

**Table 15**

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$17.99	\$14.50	\$715	\$577	39.7	\$37,009	\$29,983	2,057
<b>Management occupations</b> .....	35.01	29.92	1,443	1,250	41.2	74,996	65,000	2,142
Chief executives .....	67.18	64.10	3,145	3,100	46.8	163,538	161,189	2,434
General and operations managers .....	35.81	35.10	1,539	1,546	43.0	80,044	80,379	2,235
Advertising and promotions managers .....	39.27	35.90	1,520	1,413	38.7	79,024	73,499	2,012
Marketing and sales managers .....	36.04	37.01	1,491	1,531	41.4	77,551	79,608	2,152
Marketing managers .....	39.75	38.27	1,609	1,589	40.5	83,681	82,618	2,105
Sales managers .....	33.20	35.03	1,398	1,401	42.1	72,689	72,862	2,189
Public relations managers .....	34.66	27.74	1,386	1,110	40.0	72,083	57,701	2,080
Administrative services managers .....	30.30	26.49	1,278	1,123	42.2	66,476	58,409	2,194
Computer and information systems managers .....	43.28	45.70	1,702	1,828	39.3	88,500	95,050	2,045
Financial managers .....	35.05	30.27	1,401	1,255	40.0	72,839	65,270	2,078
Human resources managers .....	57.72	28.17	2,517	1,327	43.6	130,860	68,999	2,267
Industrial production managers .....	29.94	28.06	1,251	1,260	41.8	65,048	65,532	2,173
Purchasing managers .....	33.55	28.85	1,374	1,306	40.9	71,431	67,889	2,129
Construction managers .....	36.38	34.19	1,530	1,458	42.1	79,506	75,837	2,186
Education administrators .....	26.24	23.08	1,028	923	39.2	52,882	48,000	2,015
Engineering managers .....	58.52	63.35	2,415	2,692	41.3	125,561	139,999	2,146
Food service managers .....	23.02	25.00	1,111	1,000	48.2	57,108	52,000	2,481
Medical and health services managers .....	18.14	12.41	827	620	45.6	43,014	32,261	2,372
Property, real estate, and community association managers .....	24.17	20.56	981	824	40.6	51,035	42,848	2,111
Social and community service managers .....	23.74	22.41	952	952	40.1	49,489	49,500	2,084
<b>Business and financial operations occupations</b> .....	30.14	27.40	1,236	1,144	41.0	64,258	59,490	2,132
Buyers and purchasing agents .....	24.73	25.80	989	1,032	40.0	51,443	53,668	2,080
Cost estimators .....	36.19	42.64	1,530	1,366	42.3	79,586	71,040	2,199
Human resources, training, and labor relations specialists .....	25.92	20.19	1,079	808	41.6	56,103	41,995	2,165
Employment, recruitment, and placement specialists .....	27.65	20.19	1,106	808	40.0	57,519	41,995	2,080

See footnotes at end of table.

Table 15

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Business and financial operations occupations</b> –Continued								
Training and development specialists .....	\$25.44	\$14.88	\$1,104	\$791	43.4	\$57,388	\$41,149	2,256
Accountants and auditors .....	30.17	26.75	1,245	1,101	41.3	64,722	57,227	2,145
Financial analysts and advisors .....	35.49	25.64	1,484	1,154	41.8	77,161	60,000	2,174
Financial analysts .....	39.09	28.85	1,711	1,298	43.8	88,956	67,500	2,276
Personal financial advisors	34.43	25.25	1,377	1,010	40.0	71,614	52,520	2,080
Loan counselors and officers	24.98	24.60	1,007	922	40.3	52,347	47,960	2,096
Loan officers .....	24.21	22.12	968	885	40.0	50,359	45,999	2,080
<b>Computer and mathematical science occupations</b> .....	34.40	33.22	1,379	1,346	40.1	71,707	70,000	2,085
Computer programmers .....	29.16	26.92	1,267	1,346	43.5	65,893	70,000	2,260
Computer software engineers	41.43	40.77	1,657	1,631	40.0	86,172	84,795	2,080
Computer software engineers, applications	42.88	44.01	1,715	1,760	40.0	89,190	91,532	2,080
Computer software engineers, systems software .....	35.50	33.65	1,420	1,346	40.0	73,835	70,000	2,080
Computer support specialists	23.66	21.50	916	860	38.7	47,607	44,722	2,012
Computer systems analysts ....	45.38	47.12	1,815	1,885	40.0	94,395	98,001	2,080
Network and computer systems administrators ....	25.48	23.96	1,019	958	40.0	53,008	49,837	2,080
Network systems and data communications analysts	27.57	23.08	1,096	923	39.7	56,971	48,000	2,066
<b>Architecture and engineering occupations</b> .....	31.33	27.63	1,256	1,105	40.1	65,337	57,470	2,085
Architects, except naval .....	31.11	25.00	1,267	1,000	40.7	65,863	52,000	2,117
Architects, except landscape and naval ....	31.11	25.00	1,267	1,000	40.7	65,863	52,000	2,117
Engineers .....	38.50	39.49	1,545	1,580	40.1	80,327	82,139	2,086
Mechanical engineers .....	33.96	38.56	1,377	1,542	40.5	71,579	80,205	2,108
Drafters .....	20.83	19.07	833	763	40.0	43,332	39,659	2,080
Engineering technicians, except drafters .....	23.99	25.75	960	1,030	40.0	49,906	53,560	2,080
Electrical and electronic engineering technicians	25.42	26.08	1,017	1,043	40.0	52,872	54,242	2,080

