	36.5	19,498	18,720	1,898
Food preparation workers .....	10.03	9.16	387	350	38.6	20,060	17,500	2,000
Food service, tipped .....	7.30	7.03	269	262	36.9	13,953	13,624	1,913
Bartenders .....	8.95	7.99	343	313	38.3	17,850	16,251	1,993
Waiters and waitresses .....	6.47	6.85	235	244	36.3	12,118	12,706	1,874
Dining room and cafeteria attendants and bartender helpers .....	8.04	7.25	301	269	37.5	15,664	13,978	1,949
Fast food and counter workers .....	9.19	9.00	345	334	37.6	17,751	17,056	1,931
Combined food preparation and serving workers, including fast food .....	9.25	9.00	345	326	37.3	17,714	16,051	1,915
Counter attendants, cafeteria, food concession, and coffee shop .....	8.91	8.50	345	335	38.7	17,941	17,405	2,014
Dishwashers .....	9.26	8.45	367	337	39.7	18,181	17,160	1,963
Hosts and hostesses, restaurant, lounge, and coffee shop .....	9.96	8.66	372	303	37.3	17,929	15,758	1,800
<b>Building and grounds cleaning and maintenance occupations</b> .....	11.78	11.00	462	430	39.2	23,290	21,840	1,978
First-line								
supervisors/managers, building and grounds cleaning and maintenance workers .....	15.75	16.00	617	596	39.2	32,096	30,992	2,037

See footnotes at end of table.



**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Building and grounds cleaning and maintenance occupations –Continued</b>								
First-line supervisors/managers of housekeeping and janitorial workers .....	\$14.81	\$13.75	\$593	\$550	40.0	\$30,812	\$28,600	2,080
Building cleaning workers .....	10.83	10.00	427	400	39.4	21,975	20,800	2,028
Janitors and cleaners, except maids and housekeeping cleaners	11.34	11.08	448	440	39.5	23,178	22,880	2,043
Maids and housekeeping cleaners .....	9.65	9.00	377	340	39.1	19,224	17,680	1,993
Grounds maintenance workers .....	12.82	11.25	497	448	38.8	23,327	22,446	1,820
Landscaping and groundskeeping workers .....	12.24	11.00	468	437	38.2	23,208	22,446	1,896
<b>Personal care and service occupations .....</b>	12.13	8.75	461	344	38.0	23,719	17,698	1,955
First-line supervisors/managers of gaming workers .....	18.09	16.60	724	648	40.0	37,658	33,711	2,081
Gaming supervisors .....	19.46	16.97	781	679	40.1	40,605	35,298	2,086
First-line supervisors/managers of personal service workers	15.87	14.42	629	577	39.6	32,699	29,994	2,061
Gaming services workers .....	7.54	7.25	299	290	39.6	15,525	15,080	2,059
Gaming dealers .....	7.40	7.25	293	286	39.5	15,225	14,872	2,056
Miscellaneous entertainment attendants and related workers .....	7.69	7.50	292	282	37.9	15,040	14,643	1,956
Amusement and recreation attendants .....	7.70	7.65	291	282	37.8	15,004	14,643	1,948
Child care workers .....	9.09	8.00	356	320	39.1	17,529	16,640	1,928
Personal and home care aides	10.54	10.22	422	409	40.0	21,925	21,258	2,080
Recreation and fitness workers .....	18.65	19.16	731	766	39.2	35,251	39,842	1,890
Recreation workers .....	18.76	19.16	751	766	40.0	35,731	39,842	1,904
<b>Sales and related occupations</b>	17.90	14.45	718	570	40.1	37,301	29,593	2,084

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Sales and related occupations</b>								
–Continued								
First-line supervisors/managers, sales workers .....	\$20.09	\$17.30	\$817	\$695	40.7	\$42,480	\$36,125	2,114
First-line supervisors/managers of retail sales workers ..	18.56	16.84	757	692	40.8	39,382	35,984	2,121
First-line supervisors/managers of non-retail sales workers .....	27.62	26.96	1,105	1,079	40.0	57,459	56,085	2,080
Retail sales workers .....	13.04	11.50	522	450	40.0	27,102	23,400	2,079
Cashiers, all workers .....	10.46	9.75	412	370	39.4	21,394	19,136	2,046
Cashiers .....	10.39	9.75	409	361	39.3	21,244	18,741	2,044
Gaming change persons and booth cashiers ...	11.55	11.33	462	453	40.0	24,030	23,566	2,080
Counter and rental clerks and parts salespersons ..	13.39	12.46	543	480	40.6	28,232	24,960	2,109
Counter and rental clerks	11.90	10.78	472	414	39.6	24,529	21,528	2,062
Parts salespersons .....	14.53	13.89	600	554	41.3	31,179	28,808	2,146
Retail salespersons .....	14.53	13.01	585	518	40.3	30,394	26,939	2,092
Insurance sales agents .....	33.77	32.69	1,338	1,308	39.6	69,595	67,999	2,061
Securities, commodities, and financial services sales agents .....	32.82	19.49	1,313	780	40.0	68,286	40,539	2,081
Sales representatives, wholesale and manufacturing .....	31.73	26.33	1,281	1,054	40.4	66,617	54,829	2,099
Sales representatives, wholesale and manufacturing, technical and scientific products .....	37.12	35.38	1,487	1,415	40.1	77,333	73,595	2,083
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	27.47	25.72	1,116	1,038	40.6	58,012	54,001	2,112
Real estate brokers and sales agents .....	19.89	15.00	795	600	40.0	41,363	31,200	2,080
Real estate sales agents .....	19.89	15.00	795	600	40.0	41,363	31,200	2,080
Telemarketers .....	11.97	10.00	465	400	38.8	24,178	20,800	2,020

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> .....	\$15.45	\$14.43	\$612	\$571	39.6	\$31,695	\$29,661	2,052
First-line supervisors/managers of office and administrative support workers .....	20.69	20.67	827	827	40.0	42,996	43,000	2,078
Financial clerks .....	15.03	14.29	591	560	39.3	30,735	29,120	2,045
Bill and account collectors	15.81	14.74	632	590	40.0	32,878	30,668	2,080
Billing and posting clerks and machine operators	14.97	15.50	599	620	40.0	31,138	32,240	2,080
Bookkeeping, accounting, and auditing clerks .....	16.10	15.44	630	615	39.1	32,739	32,001	2,033
Gaming cage workers .....	10.50	10.45	408	392	38.9	21,226	20,363	2,021
Payroll and timekeeping clerks .....	17.59	17.00	703	680	40.0	36,578	35,360	2,080
Procurement clerks .....	15.06	16.45	602	658	40.0	31,330	34,216	2,080
Tellers .....	11.61	11.07	457	440	39.3	23,761	22,880	2,046
Brokerage clerks .....	16.98	17.68	699	673	41.2	36,366	34,984	2,142
Court, municipal, and license clerks .....	16.99	16.44	678	658	39.9	35,236	34,237	2,074
Customer service representatives .....	14.40	13.48	572	532	39.7	29,748	27,664	2,065
Eligibility interviewers, government programs .....	16.44	15.82	658	633	40.0	34,191	32,906	2,080
File clerks .....	14.57	14.72	550	515	37.7	28,596	26,790	1,962
Hotel, motel, and resort desk clerks .....	11.14	10.10	443	404	39.7	22,387	21,004	2,010
Interviewers, except eligibility and loan .....	13.80	14.09	546	560	39.6	28,382	29,120	2,057
Loan interviewers and clerks	16.30	15.81	652	632	40.0	33,907	32,885	2,080
Order clerks .....	14.15	13.00	563	520	39.8	29,252	27,040	2,067
Human resources assistants, except payroll and timekeeping .....	16.78	16.49	671	659	40.0	34,838	32,650	2,077
Receptionists and information clerks .....	12.68	12.25	501	480	39.5	26,028	24,960	2,053
Reservation and transportation ticket agents and travel clerks ...	17.11	17.97	684	719	40.0	35,587	37,378	2,080
Dispatchers .....	15.12	15.04	609	602	40.3	31,692	31,283	2,095
Police, fire, and ambulance dispatchers .....	15.24	13.44	610	538	40.0	31,698	27,955	2,080

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Dispatchers, except police, fire, and ambulance .....	\$15.02	\$15.42	\$609	\$617	40.6	\$31,686	\$32,074	2,110
Production, planning, and expediting clerks .....	22.72	25.51	916	1,020	40.3	47,650	53,065	2,097
Shipping, receiving, and traffic clerks .....	13.25	12.60	530	504	40.0	27,531	26,208	2,077
Stock clerks and order fillers	11.90	11.64	473	452	39.7	24,576	23,483	2,065
Secretaries and administrative assistants .....	18.01	17.00	715	677	39.7	36,841	34,801	2,046
Executive secretaries and administrative assistants .....	21.01	19.41	838	773	39.9	43,558	40,200	2,073
Legal secretaries .....	21.36	20.50	841	815	39.4	43,731	42,401	2,048
Medical secretaries .....	15.05	14.52	590	569	39.2	30,705	29,598	2,041
Secretaries, except legal, medical, and executive	15.22	14.75	607	590	39.9	30,662	29,120	2,015
Computer operators .....	16.74	16.37	669	655	40.0	34,809	34,052	2,080
Data entry and information processing workers .....	12.91	12.29	502	492	38.9	25,941	25,563	2,009
Data entry keyers .....	12.98	12.29	505	492	38.9	26,240	25,563	2,021
Insurance claims and policy processing clerks .....	12.71	13.01	508	521	40.0	26,436	27,067	2,080
Office clerks, general .....	14.60	13.92	570	554	39.1	29,305	28,810	2,008
<b>Construction and extraction occupations</b> .....	19.12	18.00	761	708	39.8	39,019	36,180	2,041
First-line supervisors/managers of construction trades and extraction workers .....	27.70	25.93	1,149	1,037	41.5	59,750	53,934	2,157
Brickmasons, blockmasons, and stonemasons .....	21.17	22.51	847	900	40.0	44,039	46,823	2,080
Brickmasons and blockmasons .....	21.17	22.51	847	900	40.0	44,039	46,823	2,080
Carpenters .....	22.26	20.36	890	814	40.0	46,083	42,349	2,070
Cement masons, concrete finishers, and terrazzo workers .....	21.27	21.94	844	878	39.7	43,871	45,641	2,063
Cement masons and concrete finishers .....	21.27	21.94	844	878	39.7	43,871	45,641	2,063

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Construction and extraction occupations –Continued</b>								
Construction laborers .....	\$12.63	\$10.50	\$501	\$400	39.7	\$25,179	\$20,800	1,994
Construction equipment operators .....	19.36	18.90	768	731	39.7	39,936	38,002	2,063
Operating engineers and other construction equipment operators ....	19.12	18.90	757	720	39.6	39,357	37,440	2,058
Drywall installers, ceiling tile installers, and tapers .....	19.15	17.55	766	702	40.0	39,841	36,504	2,080
Drywall and ceiling tile installers .....	17.44	15.50	698	620	40.0	36,271	32,236	2,080
Electricians .....	22.95	22.47	918	899	40.0	47,728	46,736	2,080
Painters and paperhangers .....	16.36	17.13	634	685	38.7	32,957	35,630	2,014
Painters, construction and maintenance .....	16.36	17.13	634	685	38.7	32,957	35,630	2,014
Pipelayers, plumbers, pipefitters, and steamfitters .....	23.32	23.27	925	931	39.7	48,112	48,402	2,063
Pipelayers .....	15.27	13.00	611	520	40.0	31,759	27,040	2,080
Plumbers, pipefitters, and steamfitters .....	24.55	24.10	973	964	39.6	50,585	50,128	2,061
Roofers .....	14.60	13.00	574	540	39.3	29,847	28,080	2,044
Sheet metal workers .....	18.75	17.04	690	682	36.8	35,896	35,452	1,915
Helpers, construction trades ..	17.78	17.39	703	696	39.6	34,037	36,180	1,915
Construction and building inspectors .....	24.10	23.04	964	922	40.0	50,120	47,923	2,080
Highway maintenance workers .....	16.38	14.40	655	576	40.0	32,106	29,956	1,959
Miscellaneous construction and related workers .....	13.95	12.82	547	513	39.2	28,438	26,661	2,038
<b>Installation, maintenance, and repair occupations .....</b>	21.75	20.34	874	812	40.2	45,437	42,195	2,089
First-line supervisors/managers of mechanics, installers, and repairers .....	29.46	28.69	1,194	1,148	40.5	62,064	59,675	2,107
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers .....	24.03	26.92	958	1,052	39.9	49,809	54,703	2,073

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b>								
–Continued								
Electrical and electronics repairers, commercial and industrial equipment .....	\$29.41	\$30.49	\$1,170	\$1,220	39.8	\$60,862	\$63,417	2,069
Aircraft mechanics and service technicians .....	21.58	21.72	863	869	40.0	44,881	45,178	2,080
Automotive technicians and repairers .....	21.25	19.45	857	774	40.4	44,553	39,649	2,097
Automotive body and related repairers .....	24.06	25.82	–	–	–	–	–	–
Automotive service technicians and mechanics .....	20.95	19.45	842	774	40.2	43,767	39,649	2,089
Bus and truck mechanics and diesel engine specialists ...	20.73	19.50	829	780	40.0	43,109	40,560	2,080
Heavy vehicle and mobile equipment service technicians and mechanics .....	20.74	19.50	876	728	42.2	45,572	37,856	2,197
Mobile heavy equipment mechanics, except engines .....	24.68	26.00	947	1,040	38.4	49,269	54,080	1,996
Heating, air conditioning, and refrigeration mechanics and installers .....	25.48	26.95	1,019	1,078	40.0	53,005	56,062	2,080
Industrial machinery installation, repair, and maintenance workers .....	22.08	21.00	882	840	39.9	45,847	43,680	2,076
Industrial machinery mechanics .....	25.64	25.36	1,023	1,014	39.9	53,200	52,740	2,075
Maintenance and repair workers, general .....	21.03	20.00	840	800	40.0	43,700	41,600	2,078
Maintenance workers, machinery .....	20.83	18.00	830	720	39.9	43,174	37,440	2,073
Line installers and repairers ...	25.82	25.03	1,033	1,001	40.0	53,697	52,062	2,080
Electrical power-line installers and repairers	29.50	34.85	1,180	1,394	40.0	61,362	72,484	2,080
Telecommunications line installers and repairers	20.67	20.53	827	821	40.0	42,992	42,702	2,080

