

**Table 16**

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$18.00	\$14.14	\$722	\$565	40.1	\$37,415	\$29,376	2,079
<b>Management occupations</b> .....	39.62	37.95	1,620	1,476	40.9	84,207	76,731	2,125
General and operations managers .....	53.33	47.59	2,296	2,337	43.0	119,375	121,520	2,238
Marketing and sales managers .....	46.40	42.32	2,042	1,577	44.0	106,164	82,000	2,288
Marketing managers .....	51.77	36.06	2,197	1,442	42.4	114,229	75,005	2,206
Sales managers .....	42.93	50.42	1,935	2,521	45.1	100,617	131,100	2,344
Computer and information systems managers .....	45.74	47.68	1,830	1,907	40.0	95,140	99,183	2,080
Financial managers .....	39.05	31.64	1,592	1,424	40.8	82,788	74,047	2,120
Transportation, storage, and distribution managers .....	52.41	60.51	2,440	2,606	46.5	126,863	135,491	2,420
Education administrators .....	29.50	25.19	1,145	1,008	38.8	59,022	52,399	2,001
Education administrators, postsecondary .....	31.01	25.19	1,199	1,008	38.7	61,540	52,399	1,985
Medical and health services managers .....	29.26	30.52	1,163	1,221	39.8	60,493	63,475	2,068
<b>Business and financial operations occupations</b> .....	25.94	24.16	1,042	967	40.2	54,208	50,261	2,089
Buyers and purchasing agents .....	25.63	24.16	1,025	967	40.0	53,321	50,261	2,080
Wholesale and retail buyers, except farm products .....	26.15	22.36	1,046	894	40.0	54,394	46,509	2,080
Cost estimators .....	27.77	28.02	1,111	1,121	40.0	57,764	58,286	2,080
Human resources, training, and labor relations specialists .....	23.80	24.04	937	962	39.4	48,738	49,999	2,048
Training and development specialists .....	19.99	21.22	800	849	40.0	41,585	44,129	2,080
Management analysts .....	37.51	45.15	1,474	1,806	39.3	76,670	93,912	2,044
Accountants and auditors .....	21.17	15.87	843	635	39.8	43,852	32,999	2,072
Financial analysts and advisors .....	26.28	24.76	1,043	970	39.7	54,215	50,450	2,063
Financial analysts .....	26.57	25.09	1,054	970	39.7	54,784	50,450	2,062
Loan counselors and officers .....	16.94	14.42	678	577	40.0	35,238	30,000	2,080
<b>Computer and mathematical science occupations</b> .....	31.07	30.83	1,255	1,222	40.4	65,239	63,565	2,100
Computer programmers .....	28.17	28.87	1,123	1,155	39.9	58,403	60,050	2,073
Computer software engineers .....	44.06	40.87	1,815	1,627	41.2	94,402	84,602	2,142

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Computer and mathematical science occupations</b> —Continued								
Computer software engineers, applications	\$44.28	\$36.68	\$1,771	\$1,467	40.0	\$92,101	\$76,301	2,080
Computer software engineers, systems software .....	43.93	46.02	1,846	1,790	42.0	95,972	93,080	2,185
Computer systems analysts ....	32.07	34.52	1,285	1,381	40.1	66,824	71,810	2,083
Network and computer systems administrators .....	25.52	23.91	1,021	957	40.0	53,092	49,741	2,080
<b>Architecture and engineering occupations</b> .....	28.09	28.96	1,131	1,158	40.3	58,811	60,239	2,094
Engineers .....	35.50	32.73	1,439	1,356	40.5	74,851	70,491	2,108
Aerospace engineers .....	43.08	42.79	1,723	1,712	40.0	89,600	88,999	2,080
Electrical and electronics engineers .....	38.00	35.13	1,544	1,408	40.6	80,297	73,216	2,113
Electrical engineers .....	38.00	35.13	1,544	1,408	40.6	80,297	73,216	2,113
Industrial engineers, including health and safety .....	36.26	32.73	1,498	1,309	41.3	77,883	68,068	2,148
Industrial engineers .....	33.51	32.73	1,389	1,309	41.4	72,217	68,068	2,155
Mechanical engineers .....	31.41	30.06	1,256	1,202	40.0	65,323	62,523	2,080
Engineering technicians, except drafters .....	21.30	17.58	852	703	40.0	44,298	36,566	2,080
<b>Life, physical, and social science occupations</b> .....	25.42	21.00	1,034	908	40.7	53,786	47,226	2,116
Physical scientists .....	41.77	28.12	1,688	1,125	40.4	87,761	58,490	2,101
<b>Community and social services occupations</b> .....	16.76	13.27	669	531	39.9	34,511	27,600	2,060
Counselors .....	13.31	12.74	529	510	39.7	27,324	26,499	2,053
Social workers .....	19.55	24.20	782	968	40.0	40,669	50,336	2,080
<b>Legal occupations</b> .....	53.53	37.24	2,349	2,546	43.9	122,170	132,402	2,282
<b>Education, training, and library occupations</b> .....	24.50	25.58	941	1,001	38.4	38,990	39,909	1,591
Postsecondary teachers .....	30.02	30.77	1,170	1,231	39.0	47,128	48,000	1,570