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Architecture and engineering occupations</b> –Continued								
Surveying and mapping technicians .....	\$16.12	\$16.00	\$645	\$640	40.0	\$33,523	\$33,280	2,080
<b>Life, physical, and social science occupations</b> .....	32.03	26.22	1,281	1,183	40.0	66,617	61,491	2,080
Life scientists .....	52.61	39.98	1,895	1,603	36.0	98,549	83,346	1,873
Physical scientists .....	25.69	24.08	1,027	963	40.0	53,429	50,076	2,080
Chemists and materials scientists .....	27.70	26.22	1,108	1,049	40.0	57,609	54,538	2,080
Chemists .....	27.70	26.22	1,108	1,049	40.0	57,609	54,538	2,080
Market and survey researchers .....	27.66	28.12	1,106	1,125	40.0	57,524	58,496	2,080
Market research analysts ...	27.66	28.12	1,106	1,125	40.0	57,524	58,496	2,080
Chemical technicians .....	16.30	14.43	652	577	40.0	33,896	30,014	2,080
<b>Community and social services occupations</b> .....	17.15	16.41	662	633	38.6	34,331	32,897	2,002
Counselors .....	17.21	15.23	674	603	39.2	35,041	31,356	2,036
Educational, vocational, and school counselors ..	17.70	16.08	685	603	38.7	35,600	31,356	2,011
Social workers .....	17.58	16.83	691	673	39.3	35,724	35,000	2,032
Child, family, and school social workers .....	15.25	16.41	588	591	38.6	30,209	30,720	1,981
Mental health and substance abuse social workers .....	18.63	16.37	745	655	40.0	38,754	34,041	2,080
Miscellaneous community and social service specialists .....	14.69	15.27	537	534	36.6	27,941	27,788	1,902
Social and human service assistants .....	14.12	14.56	551	510	39.0	28,643	26,499	2,028
<b>Legal occupations</b> .....	31.83	27.47	1,268	1,106	39.8	65,944	57,500	2,072
Lawyers .....	48.87	48.08	1,969	2,038	40.3	102,406	106,001	2,096
Paralegals and legal assistants	23.71	21.64	939	865	39.6	48,812	45,001	2,059
<b>Education, training, and library occupations</b> .....	18.45	13.76	726	540	39.3	34,314	26,000	1,860
Postsecondary teachers .....	20.49	18.00	793	704	38.7	40,204	36,608	1,962

See footnotes at end of table.

