

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
All workers	\$16.66	2.6%	\$665	2.7%	\$34,519	2.7%
Management occupations	35.46	12.3	1,483	11.5	77,101	11.5
General and operations managers	32.96	11.6	1,586	9.1	82,360	9.1
Financial managers	36.95	15.1	1,653	17.7	85,964	17.7
Education administrators	17.63	27.0	705	27.0	36,673	27.0
Lodging managers	20.43	9.2	821	8.8	42,698	8.8
Business and financial operations occupations	26.82	8.1	1,090	8.1	56,696	8.1
Buyers and purchasing agents	29.28	20.7	1,183	20.7	61,532	20.7
Cost estimators	22.44	7.9	930	8.0	48,349	8.0
Human resources, training, and labor relations specialists	21.98	6.5	951	4.3	49,450	4.3
Accountants and auditors	20.95	8.2	837	8.3	43,535	8.3
Loan counselors and officers	32.46	14.2	1,298	14.2	67,519	14.2
Loan officers	34.09	14.5	1,363	14.5	70,899	14.5
Computer and mathematical science occupations	33.32	6.6	1,340	6.6	69,679	6.6
Computer software engineers	37.75	10.2	1,516	10.3	78,820	10.3
Computer software engineers, systems software	44.88	18.0	1,795	18.0	93,343	18.0
Computer support specialists	22.15	9.6	868	9.1	45,129	9.1
Computer systems analysts	36.27	21.5	1,451	21.5	75,445	21.5
Architecture and engineering occupations	31.69	22.7	1,277	22.2	66,387	22.2
Engineers	46.69	18.1	1,895	17.6	98,555	17.6
Drafters	17.71	9.0	708	9.0	36,840	9.0
Life, physical, and social science occupations	26.32	15.6	1,069	18.4	55,592	18.4
Community and social services occupations	16.91	3.2	665	3.7	34,576	3.7
Social workers	15.93	6.5	630	6.0	32,780	6.0
Education, training, and library occupations	17.38	9.0	675	9.1	28,302	9.1
Primary, secondary, and special education school teachers	17.02	6.3	633	5.9	24,086	5.9
Arts, design, entertainment, sports, and media occupations	19.69	8.4	786	9.1	40,755	9.1
Designers	16.96	13.7	662	15.2	34,400	15.2

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Healthcare practitioner and technical occupations	\$28.13	10.8%	\$1,112	10.6%	\$57,810	10.6%
Registered nurses	30.57	17.4	1,220	17.3	63,436	17.3
Licensed practical and licensed vocational nurses	18.06	3.8	719	3.8	37,405	3.8
Healthcare support occupations	11.63	3.6	461	3.8	23,931	3.8
Nursing, psychiatric, and home health aides	9.33	4.8	371	4.8	19,274	4.8
Nursing aides, orderlies, and attendants	8.92	2.9	354	2.2	18,384	2.2
Miscellaneous healthcare support occupations	12.68	4.8	502	5.2	26,047	5.2
Medical assistants	12.80	7.8	512	7.8	26,632	7.8
Protective service occupations	9.37	8.2	375	8.2	19,493	8.2
Food preparation and serving related occupations	7.93	2.9	312	4.1	16,207	4.1
First-line supervisors/managers, food preparation and serving workers	12.48	3.3	555	6.5	28,854	6.5
First-line supervisors/managers of food preparation and serving workers	12.51	3.3	559	6.6	29,060	6.6
Cooks	8.57	7.1	332	8.8	17,279	8.8
Cooks, fast food	7.55	3.1	272	4.9	14,121	4.9
Cooks, institution and cafeteria	8.47	10.2	339	10.2	17,611	10.2
Cooks, restaurant	9.60	5.6	355	9.6	18,449	9.6
Food service, tipped	3.38	11.2	124	9.4	6,462	9.4
Waiters and waitresses	2.69	10.8	98	7.2	5,074	7.2
Dining room and cafeteria attendants and bartender helpers	6.50	15.2	252	14.7	13,100	14.7
Fast food and counter workers	7.70	3.8	301	4.1	15,601	4.1
Combined food preparation and serving workers, including fast food	7.58	3.9	296	4.1	15,332	4.1
Building and grounds cleaning and maintenance occupations	10.30	6.6	410	6.9	21,273	6.9
Building cleaning workers	9.74	6.9	383	6.6	19,806	6.6
Janitors and cleaners, except maids and housekeeping cleaners	10.59	6.8	419	6.7	21,786	6.7
Maids and housekeeping cleaners	8.34	2.7	324	3.0	16,657	3.0
Grounds maintenance workers	8.61	3.1	344	3.1	17,909	3.1
Landscaping and groundskeeping workers	8.61	3.1	344	3.1	17,909	3.1
Personal care and service occupations	8.89	5.7	347	5.6	17,990	5.6