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> –Continued								
Miscellaneous installation, maintenance, and repair workers .....	\$16.44	\$16.26	\$655	\$650	39.8	\$34,050	\$33,800	2,071
Coin, vending, and amusement machine servicers and repairers	17.20	17.91	688	716	40.0	35,769	37,253	2,080
Helpers--installation, maintenance, and repair workers .....	13.26	11.50	526	481	39.6	27,343	25,002	2,061
<b>Production occupations</b> .....	18.77	15.57	749	620	39.9	38,961	32,240	2,076
First-line supervisors/managers of production and operating workers .....	37.52	28.85	1,532	1,196	40.8	79,665	62,213	2,123
Electrical, electronics, and electromechanical assemblers .....	13.66	13.15	546	526	40.0	28,404	27,352	2,080
Electrical and electronic equipment assemblers ..	13.85	13.15	554	526	40.0	28,811	27,352	2,080
Miscellaneous assemblers and fabricators .....	13.71	13.45	549	538	40.0	28,525	27,976	2,080
Team assemblers .....	12.98	12.49	519	500	40.0	27,001	25,979	2,080
Bakers .....	15.25	13.55	610	542	40.0	31,715	28,184	2,080
Butchers and other meat, poultry, and fish processing workers .....	14.03	12.65	554	506	39.5	28,813	26,312	2,054
Butchers and meat cutters ..	15.15	16.27	593	569	39.1	30,817	29,611	2,035
Miscellaneous food processing workers .....	15.70	13.00	617	520	39.3	32,089	27,040	2,043
Computer control programmers and operators .....	19.28	19.54	771	781	40.0	40,107	40,635	2,080
Computer-controlled machine tool operators, metal and plastic .....	17.93	17.41	717	696	40.0	37,298	36,207	2,080
Machine tool cutting setters, operators, and tenders, metal and plastic .....	13.72	13.75	549	550	40.0	28,533	28,600	2,080

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic .....	\$14.01	\$13.61	\$560	\$544	40.0	\$29,144	\$28,309	2,080
Machinists .....	23.18	22.57	918	900	39.6	47,716	46,821	2,059
Welding, soldering, and brazing workers .....	16.40	15.22	656	609	40.0	34,114	31,666	2,080
Welders, cutters, solderers, and brazers .....	16.40	15.22	656	609	40.0	34,114	31,666	2,080
Miscellaneous metalworkers and plastic workers .....	19.37	23.10	759	924	39.2	39,445	48,048	2,036
Printers .....	17.54	15.00	683	614	38.9	35,500	31,907	2,023
Printing machine operators	17.81	15.00	694	600	39.0	36,083	31,200	2,026
Laundry and dry-cleaning workers .....	9.64	9.01	384	360	39.8	19,954	18,743	2,070
Power plant operators, distributors, and dispatchers .....	35.48	35.21	1,419	1,409	40.0	73,800	73,245	2,080
Water and liquid waste treatment plant and system operators .....	20.76	18.92	830	757	40.0	43,177	39,354	2,080
Inspectors, testers, sorters, samplers, and weighers ....	20.30	19.43	812	777	40.0	42,217	40,414	2,080
Packaging and filling machine operators and tenders .....	14.82	14.91	587	596	39.6	30,536	31,013	2,061
Painting workers .....	19.43	17.12	777	685	40.0	40,404	35,614	2,080
Painters, transportation equipment .....	23.62	21.04	945	842	40.0	49,139	43,759	2,080
Semiconductor processors .....	20.99	20.44	835	817	39.8	43,406	42,507	2,068
Miscellaneous production workers .....	12.58	10.85	502	430	39.9	26,124	22,360	2,077
Helpers--production workers .....	11.34	11.00	453	440	40.0	23,579	22,880	2,080
<b>Transportation and material moving occupations</b> .....	16.07	15.00	635	591	39.5	32,601	30,472	2,029
First-line supervisors/managers of helpers, laborers, and material movers, hand .....	19.47	18.94	793	769	40.7	41,240	40,000	2,118

See footnotes at end of table.



**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b>								
–Continued								
First-line supervisors/managers of transportation and material-moving machine and vehicle operators .....	\$24.79	\$23.50	\$999	\$958	40.3	\$50,255	\$49,800	2,027
Aircraft pilots and flight engineers .....	117.06	118.42	2,591	3,129	22.1	134,757	162,689	1,151
Airline pilots, copilots, and flight engineers .....	117.06	118.42	2,591	3,129	22.1	134,757	162,689	1,151
Bus drivers .....	13.82	13.75	521	476	37.7	23,392	22,194	1,693
Bus drivers, school .....	12.78	11.91	465	427	36.4	19,057	21,638	1,491
Driver/sales workers and truck drivers .....	16.99	16.00	680	640	40.0	35,256	33,280	2,075
Driver/sales workers .....	12.97	11.26	515	444	39.7	26,765	23,088	2,063
Truck drivers, heavy and tractor-trailer .....	17.99	16.28	724	651	40.3	37,429	33,869	2,081
Truck drivers, light or delivery services .....	16.30	13.77	648	551	39.8	33,713	28,642	2,068
Dredge, excavating, and loading machine operators	19.86	19.00	785	760	39.5	38,312	37,440	1,930
Excavating and loading machine and dragline operators .....	19.86	19.00	785	760	39.5	38,312	37,440	1,930
Industrial truck and tractor operators .....	15.01	14.71	600	588	39.9	30,272	30,077	2,016
Laborers and material movers, hand .....	11.36	10.50	445	400	39.2	23,129	20,800	2,037
Cleaners of vehicles and equipment .....	9.74	9.40	389	376	40.0	20,250	19,552	2,080

See footnotes at end of table.

**Table 11 Full-time<sup>1</sup> civilian workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b> –Continued								
Laborers and freight, stock, and material movers, hand .....	\$11.88	\$10.70	\$463	\$416	39.0	\$24,095	\$21,622	2,029
Packers and packagers, hand .....	10.61	11.48	414	459	39.1	21,549	23,868	2,032

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>2</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>4</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to

employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>5</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly,  
and annual earnings and mean weekly and annual hours**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$20.68	\$16.30	\$822	\$650	39.7	\$42,480	\$33,616	2,055
<b>Management occupations</b> .....	41.09	37.01	1,699	1,556	41.3	88,291	80,922	2,149
General and operations managers .....	44.22	42.91	1,918	1,924	43.4	99,731	100,073	2,255
Marketing and sales managers .....	45.16	47.45	1,862	1,744	41.2	96,842	90,698	2,144
Marketing managers .....	48.79	49.16	1,995	1,744	40.9	103,762	90,698	2,127
Sales managers .....	39.97	47.45	1,668	1,689	41.7	86,725	87,820	2,170
Administrative services managers .....	27.11	22.61	1,090	904	40.2	56,702	47,029	2,091
Computer and information systems managers .....	51.78	49.92	2,110	1,997	40.8	109,484	103,834	2,114
Financial managers .....	38.64	38.08	1,572	1,541	40.7	81,742	80,142	2,115
Human resources managers ...	34.24	34.36	1,500	1,510	43.8	77,992	78,499	2,278
Compensation and benefits managers .....	33.42	30.19	1,491	1,510	44.6	77,550	78,499	2,320
Industrial production managers .....	43.64	41.56	1,774	1,662	40.6	92,240	86,445	2,114
Purchasing managers .....	36.08	32.19	1,443	1,288	40.0	75,047	66,955	2,080
Construction managers .....	35.15	34.00	1,451	1,330	41.3	75,465	69,160	2,147
Engineering managers .....	53.00	54.19	2,255	2,200	42.5	117,245	114,400	2,212
Food service managers .....	22.99	23.56	954	942	41.5	49,206	49,009	2,140
Medical and health services managers .....	48.91	39.61	1,991	1,584	40.7	103,529	82,389	2,117
Property, real estate, and community association managers .....	35.99	27.58	1,429	1,103	39.7	74,321	57,371	2,065
Social and community service managers .....	26.71	26.44	1,068	1,058	40.0	55,551	55,001	2,080
<b>Business and financial operations occupations</b> .....	29.17	26.50	1,178	1,060	40.4	61,280	55,120	2,101
Buyers and purchasing agents .....	24.23	22.59	995	904	41.1	51,718	46,993	2,135
Wholesale and retail buyers, except farm products .....	20.71	18.81	851	752	41.1	44,264	39,129	2,137
Purchasing agents, except wholesale, retail, and farm products .....	27.76	30.35	1,144	1,223	41.2	59,462	63,596	2,142
Claims adjusters, appraisers, examiners, and investigators .....	28.96	25.93	1,151	1,037	39.7	59,832	53,941	2,066

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Business and financial operations occupations</b> –Continued								
Claims adjusters, examiners, and investigators .....	\$28.96	\$25.93	\$1,151	\$1,037	39.7	\$59,832	\$53,941	2,066
Compliance officers, except agriculture, construction, health and safety, and transportation .....	29.13	32.98	1,165	1,319	40.0	60,590	68,596	2,080
Cost estimators .....	33.88	35.70	1,357	1,232	40.1	70,553	64,064	2,083
Human resources, training, and labor relations specialists .....	26.84	24.65	1,092	1,002	40.7	56,795	52,125	2,116
Training and development specialists .....	27.33	25.26	1,093	1,010	40.0	56,838	52,530	2,080
Management analysts .....	32.77	30.92	1,311	1,237	40.0	68,153	64,309	2,080
Accountants and auditors .....	30.54	28.09	1,224	1,104	40.1	63,660	57,408	2,085
Financial analysts and advisors .....	31.48	27.86	1,252	1,079	39.8	65,120	56,118	2,068
Financial analysts .....	36.29	40.79	1,452	1,632	40.0	75,490	84,849	2,080
Loan counselors and officers	39.97	36.06	1,578	1,442	39.5	82,061	75,001	2,053
Loan officers .....	39.97	36.06	1,578	1,442	39.5	82,061	75,001	2,053
<b>Computer and mathematical science occupations</b> .....	35.35	33.69	1,434	1,401	40.6	74,545	72,862	2,109
Computer programmers .....	39.02	38.76	1,561	1,550	40.0	81,159	80,617	2,080
Computer software engineers	42.23	41.56	1,721	1,687	40.8	89,508	87,724	2,120
Computer software engineers, applications	38.14	33.69	1,525	1,348	40.0	79,321	70,079	2,080
Computer software engineers, systems software .....	45.48	44.31	1,882	1,865	41.4	97,868	96,985	2,152
Computer support specialists	23.28	20.97	931	839	40.0	48,421	43,616	2,080
Computer systems analysts ....	36.97	37.14	1,553	1,554	42.0	80,761	80,824	2,185
Database administrators .....	41.87	48.52	1,675	1,941	40.0	87,095	100,922	2,080
Network and computer systems administrators ....	29.29	27.94	1,176	1,115	40.1	61,142	58,001	2,087
Network systems and data communications analysts	30.48	31.25	1,219	1,250	40.0	63,389	65,000	2,080
<b>Architecture and engineering occupations</b> .....	33.83	31.50	1,351	1,273	39.9	70,191	66,206	2,075

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Architecture and engineering occupations –Continued</b>								
Architects, except naval .....	\$28.43	\$22.90	\$1,007	\$831	35.4	\$52,384	\$43,201	1,843
Architects, except landscape and naval .....	28.50	22.90	1,007	831	35.3	52,371	43,201	1,838
Engineers .....	37.53	35.72	1,517	1,472	40.4	78,864	76,565	2,101
Civil engineers .....	32.90	31.50	1,306	1,260	39.7	67,914	65,520	2,064
Computer hardware engineers .....	38.82	36.89	1,613	1,576	41.5	83,860	81,931	2,160
Electrical and electronics engineers .....	43.02	42.99	1,734	1,748	40.3	90,153	90,902	2,095
Electrical engineers .....	44.71	42.99	1,817	1,827	40.6	94,496	94,999	2,114
Electronics engineers, except computer .....	41.56	39.62	1,663	1,585	40.0	86,454	82,399	2,080
Industrial engineers, including health and safety .....	29.42	30.74	1,225	1,240	41.6	63,688	64,490	2,165
Industrial engineers .....	29.54	30.74	1,260	1,280	42.7	65,530	66,552	2,218
Mechanical engineers .....	42.53	45.47	1,706	1,682	40.1	88,701	87,485	2,086
Drafters .....	24.08	22.50	940	900	39.0	48,858	46,800	2,029
Architectural and civil drafters .....	23.59	21.50	917	860	38.9	47,684	44,720	2,022
Engineering technicians, except drafters .....	25.47	26.38	1,019	1,055	40.0	52,969	54,870	2,080
Electrical and electronic engineering technicians	26.55	27.24	1,062	1,090	40.0	55,233	56,665	2,080
Surveying and mapping technicians .....	20.84	25.20	833	1,008	40.0	41,916	52,412	2,012
<b>Life, physical, and social science occupations</b> .....	34.97	32.93	1,399	1,317	40.0	72,740	68,499	2,080
Physical scientists .....	39.71	37.79	1,588	1,512	40.0	82,596	78,599	2,080
Environmental scientists and geoscientists .....	39.43	38.94	1,577	1,558	40.0	82,008	80,999	2,080
<b>Community and social services occupations</b> .....	16.90	16.80	715	692	42.3	37,074	36,001	2,193
Counselors .....	19.10	18.92	758	752	39.7	39,410	39,096	2,063
Educational, vocational, and school counselors ..	20.59	19.71	816	788	39.6	42,416	40,955	2,060
Rehabilitation counselors ..	18.51	16.57	730	630	39.5	37,966	32,734	2,052
Social workers .....	17.89	17.72	714	709	39.9	37,145	36,853	2,077

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Community and social services occupations</b> –Continued								
Mental health and substance abuse social workers .....	\$18.09	\$17.72	\$723	\$709	40.0	\$37,619	\$36,853	2,080
Miscellaneous community and social service specialists .....	13.43	13.00	544	517	40.5	28,063	26,144	2,089
Social and human service assistants .....	12.21	12.00	483	480	39.6	24,796	24,960	2,031
<b>Legal occupations</b> .....	43.46	29.74	1,820	1,135	41.9	94,626	59,030	2,177
Paralegals and legal assistants	24.14	24.52	958	981	39.7	49,811	51,000	2,063
<b>Education, training, and library occupations</b> .....	26.28	23.73	1,031	922	39.2	45,100	32,375	1,716
Postsecondary teachers .....	35.15	29.36	1,398	1,101	39.8	60,964	53,206	1,734
Miscellaneous postsecondary teachers	34.23	26.39	1,365	1,055	39.9	63,773	54,883	1,863
Primary, secondary, and special education school teachers .....	22.10	21.53	844	824	38.2	33,074	31,597	1,497
Preschool and kindergarten teachers .....	15.62	15.09	580	573	37.1	26,577	24,960	1,702
Elementary and middle school teachers .....	27.38	27.93	1,063	1,108	38.8	36,267	31,597	1,324
Elementary school teachers, except special education .....	27.34	27.93	1,061	1,108	38.8	36,180	31,597	1,323
Teacher assistants .....	10.47	9.63	408	372	38.9	17,936	18,699	1,713
<b>Arts, design, entertainment, sports, and media occupations</b> .....	23.70	22.06	952	882	40.2	49,338	45,883	2,081
Designers .....	25.42	22.00	1,014	880	39.9	52,753	45,760	2,075
Graphic designers .....	19.02	18.25	761	730	40.0	39,558	37,960	2,080
News analysts, reporters and correspondents .....	27.61	29.34	1,061	1,174	38.4	50,956	57,346	1,845
Reporters and correspondents .....	27.61	29.34	1,061	1,174	38.4	50,956	57,346	1,845
Writers and editors .....	29.48	29.36	1,179	1,175	40.0	61,313	61,077	2,080
Editors .....	29.57	28.38	1,183	1,135	40.0	61,495	59,030	2,080

