

**Table 15**

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$21.06	\$17.21	\$833	\$678	39.6	\$43,001	\$34,840	2,042
<b>Management occupations</b> .....	38.89	33.89	1,575	1,363	40.5	81,375	70,593	2,092
Chief executives .....	81.75	90.32	3,616	3,613	44.2	188,039	187,870	2,300
General and operations managers .....	39.58	34.00	1,628	1,404	41.1	84,636	73,000	2,138
Marketing and sales managers .....	43.17	39.00	1,761	1,631	40.8	91,567	84,800	2,121
Marketing managers .....	31.46	29.96	1,258	1,198	40.0	65,433	62,308	2,080
Sales managers .....	47.13	41.73	1,935	1,669	41.1	100,640	86,790	2,135
Administrative services managers .....	32.66	27.35	1,334	1,292	40.8	69,215	67,204	2,119
Computer and information systems managers .....	56.63	60.10	2,265	2,404	40.0	117,783	125,000	2,080
Financial managers .....	40.42	34.62	1,642	1,376	40.6	85,394	71,554	2,113
Human resources managers .....	50.31	50.73	1,957	2,029	38.9	101,744	105,527	2,022
Industrial production managers .....	48.76	42.14	1,951	1,686	40.0	101,426	87,651	2,080
Transportation, storage, and distribution managers .....	33.39	27.73	1,345	1,178	40.3	69,930	61,277	2,094
Construction managers .....	44.42	47.62	1,767	1,848	39.8	91,877	96,076	2,069
Education administrators .....	28.50	26.44	1,133	1,058	39.8	54,244	51,355	1,904
Education administrators, preschool and child care center/program .....	21.71	21.18	870	847	40.1	41,273	35,001	1,901
Education administrators, elementary and secondary school .....	44.54	46.66	1,783	1,866	40.0	92,336	97,049	2,073
Education administrators, postsecondary .....	33.30	33.98	1,332	1,359	40.0	69,268	70,670	2,080
Engineering managers .....	52.70	59.64	2,108	2,386	40.0	109,615	124,051	2,080
Medical and health services managers .....	39.94	41.35	1,582	1,585	39.6	82,269	82,417	2,060
Property, real estate, and community association managers .....	24.69	23.48	989	941	40.1	51,425	48,942	2,083
Social and community service managers .....	23.20	24.46	938	978	40.5	48,798	50,877	2,103
<b>Business and financial operations occupations</b> .....	30.80	28.13	1,231	1,120	40.0	64,006	58,244	2,078
Buyers and purchasing agents .....	26.12	25.00	1,045	1,000	40.0	54,333	52,000	2,080

See footnotes at end of table.

Table 15

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Business and financial operations occupations</b> –Continued								
Purchasing agents, except wholesale, retail, and farm products .....	\$24.32	\$26.44	\$973	\$1,058	40.0	\$50,580	\$54,995	2,080
Claims adjusters, appraisers, examiners, and investigators .....	28.39	28.95	1,103	1,158	38.8	57,332	60,208	2,020
Claims adjusters, examiners, and investigators .....	28.39	28.95	1,103	1,158	38.8	57,332	60,208	2,020
Cost estimators .....	33.60	29.56	1,343	1,183	40.0	69,849	61,491	2,079
Human resources, training, and labor relations specialists .....	29.91	30.67	1,194	1,227	39.9	62,112	63,794	2,077
Accountants and auditors .....	29.98	28.00	1,184	1,120	39.5	61,553	58,240	2,053
Financial analysts and advisors .....	34.38	26.55	1,369	1,062	39.8	71,198	55,224	2,071
Financial analysts .....	46.08	33.65	1,843	1,346	40.0	95,851	70,000	2,080
Personal financial advisors .....	27.08	20.11	1,083	804	40.0	56,332	41,827	2,080
Insurance underwriters .....	31.22	26.54	1,229	1,062	39.4	63,901	55,201	2,047
Loan counselors and officers .....	33.63	17.50	1,345	700	40.0	69,940	36,400	2,080
Loan officers .....	33.63	17.50	1,345	700	40.0	69,940	36,400	2,080
<b>Computer and mathematical science occupations</b> .....	37.49	36.06	1,485	1,427	39.6	77,210	74,214	2,059
Computer software engineers .....	41.84	37.04	1,644	1,481	39.3	85,465	77,002	2,043
Computer software engineers, applications .....	42.88	37.63	1,667	1,459	38.9	86,672	75,889	2,021
Computer software engineers, systems software .....	40.06	37.04	1,602	1,482	40.0	83,330	77,043	2,080
Computer support specialists .....	34.63	27.81	1,364	1,113	39.4	70,907	57,853	2,047
Computer systems analysts .....	38.46	43.27	1,538	1,731	40.0	79,989	90,000	2,080
Network and computer systems administrators .....	30.98	30.98	1,220	1,239	39.4	63,438	64,430	2,048
<b>Architecture and engineering occupations</b> .....	33.76	28.85	1,385	1,185	41.0	71,981	61,620	2,132
Architects, except naval .....	33.71	30.38	1,387	1,288	41.1	72,130	66,999	2,140