Table 15

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Education, training, and library occupations</b> –Continued								
Primary, secondary, and special education school teachers .....	\$20.88	\$18.58	\$816	\$743	39.1	\$35,340	\$32,492	1,692
Preschool and kindergarten teachers .....	13.06	12.50	521	480	39.9	25,144	26,000	1,925
Preschool teachers, except special education .....	13.04	12.50	522	500	40.0	25,273	26,000	1,937
Elementary and middle school teachers .....	27.19	27.68	1,040	1,049	38.3	41,724	39,273	1,534
Elementary school teachers, except special education .....	27.32	28.15	1,045	1,027	38.3	41,355	38,518	1,514
Middle school teachers, except special and vocational education	26.86	26.25	1,027	1,050	38.2	42,709	40,404	1,590
Secondary school teachers	27.21	28.57	1,052	1,151	38.7	42,168	42,287	1,550
Other teachers and instructors	14.77	10.48	614	480	41.6	27,583	24,981	1,868
Teacher assistants .....	11.08	10.42	426	410	38.4	21,356	20,800	1,927
<b>Arts, design, entertainment, sports, and media occupations</b> .....	25.49	21.64	1,012	869	39.7	52,630	45,196	2,065
Designers .....	18.36	16.83	740	693	40.3	38,486	36,046	2,096
Graphic designers .....	17.01	16.83	691	754	40.6	35,914	39,193	2,111
Writers and editors .....	42.11	33.32	1,668	1,333	39.6	86,760	69,295	2,060
<b>Healthcare practitioner and technical occupations</b> .....	28.71	23.18	1,127	905	39.3	58,604	47,050	2,042
Pharmacists .....	50.82	54.11	2,006	2,164	39.5	104,302	112,549	2,052
Physicians and surgeons .....	90.77	75.99	3,929	3,654	43.3	204,289	190,008	2,251
Registered nurses .....	29.14	27.26	1,140	1,082	39.1	59,277	56,270	2,034
Therapists .....	29.97	32.21	1,199	1,288	40.0	62,329	67,001	2,080
Clinical laboratory technologists and technicians .....	18.34	17.00	759	753	41.4	39,456	39,176	2,151
Medical and clinical laboratory technicians ..	18.28	17.13	708	680	38.7	36,802	35,360	2,013
Dental hygienists .....	31.89	30.38	1,089	1,059	34.1	56,626	55,074	1,775

See footnotes at end of table.

**Table 15**

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare practitioner and technical occupations</b> –Continued								
Diagnostic related technologists and technicians .....	\$22.63	\$22.00	\$905	\$880	40.0	\$47,076	\$45,760	2,080
Health diagnosing and treating practitioner support technicians .....	15.26	16.78	611	671	40.0	31,748	34,904	2,080
Pharmacy technicians .....	13.75	14.00	550	560	40.0	28,609	29,120	2,080
Licensed practical and licensed vocational nurses	15.70	15.79	614	603	39.1	31,940	31,366	2,035
<b>Healthcare support occupations</b> .....	13.12	12.00	504	455	38.4	26,218	23,660	1,998
Nursing, psychiatric, and home health aides .....	9.54	9.28	368	360	38.6	19,136	18,720	2,006
Home health aides .....	9.41	9.00	365	360	38.8	18,996	18,720	2,019
Nursing aides, orderlies, and attendants .....	9.72	10.00	372	375	38.3	19,358	19,500	1,991
Physical therapist assistants and aides .....	21.92	17.25	856	690	39.1	44,520	35,880	2,031
Physical therapist assistants	21.92	17.25	856	690	39.1	44,520	35,880	2,031
Miscellaneous healthcare support occupations .....	13.75	13.40	526	508	38.3	27,365	26,395	1,990
Dental assistants .....	17.63	18.13	647	672	36.7	33,641	34,944	1,908
Medical assistants .....	13.24	13.00	519	520	39.2	27,010	27,040	2,040
Pharmacy aides .....	11.34	13.00	402	425	35.4	20,899	22,090	1,842
<b>Protective service occupations</b>	10.28	9.70	412	384	40.1	18,333	19,976	1,783
Security guards and gaming surveillance officers .....	9.92	9.60	395	384	39.8	20,553	19,976	2,071
Security guards .....	9.92	9.60	395	384	39.8	20,553	19,976	2,071
<b>Food preparation and serving related occupations</b> .....	8.42	8.10	319	300	37.8	16,557	15,600	1,965
First-line supervisors/managers, food preparation and serving workers .....	13.83	13.55	579	549	41.8	30,043	28,540	2,173
Chefs and head cooks .....	16.03	11.11	666	500	41.5	34,152	26,000	2,131

See footnotes at end of table.

