

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
All workers	\$18.59	1.8%	\$740	1.8%	\$38,142	1.8%
Management occupations	32.22	4.5	1,341	5.1	69,625	5.1
General and operations managers	33.30	5.5	1,438	7.5	74,777	7.5
Marketing and sales managers	46.92	7.7	1,957	9.8	101,779	9.8
Sales managers	44.32	6.0	1,870	9.6	97,265	9.6
Financial managers	32.01	5.7	1,268	6.4	65,946	6.4
Construction managers	27.67	9.2	1,136	13.4	59,083	13.4
Medical and health services managers	32.33	1.7	1,293	1.7	67,247	1.7
Business and financial operations occupations	27.33	4.9	1,107	4.9	57,576	4.9
Buyers and purchasing agents	22.86	16.3	914	16.3	47,539	16.3
Claims adjusters, appraisers, examiners, and investigators	26.23	7.8	1,039	7.6	54,019	7.6
Cost estimators	27.91	15.4	1,180	20.9	61,347	20.9
Human resources, training, and labor relations specialists	26.31	12.3	1,105	14.6	57,460	14.6
Accountants and auditors	27.04	9.1	1,086	9.0	56,475	9.0
Financial analysts and advisors	32.43	14.8	1,278	15.6	66,473	15.6
Loan counselors and officers	32.13	14.0	1,280	14.1	66,566	14.1
Loan officers	32.38	15.0	1,289	15.1	67,049	15.1
Computer and mathematical science occupations	32.08	7.2	1,300	8.2	67,587	8.2
Computer software engineers	41.85	10.5	1,674	10.5	87,040	10.5
Computer software engineers, applications	43.59	10.0	1,744	10.0	90,666	10.0
Computer support specialists	25.85	8.4	1,032	8.4	53,659	8.4
Network and computer systems administrators	29.11	10.8	1,226	10.2	63,766	10.2
Architecture and engineering occupations	26.13	6.5	1,060	6.9	54,734	6.9
Architects, except naval	27.87	12.9	1,205	15.3	59,655	15.3
Engineers	31.76	18.6	1,300	19.3	67,623	19.3
Drafters	22.42	11.5	871	10.1	45,295	10.1
Engineering technicians, except drafters	24.17	7.3	967	7.3	50,283	7.3
Life, physical, and social science occupations	28.95	24.8	1,198	26.8	62,289	26.8
Community and social services occupations	16.69	4.0	658	4.9	34,241	4.9
Counselors	19.07	13.1	737	16.4	38,303	16.4
Substance abuse and behavioral disorder counselors	21.23	5.0	854	4.2	44,391	4.2

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Community and social services occupations –Continued						
Miscellaneous community and social service specialists	\$14.56	10.6%	\$580	10.9%	\$30,148	10.9%
Legal occupations	34.96	11.0	1,417	11.7	73,662	11.7
Lawyers	45.99	11.3	1,962	10.5	102,008	10.5
Paralegals and legal assistants	21.86	11.5	836	10.7	43,465	10.7
Education, training, and library occupations	17.94	10.6	706	10.5	31,677	10.5
Primary, secondary, and special education school teachers	20.12	13.6	805	13.6	32,302	13.6
Arts, design, entertainment, sports, and media occupations	19.19	10.5	734	9.5	38,191	9.5
Designers	17.65	13.8	703	13.7	36,573	13.7
Writers and editors	17.96	14.4	718	14.4	37,349	14.4
Editors	18.93	14.6	757	14.6	39,381	14.6
Healthcare practitioner and technical occupations	27.92	12.9	1,102	13.2	57,314	13.2
Registered nurses	25.65	8.4	991	8.0	51,536	8.0
Licensed practical and licensed vocational nurses	16.55	3.5	647	3.7	33,654	3.7
Healthcare support occupations	14.17	6.2	543	6.8	28,251	6.8
Nursing, psychiatric, and home health aides	10.69	4.8	414	4.8	21,523	4.8
Home health aides	10.22	6.7	396	6.2	20,606	6.2
Nursing aides, orderlies, and attendants	10.97	6.4	425	7.0	22,079	7.0
Miscellaneous healthcare support occupations	15.81	6.1	604	7.0	31,400	7.0
Dental assistants	16.92	7.3	635	9.6	33,028	9.6
Protective service occupations	10.11	12.5	405	12.5	21,036	12.5
Food preparation and serving related occupations	9.31	6.6	354	8.0	18,369	8.0
First-line supervisors/managers, food preparation and serving workers	13.23	9.9	551	12.3	28,650	12.3
First-line supervisors/managers of food preparation and serving workers	13.33	11.1	550	13.1	28,622	13.1
Cooks	9.90	4.0	380	3.8	19,777	3.8
Cooks, institution and cafeteria	9.42	7.6	372	9.3	19,339	9.3