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare practitioner and technical occupations</b> .....	\$33.75	\$26.42	\$1,319	\$1,022	39.1	\$68,609	\$53,125	2,033
Pharmacists .....	52.34	51.50	1,902	2,060	36.3	98,911	107,120	1,890
Physicians and surgeons .....	103.80	86.65	4,163	3,429	40.1	216,465	178,333	2,085
Registered nurses .....	33.30	31.30	1,296	1,228	38.9	67,376	63,856	2,024
Therapists .....	24.68	24.42	926	877	37.5	48,165	45,583	1,951
Occupational therapists .....	34.75	35.00	1,390	1,400	40.0	72,270	72,800	2,080
Respiratory therapists .....	23.36	23.75	876	879	37.5	45,547	45,714	1,950
Clinical laboratory technologists and technicians .....	18.37	16.51	726	646	39.5	37,756	33,571	2,055
Medical and clinical laboratory technicians ..	17.29	16.14	683	646	39.5	35,499	33,571	2,053
Dental hygienists .....	24.64	28.00	931	896	37.8	48,405	46,592	1,964
Diagnostic related technologists and technicians .....	29.88	28.08	1,190	1,123	39.8	61,877	58,406	2,071
Radiologic technologists and technicians .....	27.78	28.08	1,104	1,123	39.7	57,388	58,406	2,065
Health diagnosing and treating practitioner support technicians .....	17.67	16.50	702	660	39.7	36,515	34,320	2,066
Pharmacy technicians .....	15.11	15.75	605	630	40.0	31,435	32,760	2,080
Surgical technologists .....	22.21	21.27	877	834	39.5	45,598	43,368	2,053
Licensed practical and licensed vocational nurses	20.74	20.31	825	812	39.8	42,923	42,245	2,070
Medical records and health information technicians ...	13.27	13.83	531	553	40.0	27,611	28,766	2,080
<b>Healthcare support occupations</b> .....	12.85	11.99	496	463	38.6	25,784	24,050	2,006
Nursing, psychiatric, and home health aides .....	11.57	10.76	452	429	39.1	23,507	22,328	2,032
Home health aides .....	10.01	9.50	378	360	37.7	19,654	18,720	1,963
Nursing aides, orderlies, and attendants .....	12.02	11.50	473	448	39.4	24,592	23,275	2,046
Physical therapist assistants and aides .....	11.73	10.00	442	367	37.7	22,973	19,084	1,959
Physical therapist aides .....	10.44	10.00	399	367	38.2	20,769	19,084	1,989
Miscellaneous healthcare support occupations .....	15.02	15.00	571	580	38.0	29,669	30,160	1,976
Dental assistants .....	16.82	16.00	597	640	35.5	31,053	33,280	1,846
Medical assistants .....	14.83	14.50	586	580	39.5	30,474	30,160	2,055

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Protective service occupations</b>	\$11.73	\$10.66	\$467	\$420	39.8	\$24,265	\$21,840	2,069
Security guards and gaming surveillance officers .....	11.17	10.50	440	420	39.4	22,891	21,840	2,049
Security guards .....	11.17	10.50	440	420	39.4	22,891	21,840	2,049
<b>Food preparation and serving related occupations</b> .....	9.69	9.00	370	340	38.2	19,119	17,368	1,973
First-line supervisors/managers, food preparation and serving workers .....	15.25	14.44	627	615	41.1	32,590	31,990	2,138
Chefs and head cooks .....	19.84	19.69	794	787	40.0	41,274	40,945	2,080
First-line supervisors/managers of food preparation and serving workers .....	14.75	13.75	608	600	41.2	31,626	31,200	2,144
Cooks .....	11.13	10.84	433	429	38.9	22,511	21,840	2,022
Cooks, fast food .....	9.42	9.70	376	388	39.9	19,531	20,176	2,073
Cooks, institution and cafeteria .....	10.96	10.76	418	404	38.1	21,584	19,944	1,969
Cooks, restaurant .....	11.73	11.15	463	446	39.5	24,097	23,192	2,055
Cooks, short order .....	10.27	9.00	375	360	36.5	19,498	18,720	1,898
Food preparation workers .....	10.03	9.16	387	350	38.6	20,060	17,500	2,000
Food service, tipped .....	7.31	7.10	270	262	36.9	13,986	13,624	1,913
Bartenders .....	8.95	7.99	343	313	38.3	17,850	16,251	1,993
Waiters and waitresses .....	6.48	6.85	235	244	36.3	12,148	12,706	1,874
Dining room and cafeteria attendants and bartender helpers .....	8.04	7.25	301	269	37.5	15,664	13,978	1,949
Fast food and counter workers .....	9.14	8.70	344	328	37.6	17,767	17,056	1,943
Combined food preparation and serving workers, including fast food .....	9.19	9.00	344	325	37.4	17,731	16,773	1,929
Counter attendants, cafeteria, food concession, and coffee shop .....	8.91	8.50	345	334	38.7	17,947	17,368	2,013
Dishwashers .....	9.26	8.45	367	337	39.7	18,181	17,160	1,963
Hosts and hostesses, restaurant, lounge, and coffee shop .....	9.96	8.66	372	303	37.3	17,929	15,758	1,800

See footnotes at end of table.



Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Building and grounds cleaning and maintenance occupations</b> .....	\$11.47	\$10.55	\$449	\$400	39.1	\$22,550	\$20,800	1,966
First-line supervisors/managers, building and grounds cleaning and maintenance workers .....	15.23	15.00	596	550	39.1	30,975	28,600	2,034
First-line supervisors/managers of housekeeping and janitorial workers .....	13.74	12.50	549	500	40.0	28,574	26,000	2,080
Building cleaning workers .....	10.46	9.80	411	390	39.3	21,223	20,255	2,029
Janitors and cleaners, except maids and housekeeping cleaners .....	10.79	10.30	426	400	39.5	22,158	20,800	2,054
Maids and housekeeping cleaners .....	9.58	8.99	374	340	39.0	19,059	17,680	1,989
Grounds maintenance workers .....	12.67	11.25	487	428	38.5	22,321	19,492	1,762
Landscaping and groundskeeping workers .....	11.67	10.71	439	390	37.6	21,426	19,492	1,835
<b>Personal care and service occupations</b> .....	12.05	8.33	456	340	37.9	23,528	17,160	1,953
First-line supervisors/managers of gaming workers .....	17.81	15.71	717	628	40.3	37,275	32,656	2,093
Gaming supervisors .....	19.24	16.97	777	679	40.4	40,410	35,298	2,101
First-line supervisors/managers of personal service workers .....	16.86	16.96	664	679	39.4	34,531	35,285	2,048
Gaming services workers .....	7.71	7.25	306	290	39.7	15,918	15,080	2,065
Gaming dealers .....	7.58	7.25	301	290	39.7	15,641	15,080	2,063
Miscellaneous entertainment attendants and related workers .....	7.69	7.50	292	282	37.9	15,040	14,643	1,956
Amusement and recreation attendants .....	7.70	7.65	291	282	37.8	15,004	14,643	1,948
Child care workers .....	8.69	8.00	342	320	39.3	17,186	16,640	1,977
Personal and home care aides .....	10.53	10.00	421	400	40.0	21,896	20,800	2,080

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Personal care and service occupations</b> –Continued								
Recreation and fitness workers .....	\$18.42	\$18.05	\$712	\$722	38.7	\$32,911	\$37,544	1,786
<b>Sales and related occupations</b>	17.92	14.47	718	572	40.1	37,346	29,744	2,084
First-line supervisors/managers, sales workers .....	20.06	17.30	816	695	40.7	42,429	36,125	2,115
First-line supervisors/managers of retail sales workers ..	18.50	16.80	755	692	40.8	39,268	35,984	2,122
First-line supervisors/managers of non-retail sales workers .....	27.62	26.96	1,105	1,079	40.0	57,459	56,085	2,080
Retail sales workers .....	13.04	11.50	522	448	40.0	27,112	23,296	2,079
Cashiers, all workers .....	10.44	9.75	411	368	39.4	21,351	18,928	2,045
Cashiers .....	10.37	9.75	408	360	39.3	21,197	18,720	2,043
Gaming change persons and booth cashiers ...	11.55	11.33	462	453	40.0	24,030	23,566	2,080
Counter and rental clerks and parts salespersons ..	13.39	12.46	543	480	40.6	28,232	24,960	2,109
Counter and rental clerks	11.90	10.78	472	414	39.6	24,529	21,528	2,062
Parts salespersons .....	14.53	13.89	600	554	41.3	31,179	28,808	2,146
Retail salespersons .....	14.53	13.01	585	518	40.3	30,394	26,939	2,092
Insurance sales agents .....	33.77	32.69	1,338	1,308	39.6	69,595	67,999	2,061
Securities, commodities, and financial services sales agents .....	32.82	19.49	1,313	780	40.0	68,286	40,539	2,081
Sales representatives, wholesale and manufacturing .....	31.73	26.33	1,281	1,054	40.4	66,617	54,829	2,099
Sales representatives, wholesale and manufacturing, technical and scientific products .....	37.12	35.38	1,487	1,415	40.1	77,333	73,595	2,083
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	27.47	25.72	1,116	1,038	40.6	58,012	54,001	2,112

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Sales and related occupations</b>								
–Continued								
Real estate brokers and sales agents .....	\$19.89	\$15.00	\$795	\$600	40.0	\$41,363	\$31,200	2,080
Real estate sales agents .....	19.89	15.00	795	600	40.0	41,363	31,200	2,080
Telemarketers .....	11.97	10.00	465	400	38.8	24,178	20,800	2,020
<b>Office and administrative support occupations</b> .....	15.31	14.23	606	561	39.6	31,486	29,162	2,057
First-line supervisors/managers of office and administrative support workers .....	20.60	20.67	825	827	40.0	42,884	43,000	2,082
Financial clerks .....	14.96	14.00	588	560	39.3	30,570	29,120	2,043
Bill and account collectors	15.81	14.74	632	590	40.0	32,878	30,668	2,080
Billing and posting clerks and machine operators	15.02	15.70	601	628	40.0	31,239	32,656	2,080
Bookkeeping, accounting, and auditing clerks .....	16.08	15.39	627	615	39.0	32,616	32,001	2,029
Gaming cage workers .....	10.50	10.45	408	392	38.9	21,226	20,363	2,021
Payroll and timekeeping clerks .....	17.94	17.86	718	714	40.0	37,311	37,147	2,080
Procurement clerks .....	15.06	16.45	602	658	40.0	31,330	34,216	2,080
Tellers .....	11.61	11.07	457	440	39.3	23,761	22,880	2,046
Brokerage clerks .....	16.98	17.68	699	673	41.2	36,366	34,984	2,142
Customer service representatives .....	14.40	13.48	572	530	39.7	29,734	27,554	2,065
File clerks .....	12.93	14.18	478	515	37.0	24,848	26,790	1,922
Hotel, motel, and resort desk clerks .....	11.14	10.10	443	404	39.7	22,387	21,004	2,010
Loan interviewers and clerks	16.30	15.81	652	632	40.0	33,907	32,885	2,080
Order clerks .....	14.15	13.00	563	520	39.8	29,252	27,040	2,067
Human resources assistants, except payroll and timekeeping .....	15.30	15.65	612	626	40.0	31,814	32,550	2,080
Receptionists and information clerks .....	12.67	12.25	500	480	39.4	25,990	24,960	2,051
Reservation and transportation ticket agents and travel clerks ...	17.11	17.97	684	719	40.0	35,587	37,378	2,080
Dispatchers .....	13.28	12.50	538	500	40.5	27,984	26,000	2,108
Dispatchers, except police, fire, and ambulance .....	14.19	15.42	579	617	40.8	30,133	32,074	2,124

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Production, planning, and expediting clerks .....	\$22.67	\$25.51	\$915	\$1,020	40.3	\$47,560	\$53,065	2,098
Shipping, receiving, and traffic clerks .....	13.21	12.48	528	499	40.0	27,445	25,958	2,078
Stock clerks and order fillers	11.90	11.64	473	452	39.7	24,576	23,483	2,065
Secretaries and administrative assistants .....	18.30	17.10	726	684	39.7	37,768	35,576	2,064
Executive secretaries and administrative assistants .....	22.23	22.11	886	887	39.8	46,060	46,145	2,072
Legal secretaries .....	21.67	20.50	850	820	39.2	44,209	42,640	2,040
Medical secretaries .....	15.11	14.52	594	577	39.3	30,909	30,014	2,045
Secretaries, except legal, medical, and executive	15.31	14.86	611	594	39.9	31,782	30,900	2,076
Computer operators .....	16.74	16.37	669	655	40.0	34,809	34,052	2,080
Data entry and information processing workers .....	13.02	12.29	505	492	38.8	26,265	25,563	2,018
Data entry keyers .....	13.02	12.29	505	492	38.8	26,265	25,563	2,018
Insurance claims and policy processing clerks .....	12.71	13.01	508	521	40.0	26,436	27,067	2,080
Office clerks, general .....	14.39	13.85	557	554	38.8	28,989	28,810	2,015
<b>Construction and extraction occupations</b> .....	19.13	18.00	761	702	39.8	39,023	36,001	2,040
First-line supervisors/managers of construction trades and extraction workers .....	27.61	25.10	1,148	1,004	41.6	59,687	52,214	2,162
Brickmasons, blockmasons, and stonemasons .....	21.78	23.59	871	944	40.0	45,310	49,065	2,080
Brickmasons and blockmasons .....	21.78	23.59	871	944	40.0	45,310	49,065	2,080
Carpenters .....	22.22	20.00	888	800	40.0	46,019	41,600	2,071
Cement masons, concrete finishers, and terrazzo workers .....	21.27	21.94	844	878	39.7	43,871	45,641	2,063
Cement masons and concrete finishers .....	21.27	21.94	844	878	39.7	43,871	45,641	2,063
Construction laborers .....	12.62	10.00	500	400	39.7	25,170	20,800	1,994

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Construction and extraction occupations –Continued</b>								
Construction equipment operators .....	\$20.10	\$20.00	\$792	\$778	39.4	\$41,190	\$40,444	2,049
Operating engineers and other construction equipment operators ....	20.43	20.50	798	820	39.1	41,494	42,640	2,031
Drywall installers, ceiling tile installers, and tapers .....	19.15	17.55	766	702	40.0	39,841	36,504	2,080
Drywall and ceiling tile installers .....	17.44	15.50	698	620	40.0	36,271	32,236	2,080
Electricians .....	22.95	22.47	918	899	40.0	47,728	46,736	2,080
Painters and paperhangers ....	16.14	17.13	621	685	38.5	32,317	35,630	2,002
Painters, construction and maintenance .....	16.14	17.13	621	685	38.5	32,317	35,630	2,002
Pipelayers, plumbers, pipefitters, and steamfitters .....	23.96	23.27	949	931	39.6	49,363	48,402	2,061
Plumbers, pipefitters, and steamfitters .....	24.44	23.59	968	931	39.6	50,322	48,402	2,059
Roofers .....	14.60	13.00	574	540	39.3	29,847	28,080	2,044
Sheet metal workers .....	18.75	17.04	690	682	36.8	35,896	35,452	1,915
Helpers, construction trades ..	17.77	17.39	703	696	39.6	34,011	36,180	1,914
<b>Installation, maintenance, and repair occupations .....</b>	21.63	20.19	870	808	40.2	45,211	41,995	2,090
First-line supervisors/managers of mechanics, installers, and repairers .....	29.82	31.15	1,214	1,304	40.7	63,130	67,800	2,117
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers .....	23.81	26.92	949	1,052	39.9	49,365	54,703	2,073
Electrical and electronics repairers, commercial and industrial equipment .....	29.46	30.49	1,172	1,220	39.8	60,943	63,417	2,068
Aircraft mechanics and service technicians .....	21.58	21.72	863	869	40.0	44,881	45,178	2,080
Automotive technicians and repairers .....	21.27	19.45	858	774	40.4	44,586	39,649	2,097