See footnotes at end of table.

Table 15

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Architecture and engineering occupations</b> –Continued								
Architects, except landscape and naval .....	\$34.22	\$31.62	\$1,412	\$1,346	41.2	\$73,401	\$70,000	2,145
Engineers .....	41.44	39.20	1,747	1,596	42.2	90,782	83,000	2,191
Civil engineers .....	38.02	38.96	1,522	1,558	40.0	79,151	81,037	2,082
Electrical and electronics engineers .....	51.26	44.56	2,315	2,299	45.2	120,363	119,538	2,348
Electronics engineers, except computer .....	50.86	44.56	2,382	2,299	46.8	123,869	119,538	2,436
Environmental engineers ...	29.18	28.65	1,258	1,423	43.1	65,432	74,001	2,242
Industrial engineers, including health and safety .....	34.88	34.24	1,429	1,455	41.0	74,299	75,659	2,130
Industrial engineers .....	34.88	34.24	1,429	1,455	41.0	74,299	75,659	2,130
Mechanical engineers .....	41.10	39.57	1,715	1,583	41.7	89,181	82,314	2,170
Drafters .....	24.36	21.84	974	874	40.0	50,662	45,427	2,080
Architectural and civil drafters .....	23.83	21.93	953	877	40.0	49,569	45,608	2,080
Engineering technicians, except drafters .....	22.94	25.00	916	1,000	39.9	47,617	52,000	2,076
Electrical and electronic engineering technicians	25.50	26.18	1,021	1,047	40.0	53,077	54,454	2,081
<b>Life, physical, and social science occupations</b> .....	30.33	25.00	1,253	1,097	41.3	65,153	57,019	2,148
Life scientists .....	30.53	31.48	1,221	1,259	40.0	63,498	65,476	2,080
Physical scientists .....	29.45	28.51	1,255	1,154	42.6	65,284	60,008	2,217
Environmental scientists and geoscientists .....	29.03	28.85	1,270	1,192	43.7	66,030	62,000	2,275
Environmental scientists and specialists, including health .....	29.59	27.41	1,202	1,097	40.6	62,504	57,019	2,113
<b>Community and social services occupations</b> .....	21.85	19.23	865	769	39.6	44,260	39,337	2,026
Counselors .....	16.82	11.66	651	460	38.7	33,524	24,253	1,993
Social workers .....	27.11	26.27	1,091	1,051	40.2	56,729	54,631	2,092
Miscellaneous community and social service specialists .....	21.08	19.32	834	773	39.5	42,394	39,998	2,011

