

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| All workers | \$21.46 | \$17.31 | \$848 | \$680 | 39.5 | \$43,867 | \$35,273 | 2,045 |
| Management occupations | 39.60 | 34.35 | 1,602 | 1,399 | 40.5 | 82,758 | 72,729 | 2,090 |
| Chief executives | 75.91 | 76.86 | 3,216 | 2,822 | 42.4 | 167,221 | 146,767 | 2,203 |
| General and operations managers | 35.68 | 32.15 | 1,455 | 1,267 | 40.8 | 75,653 | 65,876 | 2,120 |
| Marketing and sales managers | 43.94 | 41.72 | 1,759 | 1,669 | 40.0 | 91,450 | 86,786 | 2,081 |
| Marketing managers | 33.62 | 24.12 | 1,345 | 965 | 40.0 | 69,938 | 50,168 | 2,080 |
| Sales managers | 47.85 | 41.74 | 1,916 | 1,669 | 40.0 | 99,610 | 86,809 | 2,082 |
| Administrative services managers | 36.31 | 33.04 | 1,476 | 1,348 | 40.7 | 76,628 | 70,113 | 2,111 |
| Computer and information systems managers | 53.99 | 48.68 | 2,159 | 1,947 | 40.0 | 112,293 | 101,250 | 2,080 |
| Financial managers | 39.79 | 33.72 | 1,614 | 1,445 | 40.6 | 83,945 | 75,127 | 2,110 |
| Industrial production managers | 42.60 | 42.14 | 1,704 | 1,686 | 40.0 | 88,617 | 87,651 | 2,080 |
| Transportation, storage, and distribution managers | 35.30 | 29.28 | 1,416 | 1,171 | 40.1 | 73,617 | 60,892 | 2,085 |
| Construction managers | 45.42 | 49.11 | 1,835 | 1,964 | 40.4 | 95,415 | 102,153 | 2,101 |
| Education administrators | 26.77 | 26.44 | 1,072 | 1,058 | 40.0 | 51,177 | 44,054 | 1,912 |
| Education administrators, preschool and child care center/program | 20.58 | 19.62 | 841 | 847 | 40.8 | 40,628 | 36,161 | 1,974 |
| Engineering managers | 57.18 | 60.77 | 2,287 | 2,431 | 40.0 | 118,940 | 126,393 | 2,080 |
| Food service managers | 29.48 | 28.85 | 1,306 | 1,558 | 44.3 | 67,937 | 81,011 | 2,304 |
| Property, real estate, and community association managers | 31.16 | 32.88 | 1,258 | 1,315 | 40.4 | 65,416 | 68,380 | 2,099 |
| Social and community service managers | 23.59 | 24.82 | 930 | 993 | 39.4 | 48,377 | 51,626 | 2,050 |
| Business and financial operations occupations | 30.89 | 28.97 | 1,243 | 1,161 | 40.2 | 64,623 | 60,362 | 2,092 |
| Buyers and purchasing agents | 27.91 | 26.44 | 1,116 | 1,058 | 40.0 | 58,051 | 54,999 | 2,080 |
| Wholesale and retail buyers, except farm products | 28.71 | 25.13 | 1,149 | 1,005 | 40.0 | 59,724 | 52,266 | 2,080 |
| Purchasing agents, except wholesale, retail, and farm products | 25.83 | 27.06 | 1,033 | 1,082 | 40.0 | 53,723 | 56,285 | 2,080 |
| Claims adjusters, appraisers, examiners, and investigators | 31.07 | 33.66 | 1,206 | 1,265 | 38.8 | 62,718 | 65,790 | 2,019 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|--|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Business and financial operations occupations —Continued | | | | | | | | |
| Claims adjusters, examiners, and investigators | \$30.86 | \$33.66 | \$1,196 | \$1,263 | 38.8 | \$62,196 | \$65,657 | 2,015 |
| Cost estimators | 32.77 | 29.57 | 1,310 | 1,183 | 40.0 | 68,125 | 61,499 | 2,079 |
| Human resources, training, and labor relations specialists | 36.53 | 35.45 | 1,461 | 1,418 | 40.0 | 75,974 | 73,734 | 2,080 |
| Management analysts | 41.49 | 39.34 | 1,695 | 1,539 | 40.8 | 88,125 | 80,053 | 2,124 |
| Accountants and auditors | 31.59 | 28.33 | 1,275 | 1,133 | 40.4 | 66,291 | 58,920 | 2,098 |
| Financial analysts and advisors | 29.01 | 23.75 | 1,155 | 891 | 39.8 | 60,036 | 46,313 | 2,069 |
| Financial analysts | 34.75 | 36.06 | 1,390 | 1,442 | 40.0 | 72,280 | 75,001 | 2,080 |
| Personal financial advisors | 20.94 | 20.45 | 837 | 818 | 40.0 | 43,546 | 42,536 | 2,080 |
| Insurance underwriters | 38.48 | 29.15 | 1,507 | 1,166 | 39.2 | 78,368 | 60,624 | 2,036 |
| Loan counselors and officers | 25.47 | 27.89 | 1,019 | 1,115 | 40.0 | 52,976 | 58,001 | 2,080 |
| Loan officers | 25.47 | 27.89 | 1,019 | 1,115 | 40.0 | 52,976 | 58,001 | 2,080 |
| Computer and mathematical science occupations | 37.01 | 34.95 | 1,470 | 1,348 | 39.7 | 76,433 | 70,103 | 2,065 |