**Table 15**

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Food preparation and serving related occupations</b>								
–Continued								
First-line supervisors/managers of food preparation and serving workers .....	\$13.56	\$13.68	\$568	\$549	41.9	\$29,536	\$28,540	2,178
Cooks .....	9.86	9.33	378	360	38.3	19,638	18,720	1,992
Cooks, fast food .....	8.48	8.00	331	289	39.0	17,188	15,015	2,026
Cooks, institution and cafeteria .....	10.18	9.33	387	373	38.0	20,105	19,402	1,974
Cooks, restaurant .....	10.72	10.00	413	381	38.5	21,455	19,816	2,000
Cooks, short order .....	9.30	9.25	350	330	37.7	18,203	17,160	1,958
Food preparation workers .....	9.08	8.50	350	340	38.5	18,065	17,680	1,989
Food service, tipped .....	4.66	3.77	166	133	35.7	8,652	6,936	1,857
Bartenders .....	6.78	6.15	248	240	36.6	12,884	12,480	1,900
Waiters and waitresses .....	3.49	3.25	124	101	35.4	6,423	5,273	1,839
Dining room and cafeteria attendants and bartender helpers .....	7.39	6.79	267	272	36.1	13,870	14,123	1,876
Fast food and counter workers .....	7.90	7.35	299	280	37.9	15,549	14,524	1,967
Combined food preparation and serving workers, including fast food .....	7.83	7.35	297	278	37.9	15,456	14,477	1,973
Counter attendants, cafeteria, food concession, and coffee shop .....	8.35	7.61	312	286	37.3	16,113	14,855	1,930
Dishwashers .....	7.78	7.62	292	300	37.5	15,179	15,600	1,952
<b>Building and grounds cleaning and maintenance occupations</b> .....	11.05	9.97	437	380	39.5	22,551	19,240	2,041
First-line supervisors/managers, building and grounds cleaning and maintenance workers .....	21.73	19.38	890	775	41.0	46,281	40,300	2,130

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Building and grounds cleaning and maintenance occupations –Continued</b>								
First-line supervisors/managers of landscaping, lawn service, and groundskeeping workers .....	\$23.79	\$21.88	\$982	\$875	41.3	\$51,058	\$45,500	2,146
Building cleaning workers .....	9.48	8.70	371	341	39.1	19,274	17,757	2,033
Janitors and cleaners, except maids and housekeeping cleaners	9.82	8.70	387	348	39.4	20,065	18,096	2,043
Maids and housekeeping cleaners .....	8.56	8.50	330	340	38.6	17,181	17,680	2,006
Grounds maintenance workers .....	10.51	10.00	418	400	39.8	21,324	20,280	2,030
Landscaping and groundskeeping workers .....	10.43	10.00	415	400	39.8	21,127	20,276	2,026
<b>Personal care and service occupations .....</b>	12.10	9.00	470	351	38.8	24,182	18,269	1,998
Barbers and cosmetologists ...	19.45	20.14	719	695	37.0	36,233	36,152	1,863
Hairdressers, hairstylists, and cosmetologists .....	19.45	20.14	719	695	37.0	36,233	36,152	1,863
Child care workers .....	8.61	8.50	337	320	39.2	17,478	16,640	2,029
<b>Sales and related occupations</b>	17.91	13.25	713	525	39.8	36,711	27,067	2,050
First-line supervisors/managers, sales workers .....	19.31	17.00	812	681	42.1	42,238	35,402	2,187
First-line supervisors/managers of retail sales workers ..	17.98	17.00	756	680	42.0	39,299	35,360	2,186
First-line supervisors/managers of non-retail sales workers .....	26.89	23.96	1,132	958	42.1	58,885	49,828	2,190
Retail sales workers .....	11.67	9.80	459	384	39.3	23,425	19,760	2,007
Cashiers, all workers .....	9.04	8.73	349	341	38.6	17,824	17,680	1,972
Cashiers .....	9.04	8.73	349	341	38.6	17,824	17,680	1,972