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Food preparation and serving related occupations –Continued						
Cooks, restaurant	\$10.54	2.4%	\$392	2.8%	\$20,374	2.8%
Food preparation workers	8.88	2.7	332	3.4	17,244	3.4
Food service, tipped	5.27	14.9	183	20.9	9,531	20.9
Bartenders	7.19	24.4	–	–	–	–
Waiters and waitresses	4.32	9.3	148	12.0	7,717	12.0
Fast food and counter workers	9.11	5.4	347	5.5	17,934	5.5
Combined food preparation and serving workers, including fast food	9.11	5.4	347	5.5	17,934	5.5
Building and grounds cleaning and maintenance occupations	11.24	8.9	447	8.9	22,185	8.9
First-line supervisors/managers, building and grounds cleaning and maintenance workers	11.75	8.3	484	8.1	24,002	8.1
Building cleaning workers	10.07	9.5	393	9.4	20,416	9.4
Janitors and cleaners, except maids and housekeeping cleaners	10.99	11.9	436	12.1	22,682	12.1
Maids and housekeeping cleaners	9.44	7.1	364	6.2	18,913	6.2
Grounds maintenance workers	13.58	19.6	558	20.0	24,941	20.0
Landscaping and groundskeeping workers	14.49	20.2	600	19.9	25,731	19.9
Personal care and service occupations	11.06	5.0	419	4.8	21,768	4.8
Sales and related occupations	20.43	8.4	816	8.3	42,443	8.3
First-line supervisors/managers, sales workers	18.65	10.2	757	10.1	39,379	10.1
First-line supervisors/managers of retail sales workers	16.12	7.5	649	7.7	33,734	7.7
First-line supervisors/managers of non-retail sales workers	25.90	24.6	1,080	24.9	56,172	24.9
Retail sales workers	13.43	4.7	530	5.1	27,571	5.1
Cashiers, all workers	9.70	2.6	376	3.5	19,539	3.5
Cashiers	9.70	2.6	376	3.5	19,539	3.5
Counter and rental clerks and parts salespersons	15.16	8.6	607	8.6	31,571	8.6
Parts salespersons	15.80	8.7	632	8.7	32,872	8.7
Retail salespersons	15.27	7.5	607	9.2	31,571	9.2
Insurance sales agents	40.25	14.0	1,593	14.9	82,835	14.9
Securities, commodities, and financial services sales agents	67.33	29.2	2,693	29.2	140,050	29.2

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Sales and related occupations –Continued						
Sales representatives, wholesale and manufacturing	\$26.57	10.8%	\$1,093	11.1%	\$56,861	11.1%
Sales representatives, wholesale and manufacturing, except technical and scientific products	25.42	13.3	1,046	13.5	54,398	13.5
Miscellaneous sales and related workers	14.74	26.3	590	26.3	30,656	26.3
Office and administrative support occupations						
First-line supervisors/managers of office and administrative support workers	15.37	1.8	608	1.8	31,544	1.8
Financial clerks	22.60	5.0	895	4.8	46,535	4.8
Billing and posting clerks and machine operators	13.32	6.5	527	6.6	27,332	6.6
Bookkeeping, accounting, and auditing clerks	11.84	5.2	468	5.5	24,315	5.5
Tellers	14.38	8.7	569	8.6	29,455	8.6
Brokers	10.84	3.9	426	4.0	22,131	4.0
Customer service representatives	16.74	6.1	670	6.1	34,818	6.1
Loan interviewers and clerks	16.21	4.5	646	4.3	33,167	4.3
Order clerks	14.32	6.7	565	6.9	29,404	6.9
Receptionists and information clerks	15.04	11.2	602	11.2	31,287	11.2
Dispatchers	13.87	3.5	546	4.0	28,379	4.0
Dispatchers, except police, fire, and ambulance	16.35	5.5	657	5.7	34,148	5.7
Production, planning, and expediting clerks	16.35	5.5	657	5.7	34,148	5.7
Shipping, receiving, and traffic clerks	19.07	7.2	763	7.2	39,663	7.2
Stock clerks and order fillers	13.95	5.0	556	4.8	28,900	4.8
Secretaries and administrative assistants	12.48	7.5	499	7.5	25,952	7.5
Executive secretaries and administrative assistants	16.86	2.9	652	3.8	33,802	3.8
Legal secretaries	19.05	5.7	758	5.6	39,430	5.6
Medical secretaries	16.79	6.8	658	5.7	34,224	5.7
Secretaries, except legal, medical, and executive	14.13	6.3	521	5.1	27,110	5.1
Insurance claims and policy processing clerks	15.40	9.7	573	12.8	29,503	12.8
Office clerks, general	17.78	16.1	702	16.3	36,515	16.3
Office clerks, general	14.92	4.5	588	4.5	30,444	4.5
Construction and extraction occupations	20.53	3.8	824	3.8	40,603	3.8