| Computer software engineers | 44.63 | 40.87 | 1,775 | 1,635 | 39.8 | 92,323 | 84,999 | 2,069 |
| Computer software engineers, applications | 44.74 | 40.87 | 1,770 | 1,635 | 39.6 | 92,029 | 84,999 | 2,057 |
| Computer software engineers, systems software | 44.52 | 41.39 | 1,781 | 1,656 | 40.0 | 92,598 | 86,091 | 2,080 |
| Computer support specialists | 34.32 | 28.34 | 1,365 | 1,133 | 39.8 | 71,002 | 58,941 | 2,069 |
| Computer systems analysts | 45.93 | 43.80 | 1,837 | 1,752 | 40.0 | 95,544 | 91,108 | 2,080 |
| Network and computer systems administrators | 27.52 | 21.98 | 1,078 | 879 | 39.2 | 56,048 | 45,727 | 2,036 |
| Architecture and engineering occupations | 36.32 | 33.50 | 1,485 | 1,342 | 40.9 | 77,200 | 69,769 | 2,126 |
| Architects, except naval | 32.68 | 30.97 | 1,341 | 1,267 | 41.0 | 69,736 | 65,890 | 2,134 |
| Architects, except landscape and naval | 33.05 | 31.68 | 1,359 | 1,271 | 41.1 | 70,665 | 66,100 | 2,138 |
| Engineers | 44.21 | 41.35 | 1,840 | 1,686 | 41.6 | 95,667 | 87,651 | 2,164 |
| Civil engineers | 39.30 | 39.39 | 1,573 | 1,575 | 40.0 | 81,798 | 81,925 | 2,081 |
| Electrical and electronics engineers | 49.58 | 44.89 | 2,197 | 2,242 | 44.3 | 114,224 | 116,599 | 2,304 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|--|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Architecture and engineering occupations –Continued | | | | | | | | |
| Electronics engineers, except computer | \$48.54 | \$43.50 | \$2,186 | \$2,148 | 45.0 | \$113,650 | \$111,700 | 2,341 |
| Environmental engineers ... | 34.55 | 32.23 | 1,471 | 1,449 | 42.6 | 76,479 | 75,352 | 2,214 |
| Mechanical engineers | 56.23 | 53.12 | 2,249 | 2,125 | 40.0 | 116,950 | 110,485 | 2,080 |
| Drafters | 24.69 | 21.84 | 988 | 874 | 40.0 | 51,363 | 45,431 | 2,080 |
| Architectural and civil drafters | 24.13 | 21.84 | 965 | 874 | 40.0 | 50,194 | 45,431 | 2,080 |
| Engineering technicians, except drafters | 24.75 | 26.74 | 990 | 1,070 | 40.0 | 51,474 | 55,619 | 2,080 |
| Electrical and electronic engineering technicians | 26.79 | 27.23 | 1,072 | 1,089 | 40.0 | 55,722 | 56,643 | 2,080 |
| Surveying and mapping technicians | 30.55 | 33.50 | 1,222 | 1,340 | 40.0 | 63,554 | 69,680 | 2,080 |
| Life, physical, and social science occupations | 31.45 | 26.00 | 1,298 | 1,080 | 41.3 | 67,480 | 56,160 | 2,145 |
| Physical scientists | 30.39 | 28.85 | 1,306 | 1,154 | 43.0 | 67,929 | 60,008 | 2,235 |
| Environmental scientists and geoscientists | 29.89 | 28.85 | 1,328 | 1,154 | 44.4 | 69,033 | 60,008 | 2,309 |
| Community and social services occupations | 19.84 | 18.46 | 780 | 716 | 39.3 | 40,096 | 37,246 | 2,021 |
| Social workers | 28.01 | 27.58 | 1,127 | 1,103 | 40.3 | 58,626 | 57,362 | 2,093 |
| Child, family, and school social workers | 23.02 | 21.15 | 921 | 846 | 40.0 | 47,879 | 43,990 | 2,080 |
| Miscellaneous community and social service specialists | 16.82 | 15.44 | 658 | 592 | 39.1 | 33,593 | 30,809 | 1,997 |
| Social and human service assistants | 14.26 | 13.07 | 551 | 519 | 38.7 | 27,925 | 26,998 | 1,959 |
| Legal occupations | 41.50 | 38.46 | 1,672 | 1,538 | 40.3 | 86,968 | 80,001 | 2,096 |
| Lawyers | 55.02 | 49.34 | 2,255 | 2,137 | 41.0 | 117,238 | 111,101 | 2,131 |
| Paralegals and legal assistants | 29.29 | 30.29 | 1,160 | 1,171 | 39.6 | 60,311 | 60,897 | 2,059 |
| Miscellaneous legal support workers | 29.86 | 33.22 | 1,194 | 1,329 | 40.0 | 62,109 | 69,089 | 2,080 |
| Education, training, and library occupations | 18.72 | 14.23 | 730 | 568 | 39.0 | 33,426 | 27,612 | 1,785 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Education, training, and library occupations —Continued | | | | | | | | |
| Primary, secondary, and special education school teachers | \$16.87 | \$14.01 | \$657 | \$560 | 38.9 | \$29,607 | \$26,000 | 1,755 |
| Preschool and kindergarten teachers | 13.07 | 13.22 | 511 | 503 | 39.1 | 24,361 | 22,880 | 1,864 |