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Community and social services occupations</b> —Continued								
Social and human service assistants .....	\$17.23	\$17.00	\$684	\$670	39.7	\$34,302	\$33,280	1,991
<b>Legal occupations</b> .....	45.24	39.90	1,791	1,538	39.6	93,132	80,001	2,059
Lawyers .....	60.02	53.46	2,424	2,380	40.4	126,042	123,751	2,100
Paralegals and legal assistants	29.63	30.80	1,140	1,155	38.5	59,272	60,062	2,000
<b>Education, training, and library occupations</b> .....	17.58	13.98	689	552	39.2	32,004	28,137	1,820
Primary, secondary, and special education school teachers .....	16.90	14.00	662	560	39.2	30,131	28,637	1,783
Preschool and kindergarten teachers .....	12.43	13.00	491	506	39.5	23,915	20,800	1,923
Preschool teachers, except special education .....	12.33	13.00	487	503	39.5	23,788	20,800	1,929
Elementary and middle school teachers .....	26.94	23.80	1,030	929	38.2	39,733	37,152	1,475
Elementary school teachers, except special education .....	27.41	25.45	1,044	945	38.1	41,008	38,545	1,496
Secondary school teachers	27.43	27.52	1,083	1,101	39.5	46,300	49,349	1,688
Secondary school teachers, except special and vocational education	27.43	27.52	1,083	1,101	39.5	46,300	49,349	1,688
Special education teachers	26.87	28.79	1,031	1,130	38.4	41,201	44,000	1,534
Teacher assistants .....	11.88	12.00	462	467	38.9	22,587	22,274	1,901
<b>Arts, design, entertainment, sports, and media occupations</b> .....	30.49	24.76	1,218	990	39.9	63,318	51,503	2,077
Designers .....	26.58	21.64	1,051	866	39.5	54,630	45,011	2,055
Graphic designers .....	24.17	20.21	967	808	40.0	50,269	42,037	2,080
<b>Healthcare practitioner and technical occupations</b> .....	38.76	31.05	1,517	1,186	39.1	78,851	61,651	2,034
Pharmacists .....	54.03	54.77	2,161	2,191	40.0	112,385	113,922	2,080

See footnotes at end of table.

Table 15

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare practitioner and technical occupations</b> –Continued								
Physician assistants .....	\$48.54	\$48.00	\$1,906	\$1,732	39.3	\$99,096	\$90,064	2,041
Registered nurses .....	30.68	29.10	1,209	1,127	39.4	62,855	58,629	2,049
Therapists .....	48.08	48.99	1,920	1,960	39.9	99,170	101,908	2,063
Physical therapists .....	49.99	36.46	1,999	1,458	40.0	103,971	75,833	2,080
Dental hygienists .....	37.61	41.00	1,292	1,312	34.3	67,181	68,224	1,786
Diagnostic related technologists and technicians .....	27.88	28.73	1,107	1,149	39.7	57,561	59,758	2,064
Radiologic technologists and technicians .....	27.85	28.73	1,105	1,149	39.7	57,484	59,758	2,064
Health diagnosing and treating practitioner support technicians .....	17.88	18.01	687	720	38.4	35,731	37,465	1,998
Pharmacy technicians .....	16.05	16.64	616	582	38.4	32,047	30,285	1,996
Licensed practical and licensed vocational nurses	20.06	19.93	794	797	39.6	41,311	41,456	2,060
Medical records and health information technicians ...	15.80	15.00	632	600	40.0	32,870	31,200	2,080
<b>Healthcare support occupations</b> .....	14.72	13.50	566	534	38.5	29,414	27,753	1,998
Nursing, psychiatric, and home health aides .....	11.01	10.50	432	420	39.2	22,460	21,840	2,041
Home health aides .....	10.72	10.03	381	360	35.5	19,797	18,720	1,847
Nursing aides, orderlies, and attendants .....	10.99	10.57	435	423	39.6	22,616	21,986	2,058
Miscellaneous healthcare support occupations .....	16.16	16.00	616	613	38.1	31,985	31,866	1,979
Dental assistants .....	18.71	18.00	685	660	36.6	35,634	34,320	1,905
Medical assistants .....	13.95	13.00	546	520	39.1	28,390	27,040	2,035
<b>Protective service occupations</b>	11.75	11.00	453	440	38.6	23,570	22,880	2,005
Security guards and gaming surveillance officers .....	11.15	11.00	430	438	38.5	22,341	22,750	2,004
Security guards .....	11.15	11.00	430	438	38.5	22,341	22,750	2,004
<b>Food preparation and serving related occupations</b> .....	10.62	9.00	407	344	38.3	21,118	17,876	1,989