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b>								
–Continued								
Automotive body and related repairers .....	\$24.06	\$25.82	–	–	–	–	–	–
Automotive service technicians and mechanics .....	20.97	19.45	\$843	\$774	40.2	\$43,803	\$39,649	2,089
Bus and truck mechanics and diesel engine specialists ...	20.67	19.50	827	780	40.0	42,987	40,560	2,080
Heavy vehicle and mobile equipment service technicians and mechanics .....	20.74	19.50	876	728	42.2	45,572	37,856	2,197
Mobile heavy equipment mechanics, except engines .....	24.68	26.00	947	1,040	38.4	49,269	54,080	1,996
Heating, air conditioning, and refrigeration mechanics and installers .....	25.43	26.95	1,017	1,078	40.0	52,888	56,062	2,080
Industrial machinery installation, repair, and maintenance workers .....	22.13	21.00	883	840	39.9	45,931	43,680	2,076
Industrial machinery mechanics .....	25.49	25.25	1,017	1,010	39.9	52,900	52,512	2,075
Maintenance and repair workers, general .....	20.66	20.00	825	800	40.0	42,915	41,600	2,078
Maintenance workers, machinery .....	20.83	18.00	830	720	39.9	43,174	37,440	2,073
Line installers and repairers ...	25.74	25.03	1,030	1,001	40.0	53,544	52,062	2,080
Electrical power-line installers and repairers	29.43	34.85	1,177	1,394	40.0	61,210	72,484	2,080
Telecommunications line installers and repairers	20.67	20.53	827	821	40.0	42,992	42,702	2,080
Miscellaneous installation, maintenance, and repair workers .....	15.88	15.50	633	620	39.8	32,908	32,240	2,072
Coin, vending, and amusement machine servicers and repairers	17.00	17.47	680	699	40.0	35,358	36,344	2,080
Helpers--installation, maintenance, and repair workers .....	13.08	11.07	518	443	39.6	26,958	23,026	2,061

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b> .....	\$18.67	\$15.38	\$745	\$613	39.9	\$38,762	\$31,886	2,076
First-line supervisors/managers of production and operating workers .....	38.47	31.88	1,574	1,275	40.9	81,869	66,310	2,128
Electrical, electronics, and electromechanical assemblers .....	13.66	13.15	546	526	40.0	28,404	27,352	2,080
Electrical and electronic equipment assemblers ..	13.85	13.15	554	526	40.0	28,811	27,352	2,080
Miscellaneous assemblers and fabricators .....	13.71	13.45	549	538	40.0	28,525	27,976	2,080
Team assemblers .....	12.98	12.49	519	500	40.0	27,001	25,979	2,080
Bakers .....	15.25	13.55	610	542	40.0	31,715	28,184	2,080
Butchers and other meat, poultry, and fish processing workers .....	14.03	12.65	554	506	39.5	28,813	26,312	2,054
Butchers and meat cutters ..	15.15	16.27	593	569	39.1	30,817	29,611	2,035
Miscellaneous food processing workers .....	15.70	13.00	617	520	39.3	32,089	27,040	2,043
Computer control programmers and operators .....	19.28	19.54	771	781	40.0	40,107	40,635	2,080
Computer-controlled machine tool operators, metal and plastic .....	17.93	17.41	717	696	40.0	37,298	36,207	2,080
Machine tool cutting setters, operators, and tenders, metal and plastic .....	13.72	13.75	549	550	40.0	28,533	28,600	2,080
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic .....	14.01	13.61	560	544	40.0	29,144	28,309	2,080
Machinists .....	23.18	22.57	918	900	39.6	47,716	46,821	2,059
Welding, soldering, and brazing workers .....	16.15	15.22	646	609	40.0	33,587	31,666	2,080
Welders, cutters, solderers, and brazers .....	16.15	15.22	646	609	40.0	33,587	31,666	2,080
Miscellaneous metalworkers and plastic workers .....	19.37	23.10	759	924	39.2	39,445	48,048	2,036
Printers .....	17.54	15.00	683	614	38.9	35,500	31,907	2,023
Printing machine operators	17.81	15.00	694	600	39.0	36,083	31,200	2,026

See footnotes at end of table.

Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b> –Continued								
Laundry and dry-cleaning workers .....	\$9.64	\$9.01	\$384	\$360	39.8	\$19,954	\$18,743	2,070
Power plant operators, distributors, and dispatchers .....	35.48	35.21	1,419	1,409	40.0	73,800	73,245	2,080
Inspectors, testers, sorters, samplers, and weighers ....	20.47	19.43	819	777	40.0	42,570	40,414	2,080
Packaging and filling machine operators and tenders .....	14.82	14.91	587	596	39.6	30,536	31,013	2,061
Painting workers .....	19.51	17.12	780	685	40.0	40,572	35,614	2,080
Painters, transportation equipment .....	23.62	21.04	945	842	40.0	49,139	43,759	2,080
Semiconductor processors .....	20.99	20.44	835	817	39.8	43,406	42,507	2,068
Miscellaneous production workers .....	12.58	10.85	502	430	39.9	26,124	22,360	2,077
Helpers--production workers .....	11.34	11.00	453	440	40.0	23,579	22,880	2,080
<b>Transportation and material moving occupations</b> .....	16.07	15.00	636	590	39.6	32,820	30,597	2,043
First-line supervisors/managers of helpers, laborers, and material movers, hand .....	19.47	18.94	793	769	40.7	41,240	40,000	2,118
First-line supervisors/managers of transportation and material-moving machine and vehicle operators .....	25.11	25.51	1,013	1,020	40.3	52,690	53,063	2,098
Aircraft pilots and flight engineers .....	117.06	118.42	2,591	3,129	22.1	134,757	162,689	1,151
Airline pilots, copilots, and flight engineers .....	117.06	118.42	2,591	3,129	22.1	134,757	162,689	1,151
Driver/sales workers and truck drivers .....	16.97	16.00	679	640	40.0	35,205	33,280	2,075
Driver/sales workers .....	12.97	11.26	515	444	39.7	26,765	23,088	2,063
Truck drivers, heavy and tractor-trailer .....	17.98	16.28	724	651	40.3	37,411	33,869	2,081
Truck drivers, light or delivery services .....	16.30	13.77	648	551	39.8	33,713	28,642	2,068

See footnotes at end of table.



Table 12

**Full-time<sup>1</sup> private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b> –Continued								
Dredge, excavating, and loading machine operators	\$19.86	\$19.00	\$785	\$760	39.5	\$38,312	\$37,440	1,930
Excavating and loading machine and dragline operators .....	19.86	19.00	785	760	39.5	38,312	37,440	1,930
Industrial truck and tractor operators .....	15.01	14.71	600	588	39.9	30,272	30,077	2,016
Laborers and material movers, hand .....	11.33	10.50	444	400	39.2	23,065	20,800	2,036
Cleaners of vehicles and equipment .....	9.41	9.00	377	360	40.0	19,581	18,720	2,080
Laborers and freight, stock, and material movers, hand .....	11.88	10.70	463	416	39.0	24,095	21,622	2,029
Packers and packagers, hand .....	10.61	11.48	414	459	39.1	21,549	23,868	2,032

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>2</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>4</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to

employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>5</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$25.86	\$22.63	\$1,025	\$911	39.7	\$48,853	\$43,761	1,889
<b>Management occupations</b> .....	42.59	45.41	1,713	1,785	40.2	85,216	84,098	2,001
Chief executives .....	70.97	77.75	3,024	3,110	42.6	157,262	161,720	2,216
General and operations managers .....	53.50	52.43	2,140	2,097	40.0	111,278	109,054	2,080
Financial managers .....	42.67	48.74	1,707	1,950	40.0	88,592	101,377	2,076
Education administrators .....	41.51	46.26	1,694	1,773	40.8	77,374	82,175	1,864
Education administrators, elementary and secondary school .....	47.59	50.02	1,981	2,001	41.6	84,726	85,234	1,780
Social and community service managers .....	33.71	36.22	1,349	1,449	40.0	70,123	75,338	2,080
<b>Business and financial operations occupations</b> .....	24.33	22.24	973	890	40.0	50,608	46,259	2,080
Human resources, training, and labor relations specialists .....	25.06	19.79	1,002	792	40.0	52,115	41,163	2,080
Accountants and auditors .....	28.99	24.93	1,160	997	40.0	60,299	51,854	2,080
<b>Computer and mathematical science occupations</b> .....	31.04	31.03	1,242	1,241	40.0	64,063	65,208	2,064
Computer systems analysts ....	34.23	34.06	1,369	1,362	40.0	71,207	70,843	2,080
<b>Architecture and engineering occupations</b> .....	27.42	24.79	1,097	992	40.0	57,040	51,563	2,080
Engineers .....	34.06	34.25	1,362	1,370	40.0	70,837	71,234	2,080
Civil engineers .....	33.45	34.81	1,338	1,392	40.0	69,577	72,405	2,080
Engineering technicians, except drafters .....	22.06	21.06	882	842	40.0	45,882	43,805	2,080
Civil engineering technicians .....	21.87	20.05	875	802	40.0	45,488	41,704	2,080
<b>Life, physical, and social science occupations</b> .....	25.29	23.07	1,012	923	40.0	51,607	47,222	2,041
Miscellaneous life, physical, and social science technicians .....	24.23	23.08	969	923	40.0	50,405	48,000	2,080
<b>Community and social services occupations</b> .....	22.98	19.68	920	797	40.0	46,460	41,870	2,022
Counselors .....	31.10	31.82	1,230	1,273	39.6	55,794	53,205	1,794

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Community and social services occupations</b> –Continued								
Educational, vocational, and school counselors ..	\$39.17	\$39.58	\$1,528	\$1,539	39.0	\$59,834	\$60,568	1,528
Social workers .....	20.70	18.19	827	727	40.0	42,852	37,829	2,070
Child, family, and school social workers .....	18.81	17.65	751	706	39.9	38,867	36,712	2,066
Miscellaneous community and social service specialists .....	21.30	21.06	862	858	40.5	44,767	44,608	2,102
Probation officers and correctional treatment specialists .....	22.59	22.34	921	899	40.8	47,875	46,758	2,119
Social and human service assistants .....	19.17	16.62	767	665	40.0	39,765	34,568	2,074
<b>Legal occupations</b> .....	36.04	31.24	1,442	1,250	40.0	74,971	64,979	2,080
Lawyers .....	39.41	37.99	1,577	1,520	40.0	81,980	79,019	2,080
Miscellaneous legal support workers .....	23.97	24.22	959	969	40.0	49,848	50,378	2,080
<b>Education, training, and library occupations</b> .....	34.86	31.65	1,327	1,214	38.1	51,942	48,211	1,490
Postsecondary teachers .....	61.08	48.68	2,448	1,926	40.1	102,072	75,111	1,671
Arts, communications, and humanities teachers, postsecondary .....	38.16	34.88	1,669	1,588	43.7	64,668	57,000	1,695
Primary, secondary, and special education school teachers .....	33.42	32.65	1,266	1,235	37.9	47,558	46,677	1,423
Preschool and kindergarten teachers .....	26.46	24.96	954	922	36.0	35,889	34,506	1,356
Kindergarten teachers, except special education .....	25.86	24.34	990	936	38.3	36,984	34,652	1,430
Elementary and middle school teachers .....	32.78	31.64	1,247	1,220	38.0	46,743	45,754	1,426
Elementary school teachers, except special education .....	33.11	32.05	1,260	1,234	38.1	47,178	46,514	1,425

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Education, training, and library occupations</b> –Continued								
Middle school teachers, except special and vocational education	\$31.28	\$29.34	\$1,185	\$1,140	37.9	\$44,760	\$42,625	1,431
Secondary school teachers	34.90	34.01	1,325	1,314	38.0	50,026	49,866	1,433
Secondary school teachers, except special and vocational education	34.95	34.18	1,326	1,318	38.0	50,056	49,951	1,432
Special education teachers	33.81	32.23	1,265	1,203	37.4	47,335	45,800	1,400
Special education teachers, preschool, kindergarten, and elementary school ....	32.91	29.74	1,219	1,176	37.0	45,739	44,556	1,390
Other teachers and instructors	36.75	39.14	1,399	1,468	38.1	53,431	56,188	1,454
Library technicians .....	19.26	19.31	771	772	40.0	40,068	40,165	2,080
Instructional coordinators .....	28.11	27.95	1,104	1,114	39.3	54,462	52,716	1,938
Teacher assistants .....	12.97	12.18	445	432	34.3	16,663	15,807	1,285
<b>Arts, design, entertainment, sports, and media occupations</b> .....	21.36	21.38	854	855	40.0	41,798	42,817	1,957
<b>Healthcare practitioner and technical occupations</b> .....	32.43	30.04	1,271	1,165	39.2	63,025	57,491	1,943
Registered nurses .....	32.42	30.77	1,249	1,228	38.5	60,379	59,976	1,862
Therapists .....	32.58	31.86	1,291	1,274	39.6	60,998	61,257	1,872
<b>Healthcare support occupations</b> .....	14.20	13.41	547	499	38.6	28,035	25,480	1,975
Nursing, psychiatric, and home health aides .....	11.89	11.69	450	454	37.8	23,384	23,624	1,967
<b>Protective service occupations</b>	23.99	23.15	1,001	961	41.7	51,500	49,777	2,147
First-line supervisors/managers, law enforcement workers .....	31.91	29.01	1,276	1,161	40.0	66,378	60,347	2,080
First-line supervisors/managers of police and detectives	34.40	32.17	1,376	1,287	40.0	71,544	66,912	2,080
Fire fighters .....	19.48	21.50	996	934	51.1	51,780	48,573	2,659