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Personal care and service occupations –Continued						
Child care workers	\$8.49	9.9%	\$340	9.9%	\$17,657	9.9%
Sales and related occupations	17.10	5.3	691	4.7	35,935	4.7
First-line supervisors/managers, sales workers	18.78	10.1	794	9.8	41,299	9.8
First-line supervisors/managers of retail sales workers	17.52	10.9	747	11.0	38,862	11.0
First-line supervisors/managers of non-retail sales workers	27.51	21.9	1,100	21.9	57,219	21.9
Retail sales workers	11.66	5.1	462	4.6	23,998	4.6
Cashiers, all workers	8.66	2.7	341	2.6	17,729	2.6
Cashiers	8.66	2.7	341	2.6	17,729	2.6
Counter and rental clerks and parts salespersons	15.30	9.5	612	9.0	31,814	9.0
Counter and rental clerks	10.58	6.4	402	5.8	20,908	5.8
Parts salespersons	16.85	12.0	685	11.6	35,634	11.6
Retail salespersons	13.59	7.2	539	7.3	28,028	7.3
Insurance sales agents	26.95	17.1	1,078	17.1	56,060	17.1
Sales representatives, wholesale and manufacturing	25.38	10.5	1,056	8.4	54,907	8.4
Sales representatives, wholesale and manufacturing, technical and scientific products	27.44	20.7	1,168	16.3	60,727	16.3
Sales representatives, wholesale and manufacturing, except technical and scientific products	23.80	7.9	974	7.2	50,637	7.2
Office and administrative support occupations	13.96	3.4	552	3.4	28,705	3.4
First-line supervisors/managers of office and administrative support workers	18.66	7.0	730	7.8	37,983	7.8
Financial clerks	14.15	3.7	554	3.4	28,786	3.4
Bill and account collectors	14.87	4.8	563	2.2	29,259	2.2
Billing and posting clerks and machine operators	14.41	7.8	565	7.0	29,401	7.0
Bookkeeping, accounting, and auditing clerks	15.17	4.6	591	4.3	30,742	4.3
Payroll and timekeeping clerks	15.31	4.7	613	4.7	31,854	4.7
Tellers	11.34	2.5	447	3.1	23,262	3.1
Customer service representatives	16.64	9.3	663	9.5	34,483	9.5
Hotel, motel, and resort desk clerks	9.42	7.3	377	7.3	19,598	7.3

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Office and administrative support occupations –Continued						
Loan interviewers and clerks	\$15.59	11.7%	\$621	11.8%	\$32,306	11.8%
Order clerks	12.53	6.6	501	6.6	26,061	6.6
Receptionists and information clerks	12.34	9.9	493	9.9	25,615	9.9
Dispatchers	14.67	7.7	591	7.6	30,735	7.6
Dispatchers, except police, fire, and ambulance	14.67	7.7	591	7.6	30,735	7.6
Meter readers, utilities	14.22	4.1	531	3.0	27,589	3.0
Shipping, receiving, and traffic clerks	15.13	7.3	603	7.4	31,374	7.4
Stock clerks and order fillers	10.58	6.3	416	6.3	21,618	6.3
Secretaries and administrative assistants	15.58	6.0	623	6.1	32,368	6.1
Executive secretaries and administrative assistants	20.85	7.5	858	6.8	44,579	6.8
Medical secretaries	14.24	5.7	568	5.5	29,462	5.5
Secretaries, except legal, medical, and executive	14.57	4.2	578	4.6	30,045	4.6
Data entry and information processing workers	13.52	11.9	541	11.9	28,114	11.9
Insurance claims and policy processing clerks	18.43	8.0	699	7.4	36,361	7.4
Office clerks, general	12.55	4.9	499	6.0	25,916	6.0
Construction and extraction occupations	14.95	1.8	594	1.7	30,743	1.7
First-line supervisors/managers of construction trades and extraction workers	23.41	7.4	945	7.5	49,135	7.5
Construction laborers	13.01	6.9	520	6.9	27,052	6.9
Construction equipment operators	13.81	8.8	552	8.8	28,719	8.8
Operating engineers and other construction equipment operators	13.97	11.1	559	11.1	29,051	11.1
Electricians	15.80	11.2	632	11.2	32,864	11.2
Painters and paperhangers	14.38	4.9	575	4.9	29,917	4.9
Painters, construction and maintenance	14.38	4.9	575	4.9	29,917	4.9
Pipelayers, plumbers, pipefitters, and steamfitters	19.22	10.7	769	10.7	39,987	10.7
Plumbers, pipefitters, and steamfitters	19.22	10.7	769	10.7	39,987	10.7
Sheet metal workers	14.77	8.5	591	8.5	30,722	8.5
Helpers, construction trades	11.45	5.5	450	5.7	22,817	5.7
Installation, maintenance, and repair occupations	18.33	5.7	742	5.6	38,568	5.6