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Food preparation and serving related occupations</b> –Continued								
First-line supervisors/managers, food preparation and serving workers .....	\$16.72	\$17.00	\$673	\$673	40.2	\$34,983	\$35,000	2,092
Chefs and head cooks .....	19.50	19.00	790	760	40.5	41,100	39,520	2,108
First-line supervisors/managers of food preparation and serving workers .....	16.25	16.25	653	650	40.2	33,954	33,800	2,090
Cooks .....	11.27	11.11	436	420	38.7	22,662	21,840	2,011
Cooks, fast food .....	10.03	9.12	387	350	38.6	20,138	18,200	2,009
Cooks, institution and cafeteria .....	12.38	11.50	494	460	39.9	25,254	23,920	2,041
Cooks, restaurant .....	11.36	11.25	438	437	38.5	22,760	22,743	2,004
Cooks, short order .....	11.43	11.00	446	420	39.0	23,170	21,827	2,026
Food preparation workers .....	10.29	8.95	405	358	39.4	21,080	18,616	2,048
Food service, tipped .....	8.27	8.00	306	318	37.0	15,783	16,536	1,909
Bartenders .....	8.66	8.50	311	306	35.9	16,185	15,912	1,869
Waiters and waitresses .....	8.13	8.00	302	318	37.2	15,547	16,536	1,912
Dining room and cafeteria attendants and bartender helpers .....	8.30	8.00	312	318	37.7	16,248	16,536	1,958
Fast food and counter workers .....	8.87	8.50	343	340	38.7	17,825	17,680	2,010
Combined food preparation and serving workers, including fast food .....	8.77	8.50	342	340	39.1	17,808	17,680	2,031
Counter attendants, cafeteria, food concession, and coffee shop .....	9.52	8.95	345	300	36.2	17,929	15,600	1,883
Dishwashers .....	9.45	8.50	359	324	38.0	18,683	16,848	1,976
<b>Building and grounds cleaning and maintenance occupations</b> .....	12.59	12.00	491	480	39.0	25,444	24,960	2,021

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Building and grounds cleaning and maintenance occupations</b> –Continued								
First-line supervisors/managers, building and grounds cleaning and maintenance workers .....	\$15.50	\$14.50	\$621	\$580	40.1	\$32,315	\$30,160	2,085
First-line supervisors/managers of housekeeping and janitorial workers .....	14.95	14.00	600	560	40.1	31,177	29,120	2,086
Building cleaning workers .....	11.26	10.50	437	400	38.8	22,607	20,800	2,008
Janitors and cleaners, except maids and housekeeping cleaners	12.38	11.62	489	465	39.5	25,391	23,949	2,050
Maids and housekeeping cleaners .....	9.11	8.50	343	324	37.7	17,649	16,765	1,937
Grounds maintenance workers .....	13.67	12.50	532	500	38.9	27,653	26,000	2,023
Landscaping and groundskeeping workers .....	13.46	12.50	532	500	39.5	27,646	26,000	2,054
<b>Personal care and service occupations</b> .....	12.34	10.35	471	400	38.1	23,610	20,800	1,914
Miscellaneous entertainment attendants and related workers .....	11.07	9.60	431	360	39.0	21,422	17,160	1,935
Amusement and recreation attendants .....	11.42	12.00	470	480	41.1	23,075	18,720	2,021
Child care workers .....	10.17	9.50	397	366	39.1	20,156	19,013	1,983
Personal and home care aides	10.85	11.72	428	469	39.4	22,252	24,371	2,051
Recreation and fitness workers .....	20.83	23.82	814	905	39.1	42,333	47,074	2,032
<b>Sales and related occupations</b>	20.63	15.00	821	600	39.8	42,670	31,200	2,069
First-line supervisors/managers, sales workers .....	22.78	17.00	949	710	41.7	49,356	36,920	2,167