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Education, training, and library occupations</b> –Continued								
Arts, communications, and humanities teachers, postsecondary .....	\$30.42	\$30.74	\$1,215	\$1,230	39.9	\$49,146	\$49,182	1,616
Miscellaneous postsecondary teachers	26.03	25.03	967	1,001	37.1	40,339	40,045	1,550
Primary, secondary, and special education school teachers .....	22.23	22.94	833	882	37.5	33,788	33,888	1,520
Elementary and middle school teachers .....	26.16	24.89	990	996	37.8	38,269	37,235	1,463
<b>Arts, design, entertainment, sports, and media occupations</b> .....	21.23	18.51	848	740	40.0	43,975	38,501	2,071
Designers .....	20.24	17.54	809	702	40.0	42,090	36,489	2,080
Graphic designers .....	20.19	17.54	807	702	40.0	41,985	36,489	2,080
<b>Healthcare practitioner and technical occupations</b> .....	24.49	23.00	965	896	39.4	50,155	46,587	2,048
Pharmacists .....	50.12	50.00	2,005	2,000	40.0	104,248	104,000	2,080
Registered nurses .....	28.18	25.59	1,100	980	39.0	57,185	50,981	2,029
Therapists .....	21.13	20.50	844	820	40.0	43,897	42,640	2,078
Respiratory therapists .....	19.87	19.78	794	791	40.0	41,284	41,142	2,078
Clinical laboratory technologists and technicians .....	21.84	22.81	863	888	39.5	44,868	46,157	2,054
Medical and clinical laboratory technologists	21.54	22.24	862	890	40.0	44,804	46,259	2,080
Diagnostic related technologists and technicians .....	22.05	20.14	875	784	39.7	45,493	40,768	2,063
Radiologic technologists and technicians .....	21.29	22.31	841	834	39.5	43,713	43,347	2,054
Health diagnosing and treating practitioner support technicians .....	14.83	14.29	593	572	40.0	30,836	29,723	2,079
Licensed practical and licensed vocational nurses	16.58	16.80	653	662	39.4	33,957	34,445	2,048

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare support occupations</b> .....	\$10.34	\$10.00	\$406	\$390	39.2	\$21,093	\$20,280	2,039
Nursing, psychiatric, and home health aides .....	9.66	9.70	377	375	39.1	19,628	19,500	2,033
Nursing aides, orderlies, and attendants .....	9.61	9.35	375	374	39.0	19,475	19,433	2,026
Miscellaneous healthcare support occupations .....	12.65	12.21	502	483	39.7	26,113	25,126	2,064
Medical assistants .....	13.75	13.65	546	546	39.7	28,412	28,392	2,066
Medical transcriptionists ...	13.09	12.78	517	511	39.5	26,875	26,582	2,053
<b>Protective service occupations</b> .....	10.24	9.45	409	378	40.0	21,292	19,635	2,079
Security guards and gaming surveillance officers .....	10.12	9.12	404	365	39.9	21,010	18,959	2,077
Security guards .....	10.00	9.12	399	365	39.9	20,766	18,959	2,077
<b>Food preparation and serving related occupations</b> .....	7.39	6.82	294	271	39.8	15,246	13,874	2,063
First-line supervisors/managers, food preparation and serving workers .....	12.41	11.00	511	440	41.2	26,594	22,880	2,142
First-line supervisors/managers of food preparation and serving workers .....	12.23	11.00	505	440	41.3	26,240	22,880	2,146
Cooks .....	11.20	11.34	446	454	39.8	23,189	23,596	2,070
Cooks, institution and cafeteria .....	10.47	9.82	413	368	39.4	21,458	19,149	2,050
Food service, tipped .....	5.76	5.76	230	230	40.0	11,969	11,985	2,079
Waiters and waitresses .....	5.56	5.76	222	230	40.0	11,557	11,985	2,079
Food servers, nonrestaurant ...	8.64	8.12	342	322	39.6	17,542	16,765	2,031
Dishwashers .....	8.24	8.25	330	330	40.0	17,137	17,160	2,080
<b>Building and grounds cleaning and maintenance occupations</b> .....	10.22	8.44	406	338	39.7	21,105	17,561	2,064
First-line supervisors/managers, building and grounds cleaning and maintenance workers .....	16.85	19.69	674	788	40.0	35,052	40,955	2,080