| Preschool teachers, except special education | 12.45 | 13.16 | 486 | 496 | 39.1 | 23,453 | 22,880 | 1,884 |
| Elementary and middle school teachers | 27.39 | 25.85 | 1,047 | 978 | 38.2 | 39,988 | 39,140 | 1,460 |
| Elementary school teachers, except special education | 28.24 | 27.19 | 1,075 | 1,034 | 38.1 | 41,766 | 42,584 | 1,479 |
| Teacher assistants | 11.27 | 10.55 | 428 | 418 | 38.0 | 19,823 | 20,800 | 1,758 |
| Arts, design, entertainment, sports, and media occupations | 31.58 | 25.00 | 1,261 | 1,000 | 39.9 | 65,563 | 52,000 | 2,076 |
| Designers | 27.24 | 21.64 | 1,077 | 866 | 39.6 | 56,027 | 45,011 | 2,057 |
| Graphic designers | 27.71 | 22.62 | 1,108 | 905 | 40.0 | 57,636 | 47,050 | 2,080 |
| Interior designers | 30.73 | 29.81 | 1,158 | 1,192 | 37.7 | 60,193 | 62,001 | 1,958 |
| Public relations specialists | 23.63 | 21.39 | 934 | 856 | 39.5 | 48,551 | 44,500 | 2,055 |
| Healthcare practitioner and technical occupations | 40.74 | 28.46 | 1,588 | 1,103 | 39.0 | 82,533 | 57,358 | 2,026 |
| Pharmacists | 56.80 | 56.55 | 2,265 | 2,262 | 39.9 | 117,790 | 117,624 | 2,074 |
| Physician assistants | 50.87 | 52.53 | 1,990 | 2,000 | 39.1 | 103,492 | 104,000 | 2,034 |
| Registered nurses | 32.03 | 31.47 | 1,225 | 1,127 | 38.2 | 63,703 | 58,619 | 1,989 |
| Therapists | 52.27 | 48.99 | 2,089 | 1,960 | 40.0 | 108,012 | 101,908 | 2,066 |
| Dental hygienists | 44.72 | 43.52 | 1,539 | 1,520 | 34.4 | 80,046 | 79,040 | 1,790 |
| Diagnostic related technologists and technicians | 23.81 | 26.25 | 943 | 998 | 39.6 | 49,023 | 51,870 | 2,059 |
| Health diagnosing and treating practitioner support technicians | 19.70 | 19.00 | 754 | 760 | 38.3 | 39,223 | 39,520 | 1,991 |
| Pharmacy technicians | 17.73 | 16.97 | 676 | 630 | 38.1 | 35,139 | 32,760 | 1,982 |
| Licensed practical and licensed vocational nurses | 20.22 | 20.00 | 800 | 800 | 39.5 | 41,578 | 41,600 | 2,056 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Healthcare practitioner and technical occupations —Continued | | | | | | | | |
| Opticians, dispensing | \$16.39 | \$16.00 | \$656 | \$640 | 40.0 | \$34,086 | \$33,280 | 2,080 |
| Healthcare support occupations | 14.62 | 13.30 | 565 | 532 | 38.7 | 29,400 | 27,664 | 2,010 |
| Nursing, psychiatric, and home health aides | 11.56 | 11.40 | 452 | 454 | 39.1 | 23,512 | 23,629 | 2,033 |
| Home health aides | 10.98 | 10.81 | 390 | 346 | 35.5 | 20,275 | 17,986 | 1,847 |
| Nursing aides, orderlies, and attendants | 11.63 | 11.74 | 459 | 467 | 39.5 | 23,869 | 24,265 | 2,053 |
| Miscellaneous healthcare support occupations | 15.63 | 15.32 | 601 | 600 | 38.5 | 31,258 | 31,223 | 2,000 |
| Dental assistants | 18.30 | 18.00 | 681 | 686 | 37.2 | 35,414 | 35,695 | 1,935 |
| Medical assistants | 13.83 | 13.00 | 542 | 520 | 39.2 | 28,164 | 27,040 | 2,037 |
| Protective service occupations | 11.01 | 10.00 | 441 | 400 | 40.0 | 22,906 | 20,800 | 2,080 |
| Security guards and gaming surveillance officers | 9.81 | 9.00 | 392 | 360 | 40.0 | 20,409 | 18,720 | 2,080 |
| Security guards | 9.81 | 9.00 | 392 | 360 | 40.0 | 20,409 | 18,720 | 2,080 |
| Food preparation and serving related occupations | 11.00 | 9.50 | 419 | 360 | 38.1 | 21,776 | 18,720 | 1,979 |
| First-line supervisors/managers, food preparation and serving workers | 16.92 | 17.82 | 683 | 700 | 40.4 | 35,540 | 36,400 | 2,101 |
| Chefs and head cooks | 17.88 | 17.50 | 728 | 757 | 40.7 | 37,831 | 39,375 | 2,115 |
| First-line supervisors/managers of food preparation and serving workers | 16.78 | 17.82 | 677 | 692 | 40.4 | 35,217 | 36,001 | 2,099 |
| Cooks | 11.60 | 11.49 | 444 | 420 | 38.3 | 23,065 | 21,840 | 1,988 |
| Cooks, fast food | 10.13 | 9.26 | 395 | 353 | 38.9 | 20,517 | 18,352 | 2,025 |
| Cooks, institution and cafeteria | 12.68 | 12.50 | 501 | 493 | 39.5 | 25,928 | 25,626 | 2,045 |
| Cooks, restaurant | 11.82 | 11.50 | 446 | 420 | 37.8 | 23,212 | 21,840 | 1,963 |