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Protective service occupations</b> –Continued								
Bailiffs, correctional officers, and jailers .....	\$19.37	\$18.74	\$786	\$755	40.6	\$40,885	\$39,277	2,111
Correctional officers and jailers .....	19.37	18.74	786	755	40.6	40,885	39,277	2,111
Police officers .....	26.50	25.20	1,062	1,008	40.1	55,230	52,416	2,084
Police and sheriff's patrol officers .....	26.50	25.20	1,062	1,008	40.1	55,230	52,416	2,084
<b>Food preparation and serving related occupations</b> .....	11.07	10.55	417	394	37.7	19,284	17,809	1,743
Cooks .....	11.81	12.81	460	512	38.9	21,648	20,298	1,833
<b>Building and grounds cleaning and maintenance occupations</b> .....	13.35	12.28	530	491	39.7	27,251	25,542	2,041
Building cleaning workers .....	12.79	12.55	507	500	39.6	25,869	25,709	2,022
Janitors and cleaners, except maids and housekeeping cleaners	13.13	12.89	519	515	39.5	26,409	26,166	2,011
Grounds maintenance workers .....	13.40	11.44	536	458	40.0	27,884	23,797	2,082
Landscaping and groundskeeping workers .....	13.76	11.87	550	475	40.0	28,638	24,690	2,082
<b>Personal care and service occupations</b> .....	12.99	14.42	506	577	38.9	25,608	29,994	1,972
<b>Sales and related occupations</b>	14.31	11.89	572	476	40.0	29,755	24,740	2,080
<b>Office and administrative support occupations</b> .....	16.32	15.67	651	626	39.9	32,989	31,866	2,021
First-line supervisors/managers of office and administrative support workers .....	21.23	19.15	839	766	39.5	43,647	39,830	2,056
Financial clerks .....	15.98	15.23	639	609	40.0	33,231	31,678	2,080
Bookkeeping, accounting, and auditing clerks .....	16.40	15.73	656	629	40.0	34,113	32,718	2,080
Court, municipal, and license clerks .....	16.99	16.44	678	658	39.9	35,236	34,237	2,074

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Eligibility interviewers, government programs .....	\$16.44	\$15.82	\$658	\$633	40.0	\$34,191	\$32,906	2,080
Dispatchers .....	17.50	17.28	700	691	40.0	36,402	35,942	2,080
Police, fire, and ambulance dispatchers .....	17.88	16.06	715	642	40.0	37,198	33,405	2,080
Secretaries and administrative assistants .....	16.88	15.90	673	628	39.9	33,420	31,699	1,980
Executive secretaries and administrative assistants .....	17.90	16.64	715	666	40.0	37,156	34,611	2,076
Secretaries, except legal, medical, and executive	14.89	14.55	595	582	39.9	27,327	26,208	1,835
Office clerks, general .....	15.22	14.52	608	581	40.0	30,225	28,496	1,986
<b>Construction and extraction occupations</b> .....	19.04	18.51	762	740	40.0	38,987	38,409	2,048
Construction equipment operators .....	18.49	17.41	740	696	40.0	38,468	36,213	2,080
Operating engineers and other construction equipment operators ....	18.11	17.04	724	682	40.0	37,667	35,443	2,080
Pipelayers, plumbers, pipefitters, and steamfitters .....	19.46	22.15	779	886	40.0	40,483	46,062	2,080
Highway maintenance workers .....	16.38	14.40	655	576	40.0	32,106	29,956	1,959
<b>Installation, maintenance, and repair occupations</b> .....	22.85	22.45	913	898	39.9	47,454	46,696	2,077
Industrial machinery installation, repair, and maintenance workers .....	21.87	20.80	875	832	40.0	45,498	43,264	2,080
Maintenance and repair workers, general .....	21.64	20.80	865	832	40.0	45,002	43,254	2,080
Miscellaneous installation, maintenance, and repair workers .....	18.15	18.28	722	731	39.8	37,538	38,014	2,069
<b>Production occupations</b> .....	22.02	19.76	881	790	40.0	45,796	41,095	2,080

See footnotes at end of table.

**Table 13 Full-time<sup>1</sup> State and local government workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>2</sup>	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b> –Continued								
Water and liquid waste treatment plant and system operators .....	\$20.76	\$18.92	\$830	\$757	40.0	\$43,177	\$39,354	2,080
<b>Transportation and material moving occupations</b> .....	16.10	15.49	621	591	38.6	28,871	27,238	1,793
Bus drivers .....	14.09	14.37	530	476	37.6	23,593	22,194	1,674
Bus drivers, school .....	12.78	11.91	465	427	36.4	19,057	21,638	1,491

<sup>1</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>2</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>4</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to

employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>5</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 14**

**Size of establishment: Mean hourly earnings<sup>1</sup> of workers in private industry establishments for major occupational groups**

Occupational group <sup>2</sup>	Private industry workers	1-49 workers	50-99 workers	100-499 workers	500 workers or more
<b>All workers</b> .....	\$19.45	\$17.11	\$19.56	\$21.00	\$22.54
Management, professional, and related .....	33.14	29.20	31.78	35.58	35.77
Management, business, and financial .....	36.28	30.50	36.91	40.24	39.15
Professional and related .....	31.72	28.59	28.68	33.55	34.45
Service .....	10.30	9.72	9.88	10.39	11.61
Sales and office .....	15.45	15.24	16.66	15.42	15.27
Sales and related .....	16.29	16.13	17.51	16.35	15.24
Office and administrative support .....	14.93	14.50	16.04	14.82	15.27
Natural resources, construction, and maintenance .....	19.89	18.43	22.35	22.13	22.80
Construction and extraction .....	19.11	—	—	—	—
Installation, maintenance, and repair .....	21.07	18.75	24.42	25.14	23.83
Production, transportation, and material moving .....	16.43	14.91	14.08	18.29	18.56
Production .....	18.04	15.47	14.75	22.26	16.88
Transportation and material moving .....	15.35	14.61	13.68	14.50	19.71
	Relative error				
<b>All workers</b> .....	2.1%	2.2%	4.4%	2.6%	9.7%
Management, professional, and related .....	2.7	3.7	5.5	4.7	5.3
Management, business, and financial .....	2.8	5.7	6.3	8.1	5.0
Professional and related .....	3.1	3.1	10.1	6.4	6.2
Service .....	1.8	2.6	4.1	6.0	5.2
Sales and office .....	1.9	4.3	5.5	2.9	6.1
Sales and related .....	4.1	8.4	9.2	4.8	18.3
Office and administrative support .....	1.7	1.7	6.7	2.7	4.0
Natural resources, construction, and maintenance .....	4.0	5.3	8.6	6.9	5.0
Construction and extraction .....	5.7	—	—	—	—
Installation, maintenance, and repair .....	2.5	3.6	16.9	8.0	6.5
Production, transportation, and material moving .....	5.0	5.6	7.3	12.6	5.0
Production .....	9.2	7.2	8.1	17.0	7.6
Transportation and material moving .....	3.7	6.3	9.0	8.6	7.6

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>2</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>3</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see chapter 8 of the BLS Handbook of Methods, at [http://www.bls.gov/opus/hom/homch8\\_a.htm](http://www.bls.gov/opus/hom/homch8_a.htm).

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.



**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$18.94	\$15.70	\$753	\$621	39.7	\$38,806	\$32,053	2,049
<b>Management occupations</b> .....	34.72	32.69	1,433	1,328	41.3	74,485	69,035	2,146
General and operations managers .....	35.52	34.38	1,525	1,488	42.9	79,316	77,395	2,233
Financial managers .....	38.30	38.08	1,577	1,579	41.2	82,001	82,108	2,141
Construction managers .....	35.29	32.71	1,450	1,308	41.1	75,389	68,039	2,136
Medical and health services managers .....	37.91	36.78	1,579	1,500	41.6	82,104	78,000	2,166
<b>Business and financial operations occupations</b> .....	28.76	25.93	1,162	1,037	40.4	60,448	53,941	2,102
Buyers and purchasing agents .....	23.10	21.20	933	848	40.4	48,524	44,100	2,101
Accountants and auditors .....	32.92	28.46	1,311	1,423	39.8	68,195	74,001	2,072
Loan counselors and officers .....	42.07	39.44	1,641	1,537	39.0	85,340	79,906	2,028
Loan officers .....	42.07	39.44	1,641	1,537	39.0	85,340	79,906	2,028
<b>Computer and mathematical science occupations</b> .....	29.43	28.06	1,178	1,122	40.0	61,274	58,356	2,082
Computer software engineers .....	33.28	33.37	1,331	1,335	40.0	69,224	69,416	2,080
Computer software engineers, applications .....	33.13	33.37	1,325	1,335	40.0	68,919	69,416	2,080
Computer support specialists .....	23.13	20.97	925	839	40.0	48,109	43,616	2,080
Computer systems analysts .....	44.96	39.06	1,798	1,562	40.0	93,510	81,247	2,080
Network and computer systems administrators .....	28.29	27.94	1,138	1,085	40.2	59,170	56,430	2,091
<b>Architecture and engineering occupations</b> .....	31.08	29.82	1,228	1,173	39.5	63,730	61,000	2,051
Engineers .....	33.85	31.83	1,361	1,273	40.2	70,792	66,206	2,091
Civil engineers .....	29.49	29.33	1,168	1,173	39.6	60,744	61,000	2,060
Electrical and electronics engineers .....	41.18	39.42	1,674	1,577	40.6	87,036	82,000	2,114
Drafters .....	23.24	21.50	902	860	38.8	46,910	44,720	2,018
Architectural and civil drafters .....	23.28	21.50	902	860	38.8	46,926	44,720	2,016
Engineering technicians, except drafters .....	24.81	26.56	992	1,063	40.0	51,595	55,253	2,080
<b>Life, physical, and social science occupations</b> .....	38.07	38.94	1,523	1,558	40.0	79,196	80,999	2,080

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Community and social services occupations</b> .....	\$15.36	\$14.66	\$699	\$686	45.5	\$36,100	\$35,069	2,350
Counselors .....	16.47	15.00	659	600	40.0	34,253	31,200	2,080
Social workers .....	17.97	18.12	719	725	40.0	37,377	37,690	2,080
Miscellaneous community and social service specialists .....	13.70	13.00	548	520	40.0	27,970	26,144	2,042
<b>Education, training, and library occupations</b> .....	19.77	17.40	774	652	39.2	33,678	29,702	1,704
Primary, secondary, and special education school teachers .....	21.51	20.69	820	724	38.1	31,821	31,597	1,479
Preschool and kindergarten teachers .....	15.62	15.09	580	573	37.1	26,577	24,960	1,702
Elementary and middle school teachers .....	27.05	27.70	1,051	1,099	38.8	35,448	31,597	1,310
Elementary school teachers, except special education .....	27.05	27.70	1,051	1,099	38.8	35,448	31,597	1,310
Teacher assistants .....	10.46	9.63	413	372	39.5	19,042	18,699	1,820
<b>Arts, design, entertainment, sports, and media occupations</b> .....	21.62	16.83	871	693	40.3	45,268	36,038	2,094
Designers .....	25.58	24.04	1,020	962	39.9	53,031	49,999	2,073
<b>Healthcare practitioner and technical occupations</b> .....	34.46	28.08	1,335	1,081	38.7	69,397	56,208	2,014
Registered nurses .....	39.28	33.40	1,542	1,336	39.3	80,195	69,470	2,042
Dental hygienists .....	24.64	28.00	931	896	37.8	48,405	46,592	1,964
Diagnostic related technologists and technicians .....	29.47	28.08	1,169	1,123	39.7	60,792	58,406	2,063
Health diagnosing and treating practitioner support technicians .....	15.92	16.00	637	640	40.0	33,114	33,280	2,080
<b>Healthcare support occupations</b> .....	13.13	11.85	500	449	38.0	25,977	23,342	1,978
Nursing, psychiatric, and home health aides .....	10.36	10.00	405	400	39.1	21,062	20,800	2,034

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare support occupations</b> –Continued								
Home health aides .....	\$10.11	\$9.50	\$384	\$380	38.0	\$19,972	\$19,760	1,975
Nursing aides, orderlies, and attendants .....	10.51	10.00	419	400	39.9	21,782	20,800	2,073
Miscellaneous healthcare support occupations .....	15.46	15.65	581	626	37.6	30,211	32,552	1,954
Dental assistants .....	16.62	16.00	587	639	35.3	30,548	33,225	1,838
Medical assistants .....	14.40	14.00	572	560	39.8	29,760	29,110	2,067
<b>Food preparation and serving related occupations</b> .....	9.38	8.75	356	320	37.9	18,346	16,640	1,955
First-line supervisors/managers, food preparation and serving workers .....	14.19	13.46	588	550	41.4	30,578	28,600	2,154
First-line supervisors/managers of food preparation and serving workers .....	13.91	13.46	578	550	41.5	30,042	28,600	2,159
Cooks .....	10.71	10.26	418	400	39.0	21,674	20,800	2,024
Cooks, institution and cafeteria .....	9.86	9.00	365	360	37.0	18,765	18,720	1,902
Cooks, restaurant .....	11.73	11.15	476	480	40.6	24,758	24,960	2,111
Cooks, short order .....	9.83	9.00	356	340	36.2	18,494	17,680	1,881
Food preparation workers .....	8.72	8.50	332	320	38.1	17,200	16,640	1,972
Food service, tipped .....	7.04	7.25	255	260	36.2	13,143	13,213	1,868
Bartenders .....	8.88	7.99	340	320	38.3	17,685	16,619	1,992
Waiters and waitresses .....	6.13	7.00	216	232	35.3	11,126	12,064	1,814
Fast food and counter workers .....	9.09	9.00	341	348	37.5	17,746	18,096	1,952
Combined food preparation and serving workers, including fast food .....	9.09	9.00	337	341	37.1	17,535	17,745	1,929
Dishwashers .....	8.07	8.00	317	306	39.3	14,892	15,396	1,844
<b>Building and grounds cleaning and maintenance occupations</b> .....	11.26	10.00	440	400	39.0	21,814	20,467	1,937

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Building and grounds cleaning and maintenance occupations –Continued</b>								
First-line supervisors/managers, building and grounds cleaning and maintenance workers .....	\$14.37	\$12.00	\$556	\$480	38.7	\$28,909	\$24,958	2,012
Building cleaning workers .....	10.02	9.50	394	380	39.3	20,488	19,760	2,045
Janitors and cleaners, except maids and housekeeping cleaners	10.32	10.00	407	400	39.4	21,169	20,800	2,051
Maids and housekeeping cleaners .....	8.63	8.50	336	340	39.0	17,474	17,680	2,025
Grounds maintenance workers .....	12.50	12.39	481	450	38.5	21,054	18,720	1,685
Landscaping and groundskeeping workers .....	11.17	11.00	415	390	37.1	19,769	18,720	1,769
<b>Personal care and service occupations .....</b>	11.84	8.65	454	340	38.4	23,279	16,640	1,967
Child care workers .....	8.26	8.00	330	320	40.0	16,495	16,120	1,997
<b>Sales and related occupations</b>	18.09	14.49	727	579	40.2	37,767	30,106	2,088
First-line supervisors/managers, sales workers .....	18.14	16.40	742	676	40.9	38,604	35,152	2,128
First-line supervisors/managers of retail sales workers ..	17.01	15.44	699	672	41.1	36,350	34,944	2,137
First-line supervisors/managers of non-retail sales workers .....	24.28	21.25	971	850	40.0	50,496	44,200	2,080
Retail sales workers .....	13.16	11.50	528	440	40.1	27,411	22,880	2,084
Cashiers, all workers .....	9.55	9.00	376	351	39.4	19,531	18,252	2,046
Cashiers .....	9.55	9.00	376	351	39.4	19,531	18,252	2,046
Counter and rental clerks and parts salespersons ..	14.11	13.00	574	520	40.7	29,822	27,040	2,114
Counter and rental clerks	13.32	10.78	527	431	39.5	27,383	22,422	2,055
Parts salespersons .....	14.58	13.89	603	557	41.4	31,368	28,979	2,152