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Sales and related occupations</b>								
–Continued								
Counter and rental clerks and parts salespersons ..	\$12.47	\$11.66	\$498	\$466	40.0	\$25,921	\$24,253	2,078
Counter and rental clerks	10.26	9.80	406	391	39.6	21,115	20,355	2,058
Parts salespersons .....	15.44	15.00	625	600	40.5	32,510	31,200	2,106
Retail salespersons .....	14.05	12.00	560	465	39.8	28,429	23,920	2,023
Advertising sales agents .....	25.75	20.98	1,030	839	40.0	53,557	43,636	2,080
Insurance sales agents .....	28.57	21.64	1,092	799	38.2	56,781	41,533	1,988
Sales representatives, wholesale and manufacturing .....	28.68	25.00	1,142	1,000	39.8	59,201	50,871	2,064
Sales representatives, wholesale and manufacturing, technical and scientific products .....	33.66	24.23	1,346	969	40.0	70,006	50,398	2,080
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	26.64	25.00	1,059	1,000	39.7	54,805	50,871	2,057
Real estate brokers and sales agents .....	20.48	15.80	811	632	39.6	42,152	32,862	2,058
Real estate sales agents .....	20.48	15.80	811	632	39.6	42,152	32,862	2,058
Miscellaneous sales and related workers .....	18.49	15.72	726	629	39.3	37,756	32,698	2,042
<b>Office and administrative support occupations</b> .....	15.06	14.00	594	557	39.5	30,870	28,912	2,050
First-line supervisors/managers of office and administrative support workers .....	20.04	20.26	809	810	40.3	42,050	42,139	2,098
Financial clerks .....	15.06	14.42	597	568	39.6	31,042	29,521	2,061
Bill and account collectors	15.60	15.13	621	605	39.8	32,271	31,468	2,069
Billing and posting clerks and machine operators	15.49	15.32	615	613	39.7	31,986	31,866	2,065
Bookkeeping, accounting, and auditing clerks .....	16.18	15.16	638	604	39.5	33,176	31,429	2,051
Payroll and timekeeping clerks .....	16.20	17.00	661	694	40.8	34,367	36,069	2,122

See footnotes at end of table.



**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Tellers .....	\$12.46	\$11.65	\$496	\$466	39.8	\$25,779	\$24,228	2,069
Credit authorizers, checkers, and clerks .....	14.95	15.90	598	636	40.0	31,090	33,080	2,080
Customer service representatives .....	15.98	14.15	636	565	39.8	32,550	29,157	2,037
File clerks .....	10.77	10.76	431	430	40.0	22,399	22,381	2,080
Hotel, motel, and resort desk clerks .....	9.94	9.50	395	380	39.8	20,557	19,760	2,068
Loan interviewers and clerks	15.81	16.01	632	640	40.0	32,865	33,301	2,079
New accounts clerks .....	15.28	15.86	611	634	40.0	31,772	32,993	2,080
Order clerks .....	13.28	13.00	531	520	40.0	27,618	27,040	2,080
Human resources assistants, except payroll and timekeeping .....	16.53	15.39	648	577	39.2	33,689	30,001	2,039
Receptionists and information clerks .....	12.31	12.00	481	480	39.0	24,994	24,960	2,031
Reservation and transportation ticket agents and travel clerks ...	14.20	17.11	568	684	40.0	29,531	35,591	2,080
Dispatchers .....	18.58	18.49	743	739	40.0	38,639	38,449	2,080
Dispatchers, except police, fire, and ambulance .....	18.58	18.49	743	739	40.0	38,639	38,449	2,080
Meter readers, utilities .....	14.35	14.28	574	571	40.0	29,858	29,702	2,080
Production, planning, and expediting clerks .....	17.80	17.19	727	687	40.8	37,793	35,749	2,123
Shipping, receiving, and traffic clerks .....	14.60	13.60	578	540	39.6	30,071	28,080	2,060
Stock clerks and order fillers	10.49	10.30	426	423	40.6	22,132	22,001	2,110
Secretaries and administrative assistants .....	16.96	15.08	668	603	39.4	34,724	31,360	2,047
Executive secretaries and administrative assistants .....	20.41	20.29	810	794	39.7	42,125	41,303	2,064
Legal secretaries .....	21.17	20.16	813	800	38.4	42,294	41,600	1,998
Medical secretaries .....	12.81	12.68	501	470	39.1	26,073	24,452	2,035
Secretaries, except legal, medical, and executive	15.21	14.00	604	560	39.7	31,414	29,120	2,065
Data entry and information processing workers .....	14.51	13.33	570	520	39.3	29,639	27,018	2,043

See footnotes at end of table.