| Cooks, short order | 11.61 | 11.14 | 448 | 418 | 38.6 | 23,320 | 21,723 | 2,009 |
| Food preparation workers | 10.36 | 9.25 | 407 | 360 | 39.2 | 21,145 | 18,720 | 2,040 |
| Food service, tipped | 8.67 | 8.40 | 318 | 320 | 36.7 | 16,552 | 16,640 | 1,909 |
| Bartenders | 9.06 | 9.00 | 331 | 320 | 36.6 | 17,230 | 16,640 | 1,902 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|--|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Food preparation and serving related occupations –Continued | | | | | | | | |
| Waiters and waitresses | \$8.43 | \$8.00 | \$308 | \$299 | 36.6 | \$16,038 | \$15,561 | 1,902 |
| Dining room and cafeteria attendants and bartender helpers | 8.93 | 8.40 | 335 | 320 | 37.5 | 17,411 | 16,640 | 1,949 |
| Fast food and counter workers | 9.33 | 9.00 | 362 | 353 | 38.8 | 18,812 | 18,331 | 2,016 |
| Combined food preparation and serving workers, including fast food | 9.29 | 9.00 | 363 | 353 | 39.1 | 18,894 | 18,331 | 2,034 |
| Counter attendants, cafeteria, food concession, and coffee shop | 9.54 | 9.00 | 354 | 340 | 37.1 | 18,403 | 17,680 | 1,929 |
| Dishwashers | 9.86 | 9.00 | 368 | 336 | 37.3 | 19,135 | 17,472 | 1,940 |
| Hosts and hostesses, restaurant, lounge, and coffee shop | 10.12 | 10.54 | 315 | 290 | 31.1 | 16,360 | 15,080 | 1,617 |
| Building and grounds cleaning and maintenance occupations | 12.40 | 11.50 | 482 | 441 | 38.9 | 25,042 | 22,942 | 2,019 |
| First-line supervisors/managers, building and grounds cleaning and maintenance workers | 17.81 | 15.33 | 714 | 613 | 40.1 | 37,109 | 31,886 | 2,084 |
| First-line supervisors/managers of housekeeping and janitorial workers | 15.66 | 15.25 | 628 | 610 | 40.1 | 32,650 | 31,720 | 2,085 |
| Building cleaning workers | 11.43 | 10.50 | 442 | 401 | 38.7 | 22,969 | 20,800 | 2,009 |
| Janitors and cleaners, except maids and housekeeping cleaners | 12.45 | 11.34 | 490 | 440 | 39.3 | 25,437 | 22,880 | 2,043 |
| Maids and housekeeping cleaners | 9.76 | 9.00 | 367 | 342 | 37.6 | 19,100 | 17,784 | 1,958 |
| Grounds maintenance workers | 13.76 | 13.25 | 534 | 520 | 38.8 | 27,787 | 27,040 | 2,020 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Building and grounds cleaning and maintenance occupations –Continued | | | | | | | | |
| Landscaping and groundskeeping workers | \$13.35 | \$12.67 | \$527 | \$481 | 39.5 | \$27,425 | \$25,029 | 2,055 |
| Personal care and service occupations | 12.05 | 11.00 | 461 | 409 | 38.3 | 23,844 | 21,216 | 1,979 |
| First-line supervisors/managers of personal service workers | 11.92 | 11.94 | 494 | 428 | 41.5 | 25,705 | 22,281 | 2,157 |
| Miscellaneous entertainment attendants and related workers | 10.52 | 9.34 | 406 | 360 | 38.6 | 20,219 | 17,133 | 1,922 |
| Amusement and recreation attendants | 10.75 | 9.34 | 434 | 373 | 40.4 | 21,461 | 17,133 | 1,996 |
| Child care workers | 10.30 | 9.81 | 404 | 392 | 39.2 | 20,695 | 20,176 | 2,009 |
| Recreation and fitness workers | 17.48 | 15.38 | 685 | 615 | 39.2 | 35,632 | 31,980 | 2,038 |
| Sales and related occupations | 21.10 | 15.10 | 839 | 593 | 39.7 | 43,380 | 30,861 | 2,055 |
| First-line supervisors/managers, sales workers | 21.83 | 18.12 | 904 | 750 | 41.4 | 46,990 | 39,000 | 2,153 |
| First-line supervisors/managers of retail sales workers .. | 19.19 | 16.77 | 799 | 686 | 41.6 | 41,526 | 35,693 | 2,164 |
| First-line supervisors/managers of non-retail sales workers | 29.43 | 24.80 | 1,200 | 1,119 | 40.8 | 62,382 | 58,191 | 2,120 |
| Retail sales workers | 13.43 | 11.25 | 528 | 433 | 39.3 | 27,169 | 22,466 | 2,023 |
| Cashiers, all workers | 10.81 | 9.55 | 427 | 380 | 39.5 | 22,018 | 19,760 | 2,036 |
| Cashiers | 10.81 | 9.55 | 427 | 380 | 39.5 | 22,018 | 19,760 | 2,036 |
| Counter and rental clerks and parts salespersons .. | 16.75 | 15.00 | 666 | 600 | 39.8 | 34,638 | 31,200 | 2,068 |
| Counter and rental clerks | 12.04 | 11.00 | 481 | 440 | 40.0 | 25,034 | 22,880 | 2,080 |