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Sales and related occupations</b>								
–Continued								
Retail salespersons .....	\$14.81	\$13.25	\$597	\$530	40.3	\$31,018	\$27,547	2,095
Insurance sales agents .....	33.77	32.69	1,338	1,308	39.6	69,595	67,999	2,061
Securities, commodities, and financial services sales agents .....	31.09	19.49	1,245	688	40.1	64,750	35,776	2,083
Sales representatives, wholesale and manufacturing .....	30.82	27.04	1,248	1,186	40.5	64,872	61,651	2,105
Sales representatives, wholesale and manufacturing, technical and scientific products .....	34.38	34.67	1,378	1,387	40.1	71,638	72,120	2,084
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	27.42	20.35	1,121	823	40.9	58,269	42,792	2,125
<b>Office and administrative support occupations</b> .....	15.19	14.00	599	560	39.4	31,130	29,099	2,049
First-line supervisors/managers of office and administrative support workers .....	19.71	19.68	790	787	40.1	41,076	40,941	2,084
Financial clerks .....	15.04	14.00	587	560	39.0	30,504	29,120	2,029
Bill and account collectors	16.46	18.32	658	733	40.0	34,232	38,106	2,080
Bookkeeping, accounting, and auditing clerks .....	16.74	16.00	645	635	38.5	33,527	33,008	2,003
Tellers .....	11.70	11.25	462	440	39.5	24,019	22,880	2,054
Customer service representatives .....	16.89	13.46	675	538	40.0	35,124	28,001	2,080
Hotel, motel, and resort desk clerks .....	10.56	10.10	416	404	39.4	20,448	21,004	1,936
Loan interviewers and clerks	15.34	14.50	614	580	40.0	31,910	30,160	2,080
Order clerks .....	11.62	10.80	461	432	39.6	23,958	22,464	2,062
Receptionists and information clerks .....	12.93	12.25	513	488	39.7	26,669	25,350	2,062
Dispatchers .....	13.44	12.50	547	461	40.7	28,423	23,960	2,114

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Production, planning, and expediting clerks .....	\$22.46	\$25.51	\$912	\$1,020	40.6	\$47,441	\$53,065	2,112
Shipping, receiving, and traffic clerks .....	12.81	12.42	511	497	39.9	26,570	25,834	2,074
Stock clerks and order fillers	10.97	10.00	436	400	39.8	22,686	20,800	2,067
Secretaries and administrative assistants .....	17.13	15.37	679	615	39.6	35,317	31,970	2,061
Executive secretaries and administrative assistants .....	20.77	17.10	826	684	39.8	42,941	35,576	2,067
Medical secretaries .....	14.37	13.52	565	541	39.3	29,391	28,122	2,045
Secretaries, except legal, medical, and executive	15.56	13.25	620	530	39.8	32,228	27,560	2,071
Insurance claims and policy processing clerks .....	12.04	13.20	482	528	40.0	25,048	27,456	2,080
Office clerks, general .....	14.10	14.00	540	557	38.3	28,078	28,954	1,992
<b>Construction and extraction occupations</b> .....	18.90	17.31	751	685	39.7	38,371	35,360	2,030
First-line supervisors/managers of construction trades and extraction workers .....	28.80	27.50	1,211	1,100	42.1	62,989	57,200	2,187
Brickmasons, blockmasons, and stonemasons .....	24.82	23.59	993	944	40.0	51,634	49,065	2,080
Brickmasons and blockmasons .....	24.82	23.59	993	944	40.0	51,634	49,065	2,080
Carpenters .....	23.86	22.00	955	880	40.0	49,338	44,880	2,067
Cement masons, concrete finishers, and terrazzo workers .....	19.08	18.00	752	720	39.4	39,118	37,440	2,050
Cement masons and concrete finishers .....	19.08	18.00	752	720	39.4	39,118	37,440	2,050
Construction laborers .....	12.36	10.00	490	400	39.6	24,566	20,800	1,987
Construction equipment operators .....	18.82	18.00	736	692	39.1	38,294	36,001	2,034
Operating engineers and other construction equipment operators ....	18.88	17.31	726	660	38.4	37,731	34,320	1,999

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Construction and extraction occupations –Continued</b>								
Drywall installers, ceiling tile installers, and tapers .....	\$19.05	\$17.00	\$762	\$680	40.0	\$39,622	\$35,360	2,080
Drywall and ceiling tile installers .....	17.15	15.00	686	600	40.0	35,662	31,200	2,080
Electricians .....	22.56	22.00	902	880	40.0	46,915	45,760	2,080
Painters and paperhangers .....	16.23	17.13	623	685	38.4	32,411	35,630	1,997
Painters, construction and maintenance .....	16.23	17.13	623	685	38.4	32,411	35,630	1,997
Pipelayers, plumbers, pipefitters, and steamfitters .....	24.20	23.27	957	931	39.5	49,740	48,402	2,056
Plumbers, pipefitters, and steamfitters .....	24.56	23.59	971	944	39.5	50,468	49,067	2,055
Helpers, construction trades ..	17.66	17.39	698	696	39.5	33,497	36,725	1,896
<b>Installation, maintenance, and repair occupations .....</b>	20.34	19.23	820	760	40.3	42,621	39,495	2,096
First-line supervisors/managers of mechanics, installers, and repairers .....	25.05	24.04	1,030	962	41.1	53,538	50,003	2,137
Automotive technicians and repairers .....	21.55	19.45	870	774	40.4	45,197	39,649	2,097
Automotive body and related repairers .....	24.06	25.82	–	–	–	–	–	–
Automotive service technicians and mechanics .....	21.26	19.45	855	774	40.2	44,404	39,649	2,088
Bus and truck mechanics and diesel engine specialists ...	21.06	19.50	842	780	40.0	43,804	40,560	2,080
Heavy vehicle and mobile equipment service technicians and mechanics .....	20.67	19.25	880	693	42.6	45,774	36,036	2,215
Industrial machinery installation, repair, and maintenance workers .....	21.03	19.45	841	778	40.0	43,745	40,456	2,080
Industrial machinery mechanics .....	23.73	23.08	949	923	40.0	49,368	48,000	2,080

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> –Continued								
Maintenance and repair workers, general .....	\$20.33	\$19.00	\$813	\$760	40.0	\$42,287	\$39,520	2,080
Line installers and repairers ...	23.90	25.03	956	1,001	40.0	49,711	52,062	2,080
Miscellaneous installation, maintenance, and repair workers .....	14.25	13.00	566	520	39.7	29,422	27,040	2,065
Helpers--installation, maintenance, and repair workers .....	13.32	12.19	527	488	39.5	27,400	25,364	2,056
<b>Production occupations</b> .....	16.13	14.50	645	578	40.0	33,551	30,039	2,081
First-line supervisors/managers of production and operating workers .....	26.13	23.98	1,093	1,077	41.8	56,815	55,999	2,174
Miscellaneous assemblers and fabricators .....	13.64	14.00	546	560	40.0	28,380	29,120	2,080
Machine tool cutting setters, operators, and tenders, metal and plastic .....	13.58	12.79	543	512	40.0	28,256	26,603	2,080
Welding, soldering, and brazing workers .....	15.85	15.22	634	609	40.0	32,967	31,666	2,080
Welders, cutters, solderers, and brazers .....	15.85	15.22	634	609	40.0	32,967	31,666	2,080
Printers .....	14.43	14.13	573	563	39.7	29,805	29,250	2,065
Painting workers .....	19.48	17.12	779	685	40.0	40,511	35,614	2,080
Miscellaneous production workers .....	10.61	10.41	424	416	40.0	22,071	21,651	2,080
Helpers--production workers .....	11.34	11.00	453	440	40.0	23,579	22,880	2,080
<b>Transportation and material moving occupations</b> .....	15.03	14.50	597	560	39.7	30,654	29,141	2,040
First-line supervisors/managers of transportation and material-moving machine and vehicle operators .....	24.08	25.51	981	1,020	40.7	51,003	53,063	2,118

See footnotes at end of table.



**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b> –Continued								
Driver/sales workers and truck drivers .....	\$16.38	\$15.78	\$656	\$619	40.1	\$33,961	\$32,198	2,074
Driver/sales workers .....	12.47	10.85	494	434	39.6	25,682	22,568	2,060
Truck drivers, heavy and tractor-trailer .....	17.25	16.28	696	651	40.3	35,898	33,869	2,081
Truck drivers, light or delivery services .....	15.96	13.00	633	520	39.7	32,933	27,040	2,064
Dredge, excavating, and loading machine operators	19.43	19.00	766	760	39.4	36,927	31,200	1,901
Excavating and loading machine and dragline operators .....	19.43	19.00	766	760	39.4	36,927	31,200	1,901
Industrial truck and tractor operators .....	14.03	13.50	561	540	40.0	27,833	27,040	1,984
Laborers and material movers, hand .....	10.50	10.00	406	389	38.7	21,116	20,236	2,010
Cleaners of vehicles and equipment .....	9.81	9.51	392	380	40.0	20,407	19,770	2,080
Laborers and freight, stock, and material movers, hand .....	11.01	10.70	419	390	38.1	21,782	20,280	1,979
Packers and packagers, hand .....	9.62	11.03	380	441	39.5	19,754	22,942	2,053

<sup>1</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours

an employee is scheduled to work in a week, exclusive of overtime.

<sup>4</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$22.77	\$17.43	\$905	\$692	39.7	\$46,943	\$35,980	2,061
<b>Management occupations</b> .....	47.41	42.44	1,963	1,713	41.4	102,031	89,059	2,152
General and operations managers .....	54.21	52.88	2,378	2,163	43.9	123,675	112,501	2,281
Marketing and sales managers .....	48.64	48.08	2,023	2,137	41.6	105,220	111,103	2,163
Marketing managers .....	49.96	53.42	2,051	2,137	41.0	106,640	111,103	2,134
Sales managers .....	46.18	48.00	1,970	1,898	42.7	102,461	98,700	2,219
Computer and information systems managers .....	50.37	49.92	2,058	1,997	40.9	106,755	103,834	2,119
Financial managers .....	39.13	38.53	1,565	1,541	40.0	81,383	80,142	2,080
Human resources managers .....	35.00	36.90	1,559	1,516	44.5	81,052	78,835	2,316
Compensation and benefits managers .....	33.42	30.19	1,491	1,510	44.6	77,550	78,499	2,320
Construction managers .....	34.58	35.11	1,457	1,506	42.1	75,779	78,312	2,192
Engineering managers .....	62.24	60.42	2,556	2,568	41.1	132,910	133,536	2,135
Medical and health services managers .....	57.47	42.59	2,299	1,703	40.0	119,546	88,581	2,080
<b>Business and financial operations occupations</b> .....	29.51	27.51	1,191	1,096	40.4	61,954	57,000	2,100
Buyers and purchasing agents .....	25.88	26.60	1,088	1,064	42.0	56,574	55,320	2,186
Purchasing agents, except wholesale, retail, and farm products .....	27.94	30.35	1,182	1,324	42.3	61,463	68,850	2,200
Cost estimators .....	37.24	42.38	1,512	1,725	40.6	78,635	89,677	2,112
Human resources, training, and labor relations specialists .....	27.98	25.26	1,112	1,002	39.7	57,826	52,125	2,067
Training and development specialists .....	27.33	25.26	1,093	1,010	40.0	56,838	52,530	2,080
Management analysts .....	32.77	30.92	1,311	1,237	40.0	68,153	64,309	2,080
Accountants and auditors .....	27.77	27.51	1,121	1,100	40.4	58,306	57,215	2,100
Financial analysts and advisors .....	32.43	27.99	1,289	1,089	39.7	67,002	56,642	2,066
<b>Computer and mathematical science occupations</b> .....	37.61	37.63	1,533	1,554	40.8	79,709	80,824	2,119
Computer programmers .....	40.21	39.44	1,608	1,578	40.0	83,637	82,031	2,080
Computer software engineers .....	43.94	43.65	1,797	1,803	40.9	93,461	93,775	2,127
Computer software engineers, systems software .....	45.57	44.39	1,887	1,865	41.4	98,107	96,985	2,153

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Computer and mathematical science occupations</b> —Continued								
Computer support specialists	\$23.46	\$20.73	\$938	\$829	40.0	\$48,801	\$43,127	2,080
Computer systems analysts .....	35.02	31.09	1,490	1,485	42.5	77,458	77,245	2,212
Database administrators .....	41.87	48.52	1,675	1,941	40.0	87,095	100,922	2,080
Network and computer systems administrators .....	30.09	27.89	1,206	1,115	40.1	62,701	58,001	2,084
<b>Architecture and engineering occupations</b> .....	36.85	35.22	1,489	1,433	40.4	77,435	74,537	2,102
Architects, except naval .....	38.56	35.53	1,542	1,421	40.0	80,203	73,902	2,080
Engineers .....	41.02	39.47	1,665	1,651	40.6	86,604	85,842	2,111
Civil engineers .....	45.63	46.88	1,825	1,875	40.0	94,907	97,510	2,080
Electrical and electronics engineers .....	44.62	44.69	1,785	1,788	40.0	92,818	92,955	2,080
Electrical engineers .....	47.59	48.45	1,904	1,938	40.0	98,986	100,776	2,080
Electronics engineers, except computer .....	41.91	43.70	1,676	1,748	40.0	87,168	90,902	2,080
Industrial engineers, including health and safety .....	29.15	30.74	1,258	1,280	43.2	65,405	66,552	2,244
Industrial engineers .....	29.15	30.74	1,258	1,280	43.2	65,405	66,552	2,244
Mechanical engineers .....	43.71	40.53	1,748	1,621	40.0	90,913	84,302	2,080
Engineering technicians, except drafters .....	25.79	26.04	1,032	1,041	40.0	53,650	54,153	2,080
Electrical and electronic engineering technicians	26.64	27.24	1,065	1,090	40.0	55,403	56,665	2,080
<b>Life, physical, and social science occupations</b> .....	33.19	30.55	1,328	1,222	40.0	69,041	63,544	2,080
Physical scientists .....	35.76	33.37	1,431	1,335	40.0	74,390	69,399	2,080
<b>Community and social services occupations</b> .....	18.01	17.25	725	692	40.2	37,699	36,001	2,093
Counselors .....	20.18	18.98	798	759	39.5	41,501	39,472	2,056
Educational, vocational, and school counselors ..	20.48	19.28	810	770	39.6	42,141	40,019	2,057
Social workers .....	17.85	17.72	713	709	39.9	37,050	36,853	2,075
Miscellaneous community and social service specialists .....	13.27	13.25	541	504	40.8	28,124	26,182	2,120

See footnotes at end of table.