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Building and grounds cleaning and maintenance occupations</b> –Continued								
First-line supervisors/managers of housekeeping and janitorial workers .....	\$16.85	\$19.69	\$674	\$788	40.0	\$35,052	\$40,955	2,080
Building cleaning workers .....	8.69	8.15	345	326	39.6	17,915	16,931	2,061
Janitors and cleaners, except maids and housekeeping cleaners	9.25	8.94	365	358	39.4	18,964	18,601	2,050
Maids and housekeeping cleaners .....	8.13	8.00	324	320	39.9	16,850	16,640	2,073
Grounds maintenance workers .....	8.72	7.75	348	310	40.0	17,904	16,120	2,054
Landscaping and groundskeeping workers .....	8.72	7.75	348	310	40.0	17,904	16,120	2,054
<b>Personal care and service occupations</b> .....	8.46	6.67	339	267	40.1	17,592	13,880	2,079
First-line supervisors/managers of gaming workers .....	14.22	12.95	578	518	40.6	30,063	26,936	2,114
Gaming services workers .....	6.25	6.31	250	252	40.0	12,999	13,119	2,080
Gaming dealers .....	6.25	6.31	250	252	40.0	12,999	13,119	2,080
<b>Sales and related occupations</b>	22.24	13.24	905	530	40.7	47,056	27,535	2,116
First-line supervisors/managers, sales workers .....	18.24	15.25	768	607	42.1	39,923	31,572	2,189
First-line supervisors/managers of retail sales workers ..	18.55	15.45	769	618	41.5	39,986	32,136	2,156
Retail sales workers .....	11.83	11.02	474	440	40.1	24,641	22,880	2,083
Cashiers, all workers .....	11.62	12.00	464	480	39.9	24,103	24,960	2,075
Retail salespersons .....	11.98	10.00	482	390	40.2	25,073	20,259	2,093
Sales representatives, wholesale and manufacturing .....	28.83	22.89	1,200	915	41.6	62,409	47,601	2,165

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Sales and related occupations</b> –Continued								
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	\$27.09	\$22.51	\$1,136	\$915	42.0	\$59,097	\$47,601	2,182
Miscellaneous sales and related workers .....	18.22	14.70	729	588	40.0	37,891	30,576	2,080
<b>Office and administrative support occupations</b> .....	13.45	12.16	538	486	40.0	27,958	25,293	2,079
First-line supervisors/managers of office and administrative support workers .....	21.49	20.40	871	816	40.5	45,288	42,432	2,107
Switchboard operators, including answering service .....	11.06	11.85	442	474	40.0	23,010	24,648	2,080
Financial clerks .....	12.17	11.50	487	460	40.0	25,337	23,920	2,081
Billing and posting clerks and machine operators	14.16	12.12	580	485	40.9	30,136	25,216	2,128
Bookkeeping, accounting, and auditing clerks .....	14.21	13.55	567	542	39.9	29,487	28,184	2,076
Payroll and timekeeping clerks .....	16.03	16.29	641	652	40.0	33,350	33,879	2,080
Tellers .....	11.05	10.88	442	435	40.0	22,992	22,639	2,080
Customer service representatives .....	12.81	11.38	510	455	39.8	26,497	23,660	2,069
File clerks .....	10.63	9.09	421	364	39.6	21,874	18,905	2,059
Interviewers, except eligibility and loan .....	13.98	12.92	554	502	39.6	28,786	26,083	2,059
Loan interviewers and clerks	11.65	11.31	466	452	40.0	24,231	23,525	2,080
Order clerks .....	12.79	14.16	510	566	39.9	26,530	29,451	2,074
Human resources assistants, except payroll and timekeeping .....	14.75	14.43	586	577	39.7	30,315	29,697	2,055
Receptionists and information clerks .....	11.47	11.77	458	471	39.9	23,799	24,490	2,074
Reservation and transportation ticket agents and travel clerks ...	15.56	17.54	622	702	40.0	32,361	36,481	2,080