| Parts salespersons | 17.51 | 16.72 | 695 | 669 | 39.7 | 36,162 | 34,769 | 2,066 |
| Retail salespersons | 15.03 | 12.36 | 586 | 480 | 39.0 | 30,010 | 24,960 | 1,997 |
| Advertising sales agents | 25.08 | 22.55 | 991 | 902 | 39.5 | 51,552 | 46,912 | 2,055 |
| Insurance sales agents | 45.75 | 31.35 | 1,828 | 1,038 | 40.0 | 95,081 | 54,001 | 2,078 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|--|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Sales and related occupations –Continued | | | | | | | | |
| Securities, commodities, and financial services sales agents | \$70.51 | \$35.05 | \$2,820 | \$1,402 | 40.0 | \$146,664 | \$72,904 | 2,080 |
| Travel agents | 19.85 | 20.20 | 794 | 808 | 40.0 | 41,286 | 42,012 | 2,080 |
| Sales representatives, wholesale and manufacturing | 29.96 | 25.96 | 1,213 | 1,019 | 40.5 | 63,072 | 53,000 | 2,105 |
| Sales representatives, wholesale and manufacturing, technical and scientific products | 38.80 | 37.74 | 1,552 | 1,510 | 40.0 | 80,707 | 78,503 | 2,080 |
| Sales representatives, wholesale and manufacturing, except technical and scientific products | 27.10 | 21.75 | 1,101 | 900 | 40.6 | 57,269 | 46,800 | 2,114 |
| Models, demonstrators, and product promoters | 21.48 | 16.50 | 852 | 593 | 39.7 | 44,328 | 30,861 | 2,064 |
| Demonstrators and product promoters | 21.48 | 16.50 | 852 | 593 | 39.7 | 44,328 | 30,861 | 2,064 |
| Miscellaneous sales and related workers | 22.10 | 18.11 | 835 | 710 | 37.8 | 43,412 | 36,899 | 1,964 |
| Office and administrative support occupations | 17.60 | 16.43 | 697 | 649 | 39.6 | 36,189 | 33,696 | 2,057 |
| First-line supervisors/managers of office and administrative support workers | 24.26 | 24.86 | 971 | 936 | 40.0 | 50,467 | 48,668 | 2,080 |
| Financial clerks | 17.50 | 16.50 | 695 | 653 | 39.7 | 36,125 | 33,954 | 2,064 |
| Bill and account collectors | 20.24 | 17.50 | 810 | 700 | 40.0 | 42,099 | 36,400 | 2,080 |
| Billing and posting clerks and machine operators | 15.54 | 15.65 | 619 | 615 | 39.8 | 32,168 | 32,003 | 2,070 |
| Bookkeeping, accounting, and auditing clerks | 18.62 | 18.00 | 742 | 720 | 39.9 | 38,601 | 37,440 | 2,073 |
| Payroll and timekeeping clerks | 17.53 | 18.00 | 685 | 692 | 39.1 | 35,612 | 35,986 | 2,032 |
| Procurement clerks | 16.39 | 18.15 | 580 | 581 | 35.4 | 30,154 | 30,200 | 1,840 |
| Tellers | 14.03 | 14.00 | 553 | 554 | 39.4 | 28,758 | 28,808 | 2,050 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Office and administrative support occupations —Continued | | | | | | | | |
| Customer service representatives | \$16.67 | \$15.85 | \$666 | \$634 | 40.0 | \$34,651 | \$32,968 | 2,079 |
| File clerks | 17.20 | 17.50 | 656 | 673 | 38.1 | 34,102 | 35,016 | 1,983 |
| Hotel, motel, and resort desk clerks | 11.47 | 11.03 | 449 | 417 | 39.1 | 23,354 | 21,674 | 2,036 |
| Loan interviewers and clerks | 15.86 | 15.86 | 629 | 630 | 39.6 | 32,683 | 32,760 | 2,061 |
| Order clerks | 16.49 | 16.20 | 658 | 648 | 39.9 | 34,211 | 33,696 | 2,074 |
| Receptionists and information clerks | 13.82 | 13.00 | 546 | 520 | 39.5 | 28,359 | 27,040 | 2,052 |
| Dispatchers | 19.55 | 22.00 | 775 | 880 | 39.6 | 40,284 | 45,760 | 2,060 |
| Dispatchers, except police, fire, and ambulance | 19.55 | 22.00 | 775 | 880 | 39.6 | 40,284 | 45,760 | 2,060 |
| Production, planning, and expediting clerks | 21.21 | 20.00 | 848 | 800 | 40.0 | 44,115 | 41,600 | 2,080 |
| Shipping, receiving, and traffic clerks | 14.13 | 12.95 | 565 | 518 | 40.0 | 29,367 | 26,944 | 2,079 |
| Stock clerks and order fillers | 14.63 | 14.25 | 582 | 570 | 39.8 | 30,266 | 29,640 | 2,069 |
| Secretaries and administrative assistants | 22.05 | 21.30 | 863 | 846 | 39.1 | 44,717 | 44,017 | 2,028 |
| Executive secretaries and administrative assistants | 23.88 | 23.93 | 951 | 916 | 39.8 | 49,452 | 47,653 | 2,071 |
| Legal secretaries | 25.40 | 25.31 | 983 | 1,010 | 38.7 | 51,125 | 52,494 | 2,012 |