**Table 15**

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Data entry keyers .....	\$14.19	\$13.33	\$558	\$520	39.3	\$29,018	\$27,018	2,045
Insurance claims and policy processing clerks .....	15.25	14.00	604	560	39.6	31,391	29,120	2,059
Office clerks, general .....	14.41	14.00	557	548	38.7	28,986	28,477	2,011
<b>Construction and extraction occupations</b> .....	15.84	14.50	633	580	40.0	32,863	30,160	2,074
First-line supervisors/managers of construction trades and extraction workers .....	23.80	24.05	979	985	41.1	50,897	51,201	2,139
Brickmasons, blockmasons, and stonemasons .....	17.94	18.00	718	720	40.0	37,321	37,440	2,080
Carpenters .....	17.83	16.25	705	650	39.6	36,577	33,800	2,052
Cement masons, concrete finishers, and terrazzo workers .....	15.47	15.00	619	600	40.0	32,177	31,200	2,080
Cement masons and concrete finishers .....	15.47	15.00	619	600	40.0	32,177	31,200	2,080
Construction laborers .....	11.57	11.00	463	440	40.0	23,943	22,880	2,070
Construction equipment operators .....	14.77	14.56	591	582	40.0	30,304	30,283	2,051
Paving, surfacing, and tamping equipment operators .....	13.11	13.75	524	550	40.0	26,016	26,000	1,985
Operating engineers and other construction equipment operators ....	15.40	15.00	616	600	40.0	31,993	31,200	2,078
Drywall installers, ceiling tile installers, and tapers .....	17.74	16.00	705	640	39.8	36,678	33,280	2,068
Drywall and ceiling tile installers .....	17.74	16.00	705	640	39.8	36,678	33,280	2,068
Electricians .....	17.27	16.20	691	648	40.0	35,897	33,694	2,079
Glaziers .....	18.52	19.50	741	780	40.0	38,529	40,560	2,080
Painters and paperhangers .....	13.12	13.00	525	520	40.0	27,290	27,040	2,080
Painters, construction and maintenance .....	13.23	13.31	529	532	40.0	27,523	27,676	2,080

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Construction and extraction occupations</b> –Continued								
Pipelayers, plumbers, pipefitters, and steamfitters .....	\$18.01	\$20.30	\$720	\$812	40.0	\$37,431	\$42,230	2,079
Plumbers, pipefitters, and steamfitters .....	18.71	20.30	749	812	40.0	38,924	42,230	2,080
Roofers .....	12.97	11.50	519	460	40.0	26,961	23,920	2,078
Sheet metal workers .....	18.08	16.00	723	640	40.0	37,608	33,280	2,080
Helpers, construction trades ..	10.99	11.00	434	440	39.5	22,531	22,880	2,051
Helpers--carpenters .....	11.61	11.20	446	400	38.4	23,136	20,800	1,992
Helpers--electricians .....	11.29	11.00	452	440	40.0	23,381	22,440	2,070
Helpers--pipelayers, plumbers, pipefitters, and steamfitters .....	11.89	11.63	476	465	40.0	24,736	24,190	2,080
Miscellaneous construction and related workers .....	16.97	18.00	679	720	40.0	35,289	37,440	2,080
<b>Installation, maintenance, and repair occupations</b> .....	18.50	17.00	743	693	40.1	38,621	36,026	2,087
First-line supervisors/managers of mechanics, installers, and repairers .....	25.94	25.94	1,059	1,038	40.8	55,057	53,951	2,122
Computer, automated teller, and office machine repairers .....	17.71	16.83	706	673	39.9	36,736	35,000	2,074
Radio and telecommunications equipment installers and repairers .....	25.85	25.20	1,034	1,008	40.0	53,763	52,410	2,080
Telecommunications equipment installers and repairers, except line installers .....	25.85	25.20	1,034	1,008	40.0	53,763	52,410	2,080
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers .....	19.83	18.00	784	716	39.5	40,777	37,253	2,056

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> –Continued								
Electrical and electronics repairers, commercial and industrial equipment .....	\$19.66	\$18.00	\$764	\$720	38.8	\$39,708	\$37,440	2,019
Aircraft mechanics and service technicians .....	22.12	18.00	885	720	40.0	46,011	37,440	2,080
Automotive technicians and repairers .....	18.97	18.50	767	740	40.4	39,897	38,480	2,103
Automotive body and related repairers .....	19.13	18.51	774	740	40.5	40,262	38,499	2,105
Automotive service technicians and mechanics .....	18.93	17.50	767	711	40.5	39,861	36,982	2,105
Bus and truck mechanics and diesel engine specialists ...	16.79	17.00	678	680	40.4	35,238	35,360	2,098
Heavy vehicle and mobile equipment service technicians and mechanics .....	19.07	19.01	763	761	40.0	39,669	39,547	2,080
Mobile heavy equipment mechanics, except engines .....	19.56	19.57	782	783	40.0	40,677	40,706	2,080
Small engine mechanics .....	18.00	12.00	706	480	39.2	36,717	24,960	2,040
Motorboat mechanics .....	14.84	11.50	579	460	39.0	30,084	23,912	2,027
Miscellaneous vehicle and mobile equipment mechanic, installers, and repairers .....	9.43	9.91	366	360	38.8	19,026	18,720	2,018
Tire repairers and changers	9.43	9.91	366	360	38.8	19,026	18,720	2,018
Control and valve installers and repairers .....	17.60	19.00	704	760	40.0	36,599	39,520	2,080
Control and valve installers and repairers, except mechanical door .....	19.82	20.00	793	800	40.0	41,224	41,600	2,080
Heating, air conditioning, and refrigeration mechanics and installers .....	18.92	17.00	757	680	40.0	39,347	35,360	2,080
Home appliance repairers .....	14.46	14.10	637	658	44.1	33,134	34,216	2,291