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Sales and related occupations</b>								
–Continued								
First-line supervisors/managers of retail sales workers ..	\$21.38	\$16.28	\$895	\$650	41.8	\$46,527	\$33,810	2,176
First-line supervisors/managers of non-retail sales workers .....	28.58	29.07	1,171	1,163	41.0	60,912	60,468	2,131
Retail sales workers .....	14.07	11.55	553	440	39.3	28,765	22,880	2,044
Cashiers, all workers .....	11.07	9.50	435	378	39.3	22,626	19,681	2,043
Cashiers .....	11.07	9.50	435	378	39.3	22,626	19,681	2,043
Counter and rental clerks and parts salespersons ..	15.36	14.15	610	566	39.7	31,738	29,432	2,067
Counter and rental clerks .....	12.58	12.20	503	488	40.0	26,176	25,376	2,080
Parts salespersons .....	16.22	14.60	643	584	39.7	33,448	30,372	2,063
Retail salespersons .....	15.96	12.70	625	488	39.2	32,522	25,386	2,038
Advertising sales agents .....	27.81	27.96	1,086	1,118	39.1	56,488	58,161	2,031
Insurance sales agents .....	44.74	29.23	1,791	1,023	40.0	93,153	53,190	2,082
Securities, commodities, and financial services sales agents .....	46.11	32.88	1,844	1,315	40.0	95,901	68,390	2,080
Sales representatives, wholesale and manufacturing .....	29.63	21.00	1,205	911	40.7	62,636	47,369	2,114
Sales representatives, wholesale and manufacturing, technical and scientific products .....	34.71	35.63	1,410	1,425	40.6	73,308	74,117	2,112
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	27.90	19.50	1,135	780	40.7	58,999	40,560	2,114
Models, demonstrators, and product promoters .....	17.83	14.66	706	586	39.6	36,723	30,497	2,059
Demonstrators and product promoters .....	17.83	14.66	706	586	39.6	36,723	30,497	2,059
Miscellaneous sales and related workers .....	30.62	15.00	1,156	480	37.8	60,117	24,960	1,964

See footnotes at end of table.



Table 15

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> .....	\$17.24	\$16.00	\$684	\$640	39.7	\$35,533	\$33,280	2,061
First-line supervisors/managers of office and administrative support workers .....	24.22	24.18	972	963	40.1	50,533	50,101	2,087
Financial clerks .....	17.01	16.00	676	634	39.8	35,163	32,989	2,067
Bill and account collectors	21.07	21.94	843	878	40.0	43,825	45,633	2,080
Billing and posting clerks and machine operators	15.93	14.39	628	576	39.4	32,632	29,929	2,048
Bookkeeping, accounting, and auditing clerks .....	17.70	17.50	707	700	39.9	36,765	36,400	2,077
Payroll and timekeeping clerks .....	20.18	18.75	807	750	40.0	41,979	39,000	2,080
Procurement clerks .....	17.54	18.00	620	576	35.3	32,240	29,952	1,838
Tellers .....	13.64	13.50	540	540	39.6	28,066	28,080	2,057
Customer service representatives .....	17.69	17.10	705	673	39.9	36,677	35,006	2,073
File clerks .....	15.75	16.25	606	615	38.5	31,507	32,005	2,000
Hotel, motel, and resort desk clerks .....	9.86	10.00	385	400	39.1	20,029	20,800	2,031
Loan interviewers and clerks	17.76	15.90	703	623	39.6	36,546	32,406	2,058
Order clerks .....	17.91	17.50	715	680	39.9	37,157	35,360	2,075
Receptionists and information clerks .....	14.03	13.50	556	540	39.6	28,868	28,080	2,058
Dispatchers .....	19.77	22.20	782	888	39.6	40,672	46,172	2,057
Dispatchers, except police, fire, and ambulance .....	19.77	22.20	782	888	39.6	40,672	46,172	2,057
Production, planning, and expediting clerks .....	23.69	25.77	948	1,031	40.0	49,280	53,610	2,080
Shipping, receiving, and traffic clerks .....	14.69	13.58	587	543	40.0	30,536	28,244	2,079
Stock clerks and order fillers	14.27	14.00	567	560	39.7	29,471	29,120	2,065
Secretaries and administrative assistants .....	20.07	19.41	790	734	39.4	40,941	38,189	2,040
Executive secretaries and administrative assistants .....	23.60	23.00	936	892	39.7	48,685	46,384	2,063
Legal secretaries .....	22.06	18.25	862	730	39.1	44,803	37,960	2,031
Medical secretaries .....	17.79	17.59	677	640	38.0	35,015	33,280	1,968
Secretaries, except legal, medical, and executive	16.42	15.50	657	620	40.0	33,906	32,240	2,065