| Medical secretaries | 21.23 | 22.05 | 787 | 740 | 37.0 | 40,668 | 45,862 | 1,915 |
| Secretaries, except legal, medical, and executive | 17.37 | 17.52 | 691 | 665 | 39.8 | 35,637 | 34,580 | 2,051 |
| Data entry and information processing workers | 13.61 | 13.00 | 537 | 520 | 39.5 | 27,914 | 27,040 | 2,052 |
| Data entry keyers | 12.74 | 13.00 | 499 | 520 | 39.2 | 25,968 | 27,040 | 2,038 |
| Insurance claims and policy processing clerks | 20.62 | 20.74 | 808 | 804 | 39.2 | 42,037 | 41,791 | 2,039 |
| Office clerks, general | 15.58 | 15.00 | 617 | 600 | 39.6 | 32,008 | 31,200 | 2,055 |
| Construction and extraction occupations | 22.62 | 21.20 | 892 | 836 | 39.5 | 45,766 | 42,037 | 2,023 |
| First-line supervisors/managers of construction trades and extraction workers | 32.21 | 32.50 | 1,288 | 1,300 | 40.0 | 66,176 | 67,600 | 2,055 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Construction and extraction occupations –Continued | | | | | | | | |
| Carpenters | \$24.09 | \$25.00 | \$958 | \$967 | 39.8 | \$48,857 | \$50,284 | 2,028 |
| Cement masons, concrete finishers, and terrazzo workers | 24.39 | 22.00 | 841 | 660 | 34.5 | 42,147 | 34,320 | 1,728 |
| Cement masons and concrete finishers | 24.39 | 22.00 | 841 | 660 | 34.5 | 42,147 | 34,320 | 1,728 |
| Construction laborers | 17.51 | 16.50 | 679 | 660 | 38.8 | 34,851 | 33,800 | 1,991 |
| Construction equipment operators | 24.32 | 23.40 | 967 | 936 | 39.8 | 46,606 | 46,534 | 1,916 |
| Operating engineers and other construction equipment operators | 27.95 | 25.29 | 1,118 | 1,012 | 40.0 | 55,102 | 46,534 | 1,972 |
| Drywall installers, ceiling tile installers, and tapers | 25.97 | 26.23 | 1,014 | 1,060 | 39.0 | 52,716 | 55,120 | 2,030 |
| Drywall and ceiling tile installers | 28.55 | 34.85 | 1,106 | 1,307 | 38.7 | 57,498 | 67,958 | 2,014 |
| Tapers | 23.33 | 23.28 | 918 | 931 | 39.3 | 47,729 | 48,412 | 2,046 |
| Electricians | 28.20 | 32.05 | 1,128 | 1,282 | 40.0 | 58,654 | 66,656 | 2,080 |
| Painters and paperhangers | 19.40 | 20.00 | 771 | 800 | 39.7 | 40,084 | 41,600 | 2,066 |
| Painters, construction and maintenance | 19.26 | 18.00 | 765 | 720 | 39.7 | 39,776 | 37,440 | 2,065 |
| Pipelayers, plumbers, pipefitters, and steamfitters | 27.27 | 26.88 | 1,091 | 1,075 | 40.0 | 56,720 | 55,910 | 2,080 |
| Plumbers, pipefitters, and steamfitters | 27.27 | 26.88 | 1,091 | 1,075 | 40.0 | 56,718 | 55,910 | 2,080 |
| Roofers | 19.13 | 19.40 | 763 | 776 | 39.9 | 39,000 | 40,348 | 2,039 |
| Sheet metal workers | 34.05 | 30.55 | 1,362 | 1,222 | 40.0 | 70,826 | 63,538 | 2,080 |
| Structural iron and steel workers | 29.62 | 31.83 | 1,185 | 1,273 | 40.0 | 61,606 | 66,206 | 2,080 |
| Helpers, construction trades .. | 13.82 | 12.96 | 543 | 501 | 39.3 | 28,220 | 26,044 | 2,043 |
| Miscellaneous construction and related workers | 17.60 | 14.38 | 704 | 575 | 40.0 | 34,947 | 29,917 | 1,986 |
| Installation, maintenance, and repair occupations | 23.96 | 22.17 | 961 | 887 | 40.1 | 49,949 | 46,114 | 2,084 |
| First-line supervisors/managers of mechanics, installers, and repairers | 33.12 | 26.54 | 1,336 | 1,062 | 40.3 | 69,481 | 55,201 | 2,098 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|--|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Installation, maintenance, and repair occupations –Continued | | | | | | | | |
| Radio and telecommunications equipment installers and repairers | \$28.39 | \$29.90 | \$1,135 | \$1,196 | 40.0 | \$59,042 | \$62,192 | 2,080 |
| Telecommunications equipment installers and repairers, except line installers | 28.39 | 29.90 | 1,135 | 1,196 | 40.0 | 59,042 | 62,192 | 2,080 |
| Miscellaneous electrical and electronic equipment mechanics, installers, and repairers | 27.14 | 25.18 | 1,104 | 1,000 | 40.7 | 57,417 | 52,000 | 2,115 |
| Automotive technicians and repairers | 22.88 | 21.00 | 913 | 840 | 39.9 | 47,454 | 43,680 | 2,074 |