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> –Continued								
Industrial machinery installation, repair, and maintenance workers .....	\$16.48	\$15.22	\$655	\$620	39.8	\$34,071	\$32,240	2,068
Industrial machinery mechanics .....	18.82	18.00	744	720	39.5	38,681	37,440	2,055
Maintenance and repair workers, general .....	15.39	14.00	613	560	39.8	31,852	29,120	2,070
Maintenance workers, machinery .....	17.07	15.73	683	629	40.0	35,510	32,718	2,080
Line installers and repairers ...	24.72	26.49	989	1,060	40.0	51,414	55,101	2,080
Electrical power-line installers and repairers	26.38	27.71	1,055	1,108	40.0	54,872	57,637	2,080
Telecommunications line installers and repairers	24.26	26.34	970	1,054	40.0	50,464	54,783	2,080
Miscellaneous installation, maintenance, and repair workers .....	12.32	11.75	492	470	39.9	25,592	24,440	2,077
Helpers--installation, maintenance, and repair workers .....	11.41	11.00	455	440	39.9	23,657	22,880	2,074
<b>Production occupations</b> .....	13.67	12.60	546	500	39.9	28,373	26,000	2,075
First-line supervisors/managers of production and operating workers .....	19.95	18.33	821	800	41.1	42,680	41,600	2,139
Electrical, electronics, and electromechanical assemblers .....	11.51	12.00	461	480	40.0	23,948	24,960	2,080
Electrical and electronic equipment assemblers ..	10.97	11.32	439	453	40.0	22,815	23,546	2,080
Miscellaneous assemblers and fabricators .....	12.55	12.00	501	480	40.0	26,074	24,960	2,078
Bakers .....	11.60	12.00	464	480	40.0	24,120	24,960	2,080
Butchers and other meat, poultry, and fish processing workers .....	13.58	13.00	549	520	40.4	28,548	27,040	2,103
Butchers and meat cutters ..	13.84	15.41	561	616	40.5	29,164	32,053	2,107

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Machine tool cutting setters, operators, and tenders, metal and plastic .....	\$12.43	\$12.50	\$495	\$500	39.8	\$25,716	\$26,000	2,068
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic .....	11.62	10.88	465	435	40.0	24,168	22,630	2,080
Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders, metal and plastic .....	12.26	13.41	488	536	39.8	25,402	27,887	2,072
Machinists .....	19.38	19.25	775	770	40.0	40,304	40,040	2,080
Molders and molding machine setters, operators, and tenders, metal and plastic .....	11.33	10.10	453	404	40.0	23,560	21,008	2,080
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic .....	11.33	10.10	453	404	40.0	23,560	21,008	2,080
Welding, soldering, and brazing workers .....	16.92	17.00	673	676	39.8	35,020	35,173	2,070
Welders, cutters, solderers, and brazers .....	17.07	17.13	679	685	39.8	35,311	35,628	2,069
Miscellaneous metalworkers and plastic workers .....	13.91	12.00	569	523	40.9	29,604	27,208	2,129
Bookbinders and bindery workers .....	10.11	8.50	405	340	40.0	21,035	17,680	2,080
Bindery workers .....	10.11	8.50	405	340	40.0	21,035	17,680	2,080
Printers .....	14.84	14.06	593	563	40.0	30,858	29,251	2,080
Printing machine operators	13.76	13.11	550	524	40.0	28,614	27,271	2,080
Laundry and dry-cleaning workers .....	9.99	9.00	396	360	39.6	20,585	18,720	2,060
Pressers, textile, garment, and related materials .....	8.33	7.50	310	280	37.2	16,128	14,560	1,936
Sewing machine operators .....	10.76	10.45	429	413	39.9	22,318	21,499	2,075
Textile machine setters, operators, and tenders .....	11.06	10.35	440	414	39.8	22,861	21,528	2,068