See footnotes at end of table.

Table 15

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Data entry and information processing workers .....	\$13.64	\$13.50	\$539	\$525	39.5	\$28,022	\$27,300	2,054
Data entry keyers .....	14.12	14.25	555	540	39.3	28,863	28,080	2,044
Insurance claims and policy processing clerks .....	19.96	19.06	788	762	39.5	40,994	39,645	2,054
Office clerks, general .....	15.58	14.00	617	560	39.6	32,004	29,122	2,055
Office machine operators, except computer .....	15.14	14.26	603	570	39.8	31,373	29,663	2,072
<b>Construction and extraction occupations</b> .....	23.25	21.97	920	858	39.6	46,964	43,680	2,020
First-line supervisors/managers of construction trades and extraction workers .....	33.27	35.10	1,331	1,404	40.0	68,423	72,134	2,056
Carpenters .....	23.69	24.00	942	960	39.8	48,217	48,000	2,035
Cement masons, concrete finishers, and terrazzo workers .....	24.56	25.00	983	1,000	40.0	46,041	41,600	1,874
Cement masons and concrete finishers .....	24.56	25.00	983	1,000	40.0	46,041	41,600	1,874
Construction laborers .....	17.84	16.50	686	626	38.5	34,749	32,569	1,948
Construction equipment operators .....	22.02	22.00	875	880	39.7	42,118	37,440	1,912
Operating engineers and other construction equipment operators ....	22.53	22.00	901	880	40.0	44,200	37,440	1,962
Drywall installers, ceiling tile installers, and tapers .....	22.62	23.00	903	920	39.9	46,979	47,840	2,076
Drywall and ceiling tile installers .....	24.21	23.00	965	920	39.9	50,170	47,840	2,072
Tapers .....	21.26	21.00	850	840	40.0	44,211	43,680	2,080
Electricians .....	28.73	33.00	1,149	1,320	40.0	59,756	68,640	2,080
Painters and paperhangers ....	18.44	17.50	713	690	38.7	37,089	35,880	2,012
Painters, construction and maintenance .....	18.44	17.50	713	690	38.7	37,089	35,880	2,012
Pipelayers, plumbers, pipefitters, and steamfitters .....	27.45	28.85	1,098	1,154	40.0	57,102	60,000	2,080

See footnotes at end of table.