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Installation, maintenance, and repair occupations –Continued						
First-line supervisors/managers of mechanics, installers, and repairers	\$24.66	12.1%	\$1,061	10.1%	\$55,192	10.1%
Automotive technicians and repairers	19.91	6.1	809	6.4	42,029	6.4
Automotive service technicians and mechanics	20.13	8.0	822	8.3	42,736	8.3
Bus and truck mechanics and diesel engine specialists	18.16	10.7	726	10.7	37,763	10.7
Heavy vehicle and mobile equipment service technicians and mechanics	17.65	9.1	704	9.2	36,588	9.2
Mobile heavy equipment mechanics, except engines	15.90	15.6	631	15.5	32,812	15.5
Heating, air conditioning, and refrigeration mechanics and installers	16.57	6.2	663	6.2	34,473	6.2
Industrial machinery installation, repair, and maintenance workers	14.93	7.5	594	7.0	30,882	7.0
Industrial machinery mechanics	19.14	2.6	766	2.6	39,807	2.6
Maintenance and repair workers, general ..	13.12	8.2	520	8.0	27,044	8.0
Line installers and repairers	25.29	6.2	1,012	6.2	52,610	6.2
Miscellaneous installation, maintenance, and repair workers	13.15	7.1	526	7.1	27,354	7.1
Production occupations	13.03	2.9	514	3.3	26,704	3.3
First-line supervisors/managers of production and operating workers	20.18	7.7	810	7.7	42,141	7.7
Miscellaneous assemblers and fabricators	10.36	6.3	409	5.7	21,255	5.7
Butchers and other meat, poultry, and fish processing workers	10.95	11.3	404	18.3	20,987	18.3
Machine tool cutting setters, operators, and tenders, metal and plastic	15.45	12.3	617	12.3	32,080	12.3
Welding, soldering, and brazing workers	15.18	5.8	607	5.8	31,583	5.8
Welders, cutters, solderers, and brazers	15.18	5.8	607	5.8	31,583	5.8
Miscellaneous metalworkers and plastic workers	12.92	17.2	517	17.2	26,866	17.2
Laundry and dry-cleaning workers	8.77	3.8	342	5.3	17,776	5.3
Woodworking machine setters, operators, and tenders	12.38	8.3	490	9.4	25,466	9.4
Woodworking machine setters, operators, and tenders, except sawing	12.44	9.3	484	14.0	25,172	14.0
Crushing, grinding, polishing, mixing, and blending workers	12.86	5.3	515	5.3	26,757	5.3

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Production occupations –Continued						
Inspectors, testers, sorters, samplers, and weighers	\$11.97	12.4%	\$491	14.0%	\$25,539	14.0%
Painting workers	12.25	5.1	490	5.1	25,482	5.1
Coating, painting, and spraying machine setters, operators, and tenders	11.97	5.7	479	5.7	24,892	5.7
Miscellaneous production workers	10.39	3.0	408	3.4	21,169	3.4
Helpers--production workers	9.91	4.2	395	4.1	20,464	4.1
Transportation and material moving occupations						
First-line supervisors/managers of helpers, laborers, and material movers, hand	12.85	3.4	517	4.2	26,877	4.2
Driver/sales workers and truck drivers	17.30	7.0	710	8.5	36,941	8.5
Driver/sales workers	13.48	5.1	553	6.7	28,749	6.7
Truck drivers, heavy and tractor-trailer	12.90	26.0	–	–	–	–
Truck drivers, light or delivery services	14.70	6.8	619	9.4	32,174	9.4
Industrial truck and tractor operators	11.77	7.0	472	7.2	24,524	7.2
Laborers and material movers, hand	11.97	4.2	479	4.2	24,888	4.2
Laborers and freight, stock, and material movers, hand	11.24	4.0	440	4.4	22,900	4.4
Packers and packagers, hand	11.29	4.9	439	5.6	22,851	5.6
	11.25	9.4	450	9.4	23,390	9.4

¹ The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see chapter 8 of the BLS Handbook of

Methods, at http://www.bls.gov/opub/hom/homch8_a.htm.

⁴ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees, exclusive of overtime.

⁵ Mean annual earnings are the straight-time annual wages or salaries paid to employees, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.