**Table 16 Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Community and social services occupations</b> –Continued								
Social and human service assistants .....	\$12.15	\$10.99	\$475	\$420	39.1	\$24,696	\$21,840	2,033
<b>Education, training, and library occupations</b> .....	37.95	29.36	1,496	1,154	39.4	65,999	53,206	1,739
Postsecondary teachers .....	36.58	31.97	1,453	1,199	39.7	61,795	54,883	1,689
Primary, secondary, and special education school teachers .....	30.55	28.85	1,202	1,154	39.3	55,157	60,008	1,806
<b>Arts, design, entertainment, sports, and media occupations</b> .....	27.57	28.57	1,103	1,143	40.0	56,744	59,030	2,058
Designers .....	25.01	18.80	1,000	752	40.0	52,013	39,100	2,080
Graphic designers .....	19.32	18.03	773	721	40.0	40,188	37,502	2,080
Writers and editors .....	29.48	29.36	1,179	1,175	40.0	61,313	61,077	2,080
Editors .....	29.57	28.38	1,183	1,135	40.0	61,495	59,030	2,080
<b>Healthcare practitioner and technical occupations</b> .....	33.42	25.57	1,312	1,000	39.3	68,234	52,000	2,042
Pharmacists .....	53.09	54.24	1,989	1,978	37.5	103,450	102,830	1,949
Physicians and surgeons .....	125.22	98.33	5,134	3,531	41.0	266,968	183,592	2,132
Registered nurses .....	32.16	31.10	1,249	1,218	38.8	64,961	63,357	2,020
Therapists .....	23.81	23.75	912	879	38.3	47,448	45,714	1,992
Occupational therapists .....	34.75	35.00	1,390	1,400	40.0	72,270	72,800	2,080
Respiratory therapists .....	23.50	23.85	878	882	37.4	45,674	45,866	1,943
Clinical laboratory technologists and technicians .....	18.37	16.51	726	646	39.5	37,756	33,571	2,055
Medical and clinical laboratory technicians ..	17.29	16.14	683	646	39.5	35,499	33,571	2,053
Diagnostic related technologists and technicians .....	30.33	31.33	1,213	1,253	40.0	63,094	65,166	2,080
Radiologic technologists and technicians .....	23.59	24.90	944	996	40.0	49,067	51,792	2,080
Health diagnosing and treating practitioner support technicians .....	19.44	19.63	767	785	39.5	39,891	40,835	2,052

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare practitioner and technical occupations</b> –Continued								
Surgical technologists .....	\$22.18	\$20.86	\$873	\$785	39.4	\$45,417	\$40,835	2,048
Licensed practical and licensed vocational nurses	20.72	20.79	824	812	39.8	42,848	42,245	2,068
<b>Healthcare support occupations</b> .....	12.56	11.99	492	470	39.2	25,577	24,440	2,036
Nursing, psychiatric, and home health aides .....	12.21	11.79	477	458	39.1	24,799	23,793	2,031
Nursing aides, orderlies, and attendants .....	12.59	12.16	493	480	39.2	25,631	24,939	2,037
Physical therapist assistants and aides .....	13.79	12.00	552	480	40.0	28,691	24,960	2,080
Miscellaneous healthcare support occupations .....	13.72	12.83	538	513	39.3	27,993	26,688	2,041
<b>Protective service occupations</b>	12.11	10.80	481	428	39.7	25,012	22,256	2,066
Security guards and gaming surveillance officers .....	11.51	10.66	451	426	39.2	23,463	22,171	2,039
Security guards .....	11.51	10.66	451	426	39.2	23,463	22,171	2,039
<b>Food preparation and serving related occupations</b> .....	10.17	9.21	393	360	38.6	20,367	18,720	2,003
First-line supervisors/managers, food preparation and serving workers .....	18.49	16.43	742	693	40.1	38,600	36,014	2,088
First-line supervisors/managers of food preparation and serving workers .....	17.84	16.43	717	694	40.2	37,289	36,067	2,090
Cooks .....	11.80	11.56	458	444	38.8	23,813	23,088	2,019
Cooks, institution and cafeteria .....	12.61	12.00	505	480	40.0	26,239	24,960	2,080
Cooks, restaurant .....	11.73	11.25	449	438	38.3	23,369	22,750	1,993
Food preparation workers .....	11.76	12.40	461	496	39.2	23,979	25,792	2,039
Food service, tipped .....	7.67	6.85	291	265	38.0	15,156	13,790	1,975
Bartenders .....	9.21	7.81	354	313	38.4	18,414	16,251	1,998
Waiters and waitresses .....	7.06	6.79	269	262	38.1	13,993	13,624	1,982

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Food preparation and serving related occupations</b> –Continued								
Dining room and cafeteria attendants and bartender helpers .....	\$8.07	\$6.75	\$304	\$270	37.7	\$15,820	\$14,021	1,961
Fast food and counter workers .....	9.29	8.24	352	306	37.9	17,823	15,900	1,919
Combined food preparation and serving workers, including fast food .....	9.49	8.24	363	306	38.3	18,283	15,900	1,927
Dishwashers .....	10.29	9.31	412	372	40.0	21,413	19,365	2,080
<b>Building and grounds cleaning and maintenance occupations</b> .....	11.76	10.71	462	420	39.3	23,589	21,632	2,007
First-line supervisors/managers, building and grounds cleaning and maintenance workers .....	18.40	16.50	749	660	40.7	38,964	34,320	2,117
Building cleaning workers .....	10.94	10.28	431	398	39.4	22,022	20,363	2,013
Janitors and cleaners, except maids and housekeeping cleaners	11.22	10.69	444	420	39.6	23,070	21,840	2,057
Maids and housekeeping cleaners .....	10.58	9.79	414	388	39.1	20,641	20,134	1,952
Grounds maintenance workers .....	13.02	10.71	500	420	38.4	25,265	21,466	1,941
Landscaping and groundskeeping workers .....	12.26	10.71	468	377	38.2	23,545	19,760	1,920
<b>Personal care and service occupations</b> .....	12.15	8.25	457	339	37.7	23,647	17,264	1,947
First-line supervisors/managers of gaming workers .....	17.81	15.71	717	628	40.3	37,275	32,656	2,093
Gaming supervisors .....	19.24	16.97	777	679	40.4	40,410	35,298	2,101
Gaming services workers .....	7.67	7.25	304	290	39.7	15,824	15,080	2,063
Gaming dealers .....	7.58	7.25	301	290	39.7	15,641	15,080	2,063

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Sales and related occupations</b>	\$17.59	\$14.27	\$702	\$559	39.9	\$36,508	\$29,058	2,075
First-line supervisors/managers, sales workers .....	25.37	22.96	1,015	918	40.0	52,773	47,757	2,080
First-line supervisors/managers of retail sales workers ..	22.93	21.35	917	854	40.0	47,695	44,408	2,080
Retail sales workers .....	12.83	11.62	511	458	39.8	26,563	23,816	2,070
Cashiers, all workers .....	11.67	10.77	459	429	39.3	23,862	22,318	2,045
Cashiers .....	11.69	10.73	458	429	39.2	23,837	22,318	2,040
Gaming change persons and booth cashiers ...	11.55	11.33	462	453	40.0	24,030	23,566	2,080
Retail salespersons .....	14.03	12.67	563	500	40.1	29,284	26,000	2,087
Securities, commodities, and financial services sales agents .....	37.90	31.40	1,512	1,256	39.9	78,607	65,304	2,074
Sales representatives, wholesale and manufacturing .....	35.05	26.33	1,402	1,053	40.0	72,895	54,771	2,080
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	27.58	26.33	1,103	1,053	40.0	57,371	54,771	2,080
Telemarketers .....	14.29	14.00	539	530	37.7	28,004	27,560	1,959
Miscellaneous sales and related workers .....	18.18	16.50	727	660	40.0	37,809	34,320	2,080
<b>Office and administrative support occupations</b> .....	15.44	14.50	613	569	39.7	31,866	29,598	2,064
First-line supervisors/managers of office and administrative support workers .....	22.00	22.62	880	905	40.0	45,765	47,050	2,080
Financial clerks .....	14.84	14.16	590	560	39.8	30,689	29,124	2,068
Bill and account collectors	14.87	14.00	595	560	40.0	30,928	29,120	2,080
Bookkeeping, accounting, and auditing clerks .....	15.03	14.28	599	560	39.8	31,132	29,124	2,071
Payroll and timekeeping clerks .....	18.53	19.00	741	760	40.0	38,545	39,520	2,080
Customer service representatives .....	13.87	13.48	550	530	39.7	28,604	27,539	2,062

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> —Continued								
Hotel, motel, and resort desk clerks .....	\$11.66	\$10.16	\$466	\$406	40.0	\$24,246	\$21,133	2,080
Loan interviewers and clerks	18.59	18.35	744	734	40.0	38,662	38,168	2,080
Order clerks .....	19.49	16.78	779	671	40.0	40,534	34,902	2,080
Human resources assistants, except payroll and timekeeping .....	15.53	15.65	621	626	40.0	32,302	32,550	2,080
Receptionists and information clerks .....	11.98	11.25	466	450	38.9	24,236	23,390	2,022
Reservation and transportation ticket agents and travel clerks ...	16.76	15.99	670	640	40.0	34,860	33,259	2,080
Production, planning, and expediting clerks .....	23.16	19.42	920	777	39.7	47,825	40,394	2,065
Shipping, receiving, and traffic clerks .....	13.49	12.82	540	513	40.0	28,065	26,666	2,080
Stock clerks and order fillers	12.96	12.18	514	486	39.7	26,744	25,293	2,063
Secretaries and administrative assistants .....	19.42	18.03	772	721	39.7	40,125	37,502	2,066
Executive secretaries and administrative assistants .....	23.27	22.55	928	902	39.9	48,271	46,904	2,075
Medical secretaries .....	16.82	16.37	662	642	39.4	34,415	33,363	2,046
Secretaries, except legal, medical, and executive	15.15	15.00	606	600	40.0	31,496	31,200	2,079
Data entry and information processing workers .....	12.24	11.71	462	410	37.7	24,010	21,320	1,962
Data entry keyers .....	12.24	11.71	462	410	37.7	24,010	21,320	1,962
Insurance claims and policy processing clerks .....	13.13	12.21	525	489	40.0	27,306	25,403	2,080
Office clerks, general .....	15.10	13.85	603	554	39.9	31,350	28,810	2,076
<b>Construction and extraction occupations</b> .....	19.96	20.00	798	800	40.0	41,506	41,600	2,080
First-line supervisors/managers of construction trades and extraction workers .....	25.26	24.89	1,026	995	40.6	53,368	51,761	2,113
Carpenters .....	19.53	18.00	780	720	39.9	40,560	37,440	2,077

See footnotes at end of table.



Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Construction and extraction occupations</b> –Continued								
Construction laborers .....	\$15.72	\$13.21	\$629	\$528	40.0	\$32,699	\$27,477	2,080
Pipelayers, plumbers, pipefitters, and steamfitters .....	23.04	20.58	921	823	40.0	47,915	42,806	2,080
Plumbers, pipefitters, and steamfitters .....	23.85	19.92	954	797	40.0	49,602	41,434	2,080
Roofers .....	13.88	11.65	555	466	40.0	28,866	24,222	2,080
<b>Installation, maintenance, and repair occupations</b> .....	24.61	23.98	983	960	40.0	51,140	49,899	2,078
First-line supervisors/managers of mechanics, installers, and repairers .....	38.70	34.62	1,548	1,385	40.0	80,494	72,010	2,080
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers .....	28.17	29.14	1,120	1,166	39.8	58,249	60,611	2,067
Electrical and electronics repairers, commercial and industrial equipment .....	29.09	29.80	1,155	1,192	39.7	60,067	61,984	2,065
Aircraft mechanics and service technicians .....	21.58	21.72	863	869	40.0	44,881	45,178	2,080
Automotive technicians and repairers .....	19.11	20.00	769	837	40.2	39,992	43,549	2,093
Automotive service technicians and mechanics .....	19.11	20.00	769	837	40.2	39,992	43,549	2,093
Bus and truck mechanics and diesel engine specialists ...	19.00	19.00	760	760	40.0	39,510	39,520	2,080
Industrial machinery installation, repair, and maintenance workers .....	23.52	24.75	936	990	39.8	48,696	51,480	2,070
Industrial machinery mechanics .....	26.82	27.03	1,068	1,050	39.8	55,551	54,600	2,071
Maintenance and repair workers, general .....	21.00	23.16	838	926	39.9	43,581	48,173	2,075

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> –Continued								
Miscellaneous installation, maintenance, and repair workers .....	\$17.72	\$17.69	\$709	\$708	40.0	\$36,856	\$36,791	2,080
<b>Production occupations</b> .....	20.61	16.83	821	670	39.9	42,707	34,840	2,073
Electrical, electronics, and electromechanical assemblers .....	13.81	13.15	553	526	40.0	28,735	27,352	2,080
Electrical and electronic equipment assemblers ..	14.03	13.21	561	528	40.0	29,183	27,468	2,080
Miscellaneous assemblers and fabricators .....	13.73	13.31	549	532	40.0	28,561	27,685	2,080
Team assemblers .....	12.98	12.49	519	500	40.0	27,001	25,979	2,080
Bakers .....	17.33	16.75	693	670	40.0	36,050	34,840	2,080
Butchers and other meat, poultry, and fish processing workers .....	12.57	10.90	492	436	39.1	25,592	22,672	2,035
Computer control programmers and operators .....	19.85	19.54	794	781	40.0	41,297	40,635	2,080
Machinists .....	25.97	25.36	1,031	974	39.7	53,629	50,648	2,065
Welding, soldering, and brazing workers .....	16.47	16.75	659	670	40.0	34,264	34,840	2,080
Welders, cutters, solderers, and brazers .....	16.47	16.75	659	670	40.0	34,264	34,840	2,080
Printers .....	21.44	20.38	813	764	37.9	42,298	39,747	1,973
Printing machine operators	22.51	23.82	860	905	38.2	44,727	47,068	1,987
Laundry and dry-cleaning workers .....	8.26	8.00	330	320	40.0	17,171	16,640	2,080
Inspectors, testers, sorters, samplers, and weighers ....	21.28	19.96	851	798	40.0	44,270	41,517	2,080
Packaging and filling machine operators and tenders .....	15.72	14.91	624	596	39.7	32,446	31,013	2,065
Semiconductor processors .....	20.99	20.44	835	817	39.8	43,406	42,507	2,068
Miscellaneous production workers .....	16.55	12.66	659	506	39.8	34,243	26,333	2,070

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b> .....	\$17.46	\$15.10	\$687	\$604	39.4	\$35,727	\$31,410	2,047
First-line supervisors/managers of transportation and material-moving machine and vehicle operators .....	26.05	24.22	1,042	969	40.0	54,192	50,378	2,080
Aircraft pilots and flight engineers .....	117.06	118.42	2,591	3,129	22.1	134,757	162,689	1,151
Airline pilots, copilots, and flight engineers .....	117.06	118.42	2,591	3,129	22.1	134,757	162,689	1,151
Driver/sales workers and truck drivers .....	18.95	17.15	758	686	40.0	39,418	35,672	2,080
Truck drivers, heavy and tractor-trailer .....	20.73	19.50	829	780	40.0	43,117	40,560	2,080
Truck drivers, light or delivery services .....	17.18	15.04	687	602	40.0	35,742	31,289	2,080
Industrial truck and tractor operators .....	16.68	16.39	665	655	39.9	34,578	34,050	2,073
Laborers and material movers, hand .....	12.14	10.91	482	425	39.7	25,054	22,104	2,063
Laborers and freight, stock, and material movers, hand .....	12.62	10.91	503	436	39.9	26,179	22,687	2,074
Packers and packagers, hand .....	11.79	12.00	455	480	38.6	23,654	24,960	2,006

<sup>1</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours

an employee is scheduled to work in a week, exclusive of overtime.

