

**Table 21**

**Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours**

Occupation <sup>1</sup>	Weekly <sup>2</sup>			Annual <sup>3</sup>		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Management occupations</b>						
Team leader .....	\$1,523	\$1,469	40.9	\$78,499	\$73,589	2,109
First line .....	1,531	1,427	40.5	79,498	73,944	2,105
Second line .....	2,528	2,116	42.1	131,343	110,051	2,188
Third line .....	3,227	3,040	40.6	167,813	158,101	2,110
Chief executives						
Second line .....	3,278	3,100	43.8	170,437	161,189	2,277
General and operations managers						
Team leader .....	1,486	1,583	40.6	77,248	82,341	2,113
First line .....	1,688	1,688	43.0	87,784	87,750	2,234
Second line .....	2,995	2,900	44.4	155,750	150,800	2,307
Advertising and promotions managers						
First line .....	1,539	1,442	40.5	80,031	75,001	2,107
Marketing managers						
First line .....	1,890	1,589	39.3	98,288	82,618	2,044
Sales managers						
First line .....	1,535	1,650	41.4	79,796	85,800	2,152
Public relations managers						
First line .....	1,455	1,328	39.3	75,667	69,061	2,041
Administrative services managers						
Team leader .....	1,010	990	41.7	52,510	51,501	2,170
First line .....	1,261	1,161	41.5	65,553	60,349	2,157
Computer and information systems managers						
Team leader .....	1,687	1,679	39.6	87,737	87,308	2,058
First line .....	2,119	2,000	40.1	110,165	103,983	2,087
Financial managers						
Team leader .....	1,468	1,298	41.3	76,356	67,498	2,148
First line .....	1,635	1,449	39.9	84,991	75,344	2,077
Second line .....	2,037	1,693	40.6	105,502	88,011	2,104
Industrial production managers						
First line .....	1,237	1,213	40.8	64,328	63,061	2,123
Second line .....	1,795	1,931	40.7	93,366	100,391	2,118
Purchasing managers						
First line .....	1,676	1,659	41.0	87,168	86,268	2,133
Transportation, storage, and distribution managers						
First line .....	1,196	1,146	39.7	62,197	59,571	2,063
Construction managers						
Team leader .....	1,553	1,386	40.4	80,731	72,072	2,099
First line .....	1,551	1,523	42.2	80,587	79,178	2,192
Education administrators, elementary and secondary school						
Team leader .....	1,546	1,551	38.4	75,558	74,737	1,879
First line .....	1,862	1,882	39.1	93,673	92,500	1,969

See footnotes at end of table.

**Table 21**

**Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>1</sup>	Weekly <sup>2</sup>			Annual <sup>3</sup>		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Management occupations –Continued</b>						
Education administrators, postsecondary						
Team leader .....	\$1,505	\$1,567	39.4	\$75,363	\$67,500	1,971
First line .....	1,622	1,742	40.6	82,411	86,790	2,065
Engineering managers						
Team leader .....	2,061	2,044	40.7	107,165	106,288	2,118
First line .....	2,251	2,262	41.2	117,050	117,641	2,143
Food service managers						
First line .....	1,117	800	46.4	58,071	41,600	2,411
Lodging managers						
First line .....	912	1,038	47.8	47,413	54,000	2,488
Medical and health services managers						
Team leader .....	1,128	1,111	41.6	58,633	57,782	2,164
First line .....	1,312	1,186	44.1	68,249	61,678	2,295
Property, real estate, and community association managers						
First line .....	929	822	40.0	48,307	42,763	2,079
Social and community service managers						
Team leader .....	1,234	837	40.0	64,146	43,499	2,080
First line .....	1,010	952	39.4	52,508	49,500	2,050

<sup>1</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>2</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>3</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.