| Automotive body and related repairers | 23.86 | 24.00 | 954 | 960 | 40.0 | 49,627 | 49,920 | 2,080 |
| Automotive service technicians and mechanics | 22.79 | 20.00 | 909 | 800 | 39.9 | 47,243 | 41,600 | 2,073 |
| Bus and truck mechanics and diesel engine specialists ... | 22.79 | 21.99 | 907 | 880 | 39.8 | 47,178 | 45,745 | 2,070 |
| Heavy vehicle and mobile equipment service technicians and mechanics | 21.78 | 22.74 | 871 | 910 | 40.0 | 45,302 | 47,303 | 2,080 |
| Mobile heavy equipment mechanics, except engines | 22.52 | 23.38 | 901 | 935 | 40.0 | 46,837 | 48,630 | 2,080 |
| Heating, air conditioning, and refrigeration mechanics and installers | 36.51 | 33.00 | 1,520 | 1,650 | 41.6 | 79,042 | 85,800 | 2,165 |
| Industrial machinery installation, repair, and maintenance workers | 19.94 | 19.18 | 792 | 722 | 39.7 | 41,198 | 37,523 | 2,066 |
| Industrial machinery mechanics | 24.06 | 22.86 | 962 | 914 | 40.0 | 50,040 | 47,549 | 2,080 |
| Maintenance and repair workers, general | 18.64 | 16.73 | 744 | 669 | 39.9 | 38,685 | 34,798 | 2,075 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Installation, maintenance, and repair occupations –Continued | | | | | | | | |
| Maintenance workers, machinery | \$17.40 | \$16.00 | \$681 | \$640 | 39.2 | \$35,434 | \$33,280 | 2,037 |
| Line installers and repairers ... | 27.07 | 29.90 | 1,083 | 1,196 | 40.0 | 56,301 | 62,192 | 2,080 |
| Telecommunications line installers and repairers | 26.71 | 29.90 | 1,068 | 1,196 | 40.0 | 55,561 | 62,192 | 2,080 |
| Miscellaneous installation, maintenance, and repair workers | 15.06 | 14.70 | 602 | 588 | 40.0 | 31,124 | 30,160 | 2,067 |
| Helpers--installation, maintenance, and repair workers | 11.94 | 11.32 | 478 | 453 | 40.0 | 24,645 | 22,880 | 2,064 |
| Production occupations | 15.69 | 14.00 | 617 | 560 | 39.3 | 31,930 | 28,850 | 2,035 |
| First-line supervisors/managers of production and operating workers | 27.11 | 24.80 | 1,077 | 938 | 39.7 | 56,025 | 48,751 | 2,067 |
| Electrical, electronics, and electromechanical assemblers | 11.25 | 9.00 | 439 | 340 | 39.1 | 22,842 | 17,680 | 2,031 |
| Electrical and electronic equipment assemblers .. | 11.58 | 9.00 | 448 | 340 | 38.7 | 23,307 | 17,680 | 2,013 |
| Miscellaneous assemblers and fabricators | 12.56 | 12.53 | 483 | 437 | 38.4 | 25,116 | 22,703 | 1,999 |
| Bakers | 11.48 | 12.00 | 455 | 480 | 39.7 | 23,675 | 24,960 | 2,062 |
| Miscellaneous food processing workers | 13.95 | 13.50 | 558 | 540 | 40.0 | 29,012 | 28,080 | 2,080 |
| Food batchmakers | 13.53 | 13.32 | 541 | 533 | 40.0 | 28,133 | 27,704 | 2,080 |
| Computer control programmers and operators | 19.72 | 19.25 | 778 | 760 | 39.5 | 40,457 | 39,520 | 2,052 |
| Computer-controlled machine tool operators, metal and plastic | 19.70 | 19.00 | 777 | 760 | 39.4 | 40,398 | 39,520 | 2,050 |
| Machine tool cutting setters, operators, and tenders, metal and plastic | 18.88 | 18.17 | 755 | 727 | 40.0 | 39,261 | 37,794 | 2,080 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Production occupations | | | | | | | | |
| –Continued | | | | | | | | |
| Cutting, punching, and press machine setters, operators, and tenders, metal and plastic | \$19.21 | \$17.58 | \$769 | \$703 | 40.0 | \$39,963 | \$36,566 | 2,080 |
| Machinists | 21.28 | 20.50 | 817 | 820 | 38.4 | 42,464 | 42,640 | 1,996 |
| Welding, soldering, and brazing workers | 20.22 | 19.00 | 809 | 760 | 40.0 | 42,059 | 39,520 | 2,080 |
| Welders, cutters, solderers, and brazers | 21.02 | 19.78 | 841 | 791 | 40.0 | 43,722 | 41,149 | 2,080 |
| Bookbinders and bindery workers | 16.11 | 15.76 | 597 | 591 | 37.1 | 31,044 | 30,732 | 1,928 |
| Bindery workers | 16.11 | 15.76 | 597 | 591 | 37.1 | 31,044 | 30,732 | 1,928 |
| Printers | 17.97 | 15.75 | 719 | 630 | 40.0 | 37,367 | 32,760 | 2,079 |
| Prepress technicians and workers | 27.03 | 27.62 | 1,081 | 1,105 | 40.0 | 56,221 | 57,441 | 2,080 |