**Table 15**

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Construction and extraction occupations</b> –Continued								
Plumbers, pipefitters, and steamfitters .....	\$27.13	\$28.00	\$1,085	\$1,120	40.0	\$56,423	\$58,240	2,080
Roofers .....	19.95	19.98	796	799	39.9	39,339	37,440	1,971
Structural iron and steel workers .....	26.77	23.65	1,071	946	40.0	55,685	49,200	2,080
Helpers, construction trades ..	14.55	13.00	582	520	40.0	30,102	27,040	2,069
Miscellaneous construction and related workers .....	16.67	15.45	667	618	40.0	33,505	36,467	2,010
<b>Installation, maintenance, and repair occupations</b> .....	22.98	20.97	921	821	40.1	47,698	42,697	2,076
First-line supervisors/managers of mechanics, installers, and repairers .....	28.65	24.36	1,151	974	40.2	59,847	50,663	2,089
Computer, automated teller, and office machine repairers .....	17.18	12.14	687	486	40.0	35,730	25,249	2,080
Radio and telecommunications equipment installers and repairers .....	26.00	31.32	1,040	1,253	40.0	54,083	65,146	2,080
Telecommunications equipment installers and repairers, except line installers .....	26.00	31.32	1,040	1,253	40.0	54,083	65,146	2,080
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers .....	24.56	25.89	982	1,036	40.0	51,079	53,851	2,080
Automotive technicians and repairers .....	20.73	18.81	824	753	39.7	42,843	39,131	2,067
Automotive body and related repairers .....	17.56	17.28	703	691	40.0	36,532	35,940	2,080
Automotive service technicians and mechanics .....	21.27	19.69	844	784	39.7	43,897	40,756	2,064
Bus and truck mechanics and diesel engine specialists ...	23.03	21.92	917	877	39.8	47,672	45,587	2,070

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> –Continued								
Heavy vehicle and mobile equipment service technicians and mechanics .....	\$18.80	\$15.50	\$752	\$620	40.0	\$39,095	\$32,240	2,080
Mobile heavy equipment mechanics, except engines .....	20.25	20.53	810	821	40.0	42,112	42,698	2,080
Small engine mechanics .....	19.30	16.00	772	640	40.0	40,137	33,280	2,080
Miscellaneous vehicle and mobile equipment mechanic, installers, and repairers .....	12.50	12.75	500	510	40.0	25,994	26,520	2,080
Tire repairers and changers	12.50	12.75	500	510	40.0	25,994	26,520	2,080
Heating, air conditioning, and refrigeration mechanics and installers .....	38.77	50.27	1,630	2,011	42.0	84,748	104,570	2,186
Industrial machinery installation, repair, and maintenance workers .....	20.78	20.08	830	803	39.9	42,162	41,600	2,029
Industrial machinery mechanics .....	23.39	22.32	936	893	40.0	48,661	46,426	2,080
Maintenance and repair workers, general .....	19.72	18.00	785	720	39.8	38,248	33,280	1,940
Maintenance workers, machinery .....	19.18	16.50	767	660	40.0	39,886	34,320	2,080
Miscellaneous installation, maintenance, and repair workers .....	13.89	13.31	555	533	40.0	28,713	27,693	2,068
Helpers--installation, maintenance, and repair workers .....	11.84	11.25	474	450	40.0	24,429	22,880	2,063
<b>Production occupations</b> .....	15.88	14.00	626	560	39.4	32,285	28,321	2,033
First-line supervisors/managers of production and operating workers .....	25.84	24.60	1,051	984	40.7	54,642	51,168	2,114

See footnotes at end of table.

Table 15

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Electrical, electronics, and electromechanical assemblers .....	\$12.17	\$9.81	\$474	\$393	39.0	\$24,670	\$20,411	2,028
Electrical and electronic equipment assemblers ..	13.32	10.43	512	417	38.5	26,643	21,703	2,001
Miscellaneous assemblers and fabricators .....	12.50	11.50	489	440	39.1	25,403	22,880	2,032
Bakers .....	11.24	10.08	412	380	36.6	21,400	19,760	1,903
Miscellaneous food processing workers .....	13.97	13.23	559	529	40.0	28,732	27,040	2,057
Food batchmakers .....	13.48	13.00	539	520	40.0	27,505	27,040	2,041
Computer control programmers and operators .....	20.08	20.00	803	800	40.0	41,759	41,600	2,080
Computer-controlled machine tool operators, metal and plastic .....	20.08	18.50	803	740	40.0	41,772	38,480	2,080
Machine tool cutting setters, operators, and tenders, metal and plastic .....	19.31	17.58	772	703	40.0	40,157	36,566	2,080
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic .....	18.65	16.44	746	658	40.0	38,792	34,195	2,080
Machinists .....	21.50	22.00	860	880	40.0	44,719	45,760	2,080
Welding, soldering, and brazing workers .....	20.39	19.00	816	760	40.0	42,418	39,520	2,080
Welders, cutters, solderers, and brazers .....	20.96	19.00	838	760	40.0	43,596	39,520	2,080
Miscellaneous metalworkers and plastic workers .....	16.26	13.00	650	520	40.0	33,823	27,040	2,080
Printers .....	18.03	17.00	721	680	40.0	37,487	35,360	2,079
Prepress technicians and workers .....	23.88	21.01	955	841	40.0	49,678	43,707	2,080
Printing machine operators	14.67	13.55	587	542	40.0	30,467	28,184	2,077
Laundry and dry-cleaning workers .....	8.66	8.75	345	350	39.9	17,952	18,200	2,073
Sewing machine operators .....	8.66	7.50	327	300	37.8	17,022	15,600	1,965
Cabinetmakers and bench carpenters .....	14.32	14.00	573	560	40.0	29,782	29,120	2,080