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Textile winding, twisting, and drawing out machine setters, operators, and tenders ..	\$11.07	\$10.35	\$438	\$414	39.6	\$22,778	\$21,528	2,058
Miscellaneous textile, apparel, and furnishings workers .....	12.86	12.00	514	480	40.0	26,740	24,960	2,080
Woodworking machine setters, operators, and tenders .....	14.46	14.50	577	580	39.9	30,014	30,160	2,076
Sawing machine setters, operators, and tenders, wood .....	12.87	12.00	513	480	39.8	26,658	24,960	2,072
Woodworking machine setters, operators, and tenders, except sawing	15.79	15.50	632	620	40.0	32,839	32,240	2,080
Chemical processing machine setters, operators, and tenders .....	22.92	23.02	917	921	40.0	47,679	47,882	2,080
Chemical equipment operators and tenders ...	22.92	23.02	917	921	40.0	47,679	47,882	2,080
Crushing, grinding, polishing, mixing, and blending workers .....	11.84	10.75	472	430	39.9	24,542	22,358	2,073
Mixing and blending machine setters, operators, and tenders ..	12.41	9.00	494	360	39.8	25,680	18,720	2,069
Cutting workers .....	12.31	11.99	492	480	40.0	25,609	24,939	2,080
Cutting and slicing machine setters, operators, and tenders ..	12.45	11.99	498	480	40.0	25,895	24,939	2,080
Inspectors, testers, sorters, samplers, and weighers ....	12.06	11.34	490	458	40.6	25,479	23,816	2,112
Medical, dental, and ophthalmic laboratory technicians .....	19.09	17.55	742	648	38.8	38,559	33,696	2,020
Dental laboratory technicians .....	19.08	17.55	741	648	38.8	38,523	33,696	2,019

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Packaging and filling machine operators and tenders .....	\$14.81	\$14.46	\$570	\$521	38.5	\$29,660	\$27,069	2,003
Painting workers .....	17.29	17.06	706	658	40.8	36,721	34,195	2,124
Coating, painting, and spraying machine setters, operators, and tenders .....	14.71	14.57	588	583	40.0	30,593	30,306	2,080
Miscellaneous production workers .....	11.81	11.95	468	440	39.6	24,344	22,880	2,061
Paper goods machine setters, operators, and tenders .....	14.85	15.84	594	633	40.0	30,892	32,937	2,080
Helpers--production workers .....	8.98	8.22	358	329	39.8	18,606	17,087	2,071
<b>Transportation and material moving occupations</b> .....	13.49	12.17	548	490	40.6	28,452	25,480	2,110
First-line supervisors/managers of helpers, laborers, and material movers, hand .....	16.40	18.25	656	730	40.0	34,108	37,960	2,080
First-line supervisors/managers of transportation and material-moving machine and vehicle operators .....	21.70	23.08	901	923	41.5	46,847	48,000	2,159
Driver/sales workers and truck drivers .....	14.53	13.65	604	560	41.6	31,322	28,995	2,156
Driver/sales workers .....	14.01	11.39	574	500	40.9	29,831	26,000	2,129
Truck drivers, heavy and tractor-trailer .....	15.67	14.75	667	608	42.5	34,523	31,512	2,203
Truck drivers, light or delivery services .....	12.55	12.17	502	484	40.0	26,129	25,153	2,081
Crane and tower operators .....	22.99	23.84	920	954	40.0	47,821	49,587	2,080
Dredge, excavating, and loading machine operators .....	15.31	17.62	612	705	40.0	31,848	36,643	2,080
Excavating and loading machine and dragline operators .....	15.29	17.62	612	705	40.0	31,811	36,643	2,080

See footnotes at end of table.



**Table 15**

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b> –Continued								
Industrial truck and tractor operators .....	\$14.44	\$14.00	\$579	\$567	40.1	\$30,125	\$29,467	2,087
Laborers and material movers, hand .....	10.42	9.96	413	398	39.7	21,483	20,715	2,062
Cleaners of vehicles and equipment .....	9.34	9.00	369	366	39.5	19,192	19,030	2,055
Laborers and freight, stock, and material movers, hand .....	10.76	10.16	426	400	39.6	22,127	20,800	2,057
Machine feeders and offbearers .....	9.95	9.63	398	385	40.0	20,688	20,030	2,080
Packers and packagers, hand .....	10.38	10.12	415	405	40.0	21,589	21,050	2,080

<sup>1</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime.

<sup>4</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.