<sup>4</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 17**

**Union and nonunion workers<sup>1</sup>: Mean hourly earnings<sup>2</sup> by ownership and major occupational group**

Occupational group <sup>3</sup>	Union			Nonunion		
	Civilian workers	Private industry workers	State and local government workers	Civilian workers	Private industry workers	State and local government workers
<b>All workers</b> .....	\$24.08	\$22.30	\$25.89	\$19.81	\$19.26	\$24.44
Management, professional, and related .....	32.48	30.28	32.75	32.87	33.18	31.54
Management, business, and financial .....	31.38	–	32.90	36.14	36.35	35.35
Professional and related .....	32.55	30.77	32.74	31.34	31.73	29.57
Service .....	18.33	14.06	20.81	10.92	10.13	17.68
Sales and office .....	17.47	17.97	16.69	15.37	15.35	15.57
Sales and related .....	16.07	16.08	–	16.26	16.29	11.91
Office and administrative support .....	17.71	18.56	16.69	14.85	14.75	15.72
Natural resources, construction, and maintenance .....	25.04	26.57	21.43	18.97	18.92	19.62
Construction and extraction .....	24.19	26.40	18.39	18.12	18.01	19.40
Installation, maintenance, and repair .....	26.09	26.79	24.63	20.24	20.26	19.95
Production, transportation, and material moving .....	22.62	23.40	16.85	15.15	15.09	17.06
Production .....	26.21	26.36	–	17.21	17.11	21.50
Transportation and material moving ...	21.52	22.41	15.97	13.60	13.55	14.92

<sup>1</sup> Union workers are those whose earnings are determined through collective bargaining.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 18**

**Time and incentive workers<sup>1</sup>: Mean hourly earnings<sup>2</sup>  
for major occupational groups**

Occupational group <sup>3</sup>	Time		Incentive	
	Civilian workers	Private industry workers	Civilian workers	Private industry workers
<b>All workers</b> .....	\$20.03	\$19.12	\$23.94	\$23.94
Management, professional, and related .....	32.64	32.90	38.52	38.52
Management, business, and financial .....	35.99	36.22	36.84	36.84
Professional and related .....	31.32	31.48	40.97	40.97
Service .....	11.65	10.27	13.14	13.14
Sales and office .....	14.63	14.49	21.71	21.71
Sales and related .....	13.69	13.71	22.92	22.92
Office and administrative support .....	15.02	14.86	16.43	16.43
Natural resources, construction, and maintenance .....	19.72	19.62	22.16	22.16
Construction and extraction .....	–	19.10	–	19.24
Installation, maintenance, and repair .....	20.82	20.58	23.18	23.18
Production, transportation, and material moving .....	16.44	16.42	17.10	17.10
Production .....	18.09	17.98	21.82	21.82
Transportation and material moving .....	15.35	15.34	15.65	15.65
	Relative error			
<b>All workers</b> .....	1.9%	2.1%	6.1%	6.1%
Management, professional, and related .....	1.7	2.5	13.1	13.1
Management, business, and financial .....	2.4	2.5	9.9	9.9
Professional and related .....	2.2	3.0	27.9	27.9
Service .....	1.4	1.8	11.9	11.9
Sales and office .....	1.1	1.1	6.8	6.8
Sales and related .....	1.9	1.9	7.4	7.4
Office and administrative support .....	1.4	1.5	10.7	10.7
Natural resources, construction, and maintenance .....	4.1	4.3	5.6	5.6
Construction and extraction .....	–	6.0	–	16.0
Installation, maintenance, and repair .....	3.0	2.9	5.7	5.7
Production, transportation, and material moving .....	5.0	5.1	14.7	14.7
Production .....	8.9	9.3	17.6	17.6
Transportation and material moving .....	3.9	3.9	17.7	17.7

<sup>1</sup> Earnings of time workers are based solely on hourly rate or salary. Incentive workers are those whose earnings are at least partially based on productivity payments such as piece rates, commissions, and production bonuses.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the

survey. Military occupations are excluded from the survey.

<sup>4</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see chapter 8 of the BLS Handbook of Methods, at [http://www.bls.gov/opub/hom/homch8\\_a.htm](http://www.bls.gov/opub/hom/homch8_a.htm).

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

Table 19

**Industry sector<sup>1</sup>: Mean hourly earnings<sup>2</sup>  
for private industry workers by major occupational group**

Occupational group <sup>3</sup>	Goods producing		Service providing						
	Construction	Manufacturing	Trade, transportation, and utilities	Information	Financial activities	Professional and business services	Education and health services	Leisure and hospitality	Other services
<b>All workers</b> .....	–	–	\$17.07	\$25.44	\$22.21	–	\$21.59	\$10.00	\$17.57
Management, professional, and related .....	–	–	32.94	31.61	34.88	–	30.00	25.27	21.74
Management, business, and financial .....	–	–	32.19	40.72	38.31	–	39.20	29.47	21.72
Professional and related .....	–	–	33.65	28.59	26.07	–	28.74	18.84	21.76
Service .....	–	–	13.01	–	10.86	–	11.53	9.12	14.11
Sales and office .....	–	–	14.69	18.41	17.33	–	14.98	11.61	15.33
Sales and related .....	–	–	14.82	21.02	27.52	–	23.15	10.13	15.50
Office and administrative support .....	–	–	14.45	17.46	14.54	–	14.80	12.39	15.27
Natural resources, construction, and maintenance .....	–	–	20.27	25.02	16.47	–	16.55	18.46	18.55
Installation, maintenance, and repair .....	–	–	20.31	25.02	16.47	–	15.24	18.00	18.91
Production, transportation, and material moving .....	–	–	16.31	17.90	11.92	–	10.83	9.16	15.84
Production .....	–	–	18.30	19.83	–	–	–	9.37	17.02
Transportation and material moving .....	–	–	16.01	–	11.92	–	–	8.78	14.03

<sup>1</sup> Industry sectors are classified according to the 2007 North American Industry Classification System (NAICS).

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800

unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 20**

**Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels<sup>1</sup>**

Occupation <sup>2</sup> and work level	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$25.19	\$20.95	\$990	\$804	39.3	\$51,481	\$41,787	2,043
Level 2 .....	11.25	11.66	448	461	39.8	23,291	23,959	2,071
Level 3 .....	12.52	12.40	485	486	38.7	25,207	25,251	2,014
Level 4 .....	13.95	13.62	550	539	39.4	28,604	28,022	2,051
Level 5 .....	17.80	17.04	699	682	39.3	36,345	35,443	2,042
Level 6 .....	19.83	19.78	784	769	39.6	40,783	39,998	2,057
Level 7 .....	25.43	25.00	966	942	38.0	50,230	48,990	1,976
Level 8 .....	30.18	29.01	1,174	1,146	38.9	61,032	59,592	2,022
Level 9 .....	30.53	30.18	1,187	1,161	38.9	61,738	60,382	2,022
Level 10 .....	37.07	35.62	1,455	1,425	39.2	75,637	74,088	2,040
Level 11 .....	44.12	43.07	1,731	1,698	39.2	90,031	88,275	2,041
Not able to be leveled .....	39.18	26.50	1,559	1,060	39.8	81,056	55,120	2,069
<b>Management occupations</b> .....	56.59	50.23	2,264	2,009	40.0	117,706	104,478	2,080
Medical and health services managers .....	56.59	50.23	2,264	2,009	40.0	117,706	104,478	2,080
<b>Business and financial operations occupations</b> .....	29.15	27.89	1,166	1,116	40.0	60,623	58,009	2,080
<b>Community and social services occupations</b> .....	23.79	23.84	975	1,034	41.0	50,724	53,747	2,132
<b>Healthcare practitioner and technical occupations</b> .....	31.14	26.36	1,216	998	39.0	63,216	51,896	2,030
Level 5 .....	19.31	19.27	743	748	38.5	38,627	38,875	2,000
Level 6 .....	19.76	19.81	781	776	39.5	40,616	40,344	2,055
Level 7 .....	26.24	26.03	980	943	37.3	50,950	49,028	1,942
Level 8 .....	31.15	31.52	1,201	1,213	38.6	62,464	63,057	2,005
Level 9 .....	30.86	30.32	1,192	1,161	38.6	61,979	60,382	2,008
Level 11 .....	46.16	44.35	1,799	1,774	39.0	93,526	92,248	2,026
Not able to be leveled .....	26.50	23.49	1,046	940	39.5	54,384	48,859	2,052
Registered nurses .....	31.09	30.53	1,187	1,180	38.2	61,741	61,360	1,986
Level 8 .....	30.41	30.32	1,164	1,182	38.3	60,531	61,439	1,991
Level 9 .....	29.74	29.51	1,137	1,120	38.2	59,098	58,240	1,987
Level 11 .....	39.40	39.91	1,517	1,449	38.5	78,886	75,338	2,002
Therapists .....	25.53	24.78	971	935	38.0	50,504	48,616	1,978
Respiratory therapists .....	24.15	24.10	910	882	37.7	47,318	45,866	1,960
Diagnostic related technologists and technicians .....	30.30	31.52	1,212	1,261	40.0	63,015	65,562	2,080

See footnotes at end of table.

**Table 20**

**Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels<sup>1</sup> — Continued**

Occupation <sup>2</sup> and work level	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare practitioner and technical occupations</b> –Continued								
Health diagnosing and treating practitioner support technicians .....	\$17.78	\$16.98	\$696	\$682	39.1	\$36,167	\$35,443	2,034
Licensed practical and licensed vocational nurses	19.22	18.84	760	754	39.6	39,529	39,187	2,057
<b>Healthcare support occupations</b> .....	12.72	12.27	496	482	39.0	25,804	25,085	2,029
Level 3 .....	12.28	12.02	472	464	38.4	24,546	24,149	1,998
Nursing, psychiatric, and home health aides .....	12.21	11.79	474	461	38.9	24,672	23,982	2,020
Level 3 .....	12.26	12.01	470	462	38.3	24,428	24,003	1,993
Nursing aides, orderlies, and attendants .....	12.20	11.74	476	461	39.0	24,734	23,982	2,027
Level 3 .....	12.25	11.79	471	462	38.5	24,501	24,003	2,001
Miscellaneous healthcare support occupations .....	14.72	14.50	582	540	39.6	30,272	28,080	2,057
<b>Food preparation and serving related occupations</b> .....	11.93	12.15	476	486	39.9	24,733	25,272	2,073
Fast food and counter workers .....	12.88	12.02	507	458	39.3	26,339	23,816	2,045
<b>Building and grounds cleaning and maintenance occupations</b> .....	10.97	10.50	439	419	40.0	22,810	21,798	2,079
Level 2 .....	10.35	9.77	414	391	40.0	21,510	20,313	2,079
Building cleaning workers .....	10.97	10.50	439	419	40.0	22,810	21,798	2,079
Level 2 .....	10.35	9.77	414	391	40.0	21,510	20,313	2,079
Janitors and cleaners, except maids and housekeeping cleaners	10.91	10.56	436	423	40.0	22,671	21,971	2,078
<b>Office and administrative support occupations</b> .....	15.17	14.50	599	566	39.5	31,141	29,411	2,052
Level 3 .....	13.78	13.76	541	544	39.3	28,134	28,267	2,041
Level 4 .....	13.94	13.53	548	527	39.3	28,506	27,428	2,044
Level 5 .....	16.54	16.37	662	655	40.0	34,408	34,050	2,080
Financial clerks .....	15.65	15.56	626	622	40.0	32,545	32,365	2,080

See footnotes at end of table.



**Table 20**

**Civilian full-time workers in hospitals: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by work levels<sup>1</sup> — Continued**

Occupation <sup>2</sup> and work level	Hourly <sup>3</sup>		Weekly <sup>4</sup>			Annual <sup>5</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Interviewers, except eligibility and loan .....	\$14.01	\$14.09	\$545	\$548	38.9	\$28,365	\$28,483	2,025
Receptionists and information clerks .....	14.77	15.06	584	591	39.6	30,377	30,741	2,057
Secretaries and administrative assistants .....	17.75	16.62	694	665	39.1	36,084	34,570	2,033
Level 4 .....	15.62	13.82	593	553	38.0	30,825	28,746	1,974
Medical secretaries .....	14.90	14.62	568	556	38.1	29,516	28,889	1,981
Level 4 .....	15.19	14.01	554	488	36.5	28,823	25,391	1,897

<sup>1</sup> Each occupation for which data are collected in an establishment is evaluated based on four factors, including knowledge, job controls and complexity, contacts, and physical environment. For more information, see chapter 8 of the BLS Handbook of Methods, at [http://www.bls.gov/opub/hom/homch8\\_a.htm](http://www.bls.gov/opub/hom/homch8_a.htm).

<sup>2</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>3</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>4</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at

which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>5</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.

**Table 21**

**Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours**

Occupation <sup>1</sup>	Weekly <sup>2</sup>			Annual <sup>3</sup>		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Management occupations</b>						
Team leader .....	\$1,559	\$1,579	41.2	\$80,211	\$81,078	2,118
First line .....	1,538	1,481	41.2	78,571	77,395	2,104
Second line .....	2,441	2,073	42.0	126,920	107,801	2,184
General and operations managers						
First line .....	1,775	1,827	43.4	92,290	95,001	2,259
Second line .....	2,350	2,115	42.6	122,188	110,001	2,214
Sales managers						
First line .....	1,617	1,515	42.0	84,083	78,770	2,182
Computer and information systems managers						
First line .....	1,876	1,824	42.5	96,811	94,825	2,195
Financial managers						
Team leader .....	1,687	1,579	40.8	87,736	82,108	2,123
First line .....	1,554	1,481	40.0	80,770	77,002	2,081
Construction managers						
First line .....	1,254	1,158	40.5	65,228	60,216	2,106
Education administrators, elementary and secondary school						
First line .....	2,008	2,001	42.3	85,978	85,234	1,809
Engineering managers						
First line .....	2,175	2,152	42.8	113,102	111,883	2,225
Food service managers						
First line .....	889	942	40.6	45,658	49,009	2,085
Medical and health services managers						
First line .....	1,463	1,471	41.1	76,092	76,502	2,137
Social and community service managers						
First line .....	1,134	1,058	37.2	58,985	55,001	1,936

<sup>1</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>2</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>3</sup> Mean annual earnings are the straight-time annual wages or salaries paid to

employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.