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b> –Continued								
Woodworking machine setters, operators, and tenders .....	\$10.64	\$11.00	\$425	\$440	40.0	\$21,987	\$22,880	2,067
Sawing machine setters, operators, and tenders, wood .....	11.19	11.25	448	450	40.0	23,052	23,400	2,060
Crushing, grinding, polishing, mixing, and blending workers .....	17.34	18.40	694	736	40.0	33,539	30,720	1,934
Mixing and blending machine setters, operators, and tenders ..	17.42	19.20	697	768	40.0	32,553	30,720	1,869
Inspectors, testers, sorters, samplers, and weighers ....	14.68	13.32	579	500	39.4	28,561	26,013	1,946
Packaging and filling machine operators and tenders .....	13.73	12.50	549	500	40.0	27,406	26,000	1,996
Painting workers .....	16.10	15.30	642	612	39.9	33,390	31,826	2,074
Coating, painting, and spraying machine setters, operators, and tenders .....	14.76	15.50	585	620	39.6	30,413	32,240	2,061
Miscellaneous production workers .....	13.91	12.00	549	480	39.5	28,539	24,960	2,052
Helpers--production workers .....	9.67	9.25	386	370	39.9	20,081	19,240	2,077
<b>Transportation and material moving occupations</b> .....	13.91	13.00	549	509	39.5	28,097	26,000	2,020
First-line supervisors/managers of helpers, laborers, and material movers, hand .....	18.70	16.80	748	672	40.0	38,904	34,936	2,080
First-line supervisors/managers of transportation and material-moving machine and vehicle operators .....	22.88	24.04	915	962	40.0	47,589	49,999	2,080
Bus drivers .....	14.65	14.96	554	527	37.8	27,321	26,930	1,864

See footnotes at end of table.

**Table 15**

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b> –Continued								
Bus drivers, transit and intercity .....	\$14.77	\$15.06	\$555	\$527	37.6	\$28,849	\$27,409	1,953
Driver/sales workers and truck drivers .....	16.38	16.50	652	633	39.8	33,632	32,240	2,053
Driver/sales workers .....	18.24	17.00	730	680	40.0	37,949	35,360	2,080
Truck drivers, heavy and tractor-trailer .....	17.95	18.09	713	710	39.7	36,517	36,920	2,034
Truck drivers, light or delivery services .....	14.05	13.25	561	530	39.9	29,180	27,560	2,077
Service station attendants .....	8.42	8.25	334	319	39.7	17,353	16,575	2,062
Industrial truck and tractor operators .....	13.64	12.73	546	509	40.0	28,377	26,478	2,080
Laborers and material movers, hand .....	11.88	11.00	465	440	39.1	23,449	22,360	1,974
Cleaners of vehicles and equipment .....	11.11	10.50	424	400	38.1	22,031	20,800	1,983
Laborers and freight, stock, and material movers, hand .....	12.48	11.96	493	478	39.5	24,621	24,775	1,973
Packers and packagers, hand .....	10.65	9.06	420	362	39.4	20,760	18,839	1,949

<sup>1</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime.

<sup>4</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.