| Printing machine operators | 15.11 | 13.78 | 604 | 551 | 40.0 | 31,393 | 28,662 | 2,078 |
| Laundry and dry-cleaning workers | 12.45 | 9.60 | 498 | 384 | 40.0 | 25,906 | 19,970 | 2,080 |
| Sewing machine operators | 8.76 | 8.00 | 345 | 320 | 39.4 | 17,939 | 16,640 | 2,048 |
| Cabinetmakers and bench carpenters | 14.54 | 14.00 | 582 | 560 | 40.0 | 30,245 | 29,120 | 2,080 |
| Woodworking machine setters, operators, and tenders | 12.02 | 11.70 | 471 | 460 | 39.2 | 24,371 | 22,880 | 2,027 |
| Sawing machine setters, operators, and tenders, wood | 12.69 | 12.25 | 493 | 490 | 38.8 | 25,477 | 25,480 | 2,008 |
| Crushing, grinding, polishing, mixing, and blending workers | 11.71 | 10.00 | 469 | 400 | 40.0 | 24,313 | 20,800 | 2,076 |
| Mixing and blending machine setters, operators, and tenders .. | 11.67 | 10.00 | 467 | 400 | 40.0 | 24,270 | 20,800 | 2,080 |
| Inspectors, testers, sorters, samplers, and weighers | 15.74 | 14.50 | 630 | 580 | 40.0 | 31,115 | 30,160 | 1,977 |
| Packaging and filling machine operators and tenders | 14.29 | 13.00 | 572 | 520 | 40.0 | 28,806 | 26,208 | 2,016 |
| Painting workers | 14.17 | 12.00 | 527 | 480 | 37.2 | 27,385 | 24,960 | 1,932 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Production occupations | | | | | | | | |
| –Continued | | | | | | | | |
| Coating, painting, and spraying machine setters, operators, and tenders | \$12.64 | \$9.75 | \$459 | \$370 | 36.3 | \$23,868 | \$19,240 | 1,889 |
| Miscellaneous production workers | 13.97 | 12.75 | 551 | 480 | 39.5 | 28,672 | 24,960 | 2,052 |
| Helpers--production workers | 10.75 | 9.85 | 429 | 394 | 39.9 | 22,327 | 20,488 | 2,077 |
| Transportation and material moving occupations | 14.43 | 13.50 | 573 | 522 | 39.7 | 29,643 | 27,040 | 2,054 |
| First-line supervisors/managers of helpers, laborers, and material movers, hand | 20.08 | 21.92 | 803 | 877 | 40.0 | 41,773 | 45,598 | 2,080 |
| First-line supervisors/managers of transportation and material-moving machine and vehicle operators | 22.14 | 21.60 | 886 | 864 | 40.0 | 46,049 | 44,934 | 2,080 |
| Bus drivers | 14.79 | 14.51 | 560 | 558 | 37.9 | 27,474 | 26,406 | 1,858 |
| Driver/sales workers and truck drivers | 16.92 | 17.25 | 685 | 690 | 40.5 | 35,543 | 35,570 | 2,100 |
| Driver/sales workers | 17.35 | 15.20 | 788 | 731 | 45.4 | 41,002 | 38,012 | 2,363 |
| Truck drivers, heavy and tractor-trailer | 18.88 | 18.65 | 762 | 736 | 40.3 | 39,450 | 38,147 | 2,090 |
| Truck drivers, light or delivery services | 14.36 | 13.50 | 573 | 530 | 39.9 | 29,775 | 27,560 | 2,074 |
| Service station attendants | 8.83 | 8.75 | 332 | 328 | 37.6 | 17,254 | 17,063 | 1,954 |
| Industrial truck and tractor operators | 13.47 | 12.41 | 539 | 496 | 40.0 | 28,018 | 25,813 | 2,080 |
| Laborers and material movers, hand | 12.41 | 11.91 | 486 | 470 | 39.2 | 25,067 | 24,244 | 2,021 |
| Cleaners of vehicles and equipment | 12.46 | 11.50 | 474 | 440 | 38.0 | 24,627 | 22,880 | 1,977 |

See footnotes at end of table.

Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours by occupation for full-time workers — Continued

| Occupation ¹ | Hourly ² | | Weekly ³ | | | Annual ⁴ | | |
|---|---------------------|-----------------|---------------------|-----------------|------------|---------------------|-----------------|------------|
| | Mean earnings | Median earnings | Mean earnings | Median earnings | Mean hours | Mean earnings | Median earnings | Mean hours |
| Transportation and material moving occupations —Continued | | | | | | | | |
| Laborers and freight, stock, and material movers, hand | \$12.77 | \$12.23 | \$505 | \$481 | 39.5 | \$26,097 | \$25,016 | 2,044 |
| Packers and packagers, hand | 9.81 | 9.16 | 387 | 366 | 39.4 | 19,417 | 19,042 | 1,979 |

¹ The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours

an employee is scheduled to work in a week, exclusive of overtime.

⁴ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.