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Production, planning, and expediting clerks .....	\$18.44	\$14.36	\$737	\$574	40.0	\$38,349	\$29,869	2,080
Shipping, receiving, and traffic clerks .....	11.22	10.00	449	400	40.0	23,308	20,800	2,077
Stock clerks and order fillers	12.43	11.75	496	470	39.9	25,797	24,440	2,075
Secretaries and administrative assistants .....	16.87	15.67	671	627	39.8	34,892	32,596	2,068
Executive secretaries and administrative assistants .....	19.90	21.01	795	797	39.9	41,332	41,438	2,077
Medical secretaries .....	11.99	11.49	478	457	39.9	24,873	23,774	2,074
Secretaries, except legal, medical, and executive	14.54	14.75	577	590	39.7	29,996	30,680	2,063
Computer operators .....	14.54	13.50	582	540	40.0	30,253	28,080	2,080
Data entry and information processing workers .....	12.45	12.52	498	501	40.0	25,888	26,042	2,080
Data entry keyers .....	12.16	12.26	486	490	40.0	25,294	25,501	2,080
Insurance claims and policy processing clerks .....	13.01	13.06	520	522	40.0	27,061	27,167	2,080
Mail clerks and mail machine operators, except postal service .....	10.44	10.94	418	437	40.0	21,725	22,749	2,080
Office clerks, general .....	12.66	11.79	506	472	39.9	26,298	24,523	2,077
<b>Construction and extraction occupations</b> .....	17.42	17.00	697	680	40.0	36,243	35,360	2,080
First-line supervisors/managers of construction trades and extraction workers .....	24.01	22.00	962	880	40.1	50,041	45,760	2,084
Carpenters .....	20.12	18.00	805	720	40.0	41,849	37,440	2,080
Construction laborers .....	11.53	9.00	461	360	40.0	23,976	18,720	2,080
Electricians .....	24.08	22.31	963	892	40.0	50,091	46,396	2,080
Pipelayers, plumbers, pipefitters, and steamfitters .....	20.14	17.75	806	710	40.0	41,899	36,920	2,080
Plumbers, pipefitters, and steamfitters .....	20.14	17.75	806	710	40.0	41,899	36,920	2,080
Helpers, construction trades ..	12.79	11.91	512	476	40.0	26,608	24,775	2,080

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> .....	\$21.90	\$19.74	\$876	\$790	40.0	\$45,518	\$41,059	2,079
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers .....	24.80	28.61	992	1,144	40.0	51,581	59,509	2,080
Automotive technicians and repairers .....	15.22	16.00	616	640	40.5	32,039	33,280	2,104
Bus and truck mechanics and diesel engine specialists ...	16.94	16.83	679	673	40.1	35,307	35,006	2,085
Industrial machinery installation, repair, and maintenance workers .....	21.18	20.42	847	817	40.0	44,056	42,474	2,080
Industrial machinery mechanics .....	24.25	27.05	970	1,082	40.0	50,424	56,264	2,079
Maintenance and repair workers, general .....	21.72	19.07	869	763	40.0	45,175	39,672	2,080
Maintenance workers, machinery .....	15.29	15.27	611	611	40.0	31,797	31,762	2,080
Millwrights .....	25.26	28.06	1,010	1,122	40.0	52,542	58,365	2,080
Line installers and repairers ...	27.49	27.69	1,100	1,108	40.0	57,185	57,591	2,080
Miscellaneous installation, maintenance, and repair workers .....	16.20	13.75	646	550	39.9	33,124	28,492	2,045
<b>Production occupations</b> .....	15.97	14.00	637	555	39.9	33,061	28,845	2,071
First-line supervisors/managers of production and operating workers .....	20.03	19.20	805	768	40.2	41,810	39,926	2,088
Electrical, electronics, and electromechanical assemblers .....	11.26	11.15	447	436	39.7	23,238	22,655	2,064
Electrical and electronic equipment assemblers ..	11.41	12.17	456	487	40.0	23,725	25,314	2,080
Miscellaneous assemblers and fabricators .....	18.21	14.50	728	580	40.0	37,875	30,160	2,080
Miscellaneous food processing workers .....	15.07	14.40	603	576	40.0	31,344	29,952	2,080
Machine tool cutting setters, operators, and tenders, metal and plastic .....	16.74	15.79	669	631	40.0	34,812	32,833	2,080

See footnotes at end of table.



Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic .....	\$15.43	\$14.00	\$617	\$560	40.0	\$32,102	\$29,120	2,080
Machinists .....	18.67	17.85	747	714	40.0	38,828	37,128	2,080
Molders and molding machine setters, operators, and tenders, metal and plastic .....	11.32	10.70	451	428	39.8	23,443	22,256	2,071
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic .....	11.32	10.70	451	428	39.8	23,443	22,256	2,071
Multiple machine tool setters, operators, and tenders, metal and plastic .....	18.51	18.19	741	728	40.0	38,507	37,835	2,080
Tool and die makers .....	21.03	20.63	841	825	40.0	43,748	42,910	2,080
Welding, soldering, and brazing workers .....	16.81	16.89	672	676	40.0	34,965	35,131	2,080
Welders, cutters, solderers, and brazers .....	16.86	17.50	674	700	40.0	35,061	36,400	2,080
Welding, soldering, and brazing machine setters, operators, and tenders .....	16.75	16.89	670	676	40.0	34,842	35,131	2,080
Miscellaneous metalworkers and plastic workers .....	16.69	16.89	667	676	40.0	34,707	35,131	2,080
Printers .....	22.86	24.88	874	896	38.2	45,441	46,575	1,988
Printing machine operators	22.38	23.95	863	862	38.5	44,855	44,834	2,004
Laundry and dry-cleaning workers .....	9.01	8.39	356	336	39.6	18,527	17,451	2,057
Sewing machine operators .....	10.05	9.45	389	368	38.7	19,856	18,928	1,977
Woodworking machine setters, operators, and tenders .....	11.63	12.25	465	490	40.0	23,747	24,500	2,042
Miscellaneous plant and system operators .....	25.48	26.08	1,011	996	39.7	52,594	51,815	2,064
Chemical processing machine setters, operators, and tenders .....	13.99	12.93	558	517	39.9	29,014	26,896	2,074

See footnotes at end of table.

Table 16

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Chemical equipment operators and tenders ...	\$14.80	\$14.91	\$589	\$596	39.8	\$30,642	\$31,013	2,070
Crushing, grinding, polishing, mixing, and blending workers .....	19.33	21.40	773	856	40.0	40,203	44,512	2,080
Inspectors, testers, sorters, samplers, and weighers ....	18.50	16.11	743	677	40.2	38,633	35,184	2,088
Miscellaneous production workers .....	14.74	12.68	587	505	39.8	30,526	26,264	2,070
Paper goods machine setters, operators, and tenders .....	20.47	22.82	819	913	40.0	42,586	47,472	2,080
Helpers--production workers .....	11.00	12.00	433	480	39.3	22,493	24,960	2,044
<b>Transportation and material moving occupations</b> .....	15.62	14.05	636	562	40.7	32,851	29,224	2,103
First-line supervisors/managers of helpers, laborers, and material movers, hand .....	21.41	23.40	950	1,030	44.4	49,410	53,583	2,307
First-line supervisors/managers of transportation and material-moving machine and vehicle operators .....	26.03	28.43	1,041	1,137	40.0	54,153	59,134	2,081
Aircraft pilots and flight engineers .....	75.07	77.98	1,537	1,620	20.5	79,938	84,262	1,065
Airline pilots, copilots, and flight engineers .....	75.07	77.98	1,537	1,620	20.5	79,938	84,262	1,065
Driver/sales workers and truck drivers .....	17.08	16.57	733	750	42.9	38,106	39,000	2,231
Driver/sales workers .....	16.04	17.03	706	752	44.0	36,720	39,108	2,289
Truck drivers, heavy and tractor-trailer .....	17.03	15.00	766	750	45.0	39,817	39,000	2,338
Truck drivers, light or delivery services .....	17.57	17.64	703	706	40.0	36,554	36,689	2,080
Crane and tower operators .....	20.05	15.79	802	631	40.0	41,696	32,833	2,080
Industrial truck and tractor operators .....	13.19	12.95	526	518	39.9	27,359	26,930	2,074

See footnotes at end of table.

**Table 16**

**Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b> –Continued								
Laborers and material movers, hand .....	\$10.73	\$10.89	\$429	\$435	40.0	\$22,258	\$22,402	2,075
Laborers and freight, stock, and material movers, hand .....	11.10	11.43	445	456	40.1	22,998	23,587	2,073
Machine feeders and offbearers .....	10.23	11.00	409	440	40.0	21,278	22,880	2,080
Packers and packagers, hand .....	9.67	9.00	387	360	40.0	20,122	18,720	2,080

<sup>1</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime.

<sup>4</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.