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Construction and extraction occupations						
–Continued						
First-line supervisors/managers of construction trades and extraction workers	\$28.81	6.8%	\$1,141	6.2%	\$58,009	6.2%
Carpenters	19.89	10.3	796	10.3	41,375	10.3
Cement masons, concrete finishers, and terrazzo workers	20.14	12.2	806	12.2	39,387	12.2
Cement masons and concrete finishers	20.14	12.2	806	12.2	39,387	12.2
Construction laborers	18.88	11.6	755	11.6	36,501	11.6
Construction equipment operators	27.84	7.6	1,113	7.6	45,046	7.6
Operating engineers and other construction equipment operators	29.01	6.5	1,160	6.5	51,959	6.5
Electricians	16.77	7.5	671	7.5	34,885	7.5
Pipelayers, plumbers, pipefitters, and steamfitters	24.98	9.0	996	9.1	51,778	9.1
Plumbers, pipefitters, and steamfitters	25.04	10.0	998	10.1	51,877	10.1
Sheet metal workers	22.58	8.1	858	2.8	44,612	2.8
Helpers, construction trades	12.70	5.3	508	5.3	24,144	5.3
Installation, maintenance, and repair occupations	19.87	3.7	799	3.8	41,534	3.8
First-line supervisors/managers of mechanics, installers, and repairers	25.49	12.0	1,078	13.6	56,076	13.6
Radio and telecommunications equipment installers and repairers	23.82	7.0	953	7.0	49,545	7.0
Telecommunications equipment installers and repairers, except line installers	23.82	7.0	953	7.0	49,545	7.0
Automotive technicians and repairers	18.26	4.4	733	4.4	38,096	4.4
Automotive body and related repairers	21.72	7.8	869	7.8	45,173	7.8
Automotive service technicians and mechanics	17.58	5.3	706	5.4	36,714	5.4
Bus and truck mechanics and diesel engine specialists	19.72	6.5	789	6.5	41,018	6.5
Heavy vehicle and mobile equipment service technicians and mechanics	20.19	6.2	807	6.2	41,988	6.2
Mobile heavy equipment mechanics, except engines	20.47	6.3	819	6.3	42,575	6.3
Heating, air conditioning, and refrigeration mechanics and installers	20.30	11.6	812	11.6	42,224	11.6
Industrial machinery installation, repair, and maintenance workers	16.57	7.4	663	7.4	34,475	7.4
Industrial machinery mechanics	19.74	7.8	790	7.8	41,056	7.8

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Installation, maintenance, and repair occupations –Continued						
Maintenance and repair workers, general ..	\$15.50	12.7%	\$620	12.7%	\$32,242	12.7%
Line installers and repairers	25.25	17.2	1,010	17.2	52,527	17.2
Electrical power-line installers and repairers	29.49	4.5	1,180	4.5	61,338	4.5
Miscellaneous installation, maintenance, and repair workers	16.43	12.3	657	12.3	34,173	12.3
Production occupations	15.87	6.1	634	6.2	32,971	6.2
First-line supervisors/managers of production and operating workers	16.93	18.6	686	19.1	35,658	19.1
Miscellaneous assemblers and fabricators	13.27	5.8	531	5.8	27,593	5.8
Computer control programmers and operators	18.55	19.1	742	19.1	38,582	19.1
Computer-controlled machine tool operators, metal and plastic	16.34	15.4	654	15.4	33,991	15.4
Machine tool cutting setters, operators, and tenders, metal and plastic	17.56	8.6	703	8.6	36,532	8.6
Welding, soldering, and brazing workers	15.03	6.4	601	6.4	31,266	6.4
Welders, cutters, solderers, and brazers	15.02	7.8	601	7.8	31,251	7.8
Bookbinders and bindery workers	13.04	9.6	522	9.6	27,121	9.6
Bindery workers	13.04	9.6	522	9.6	27,121	9.6
Printers	14.35	10.1	574	10.1	29,843	10.1
Crushing, grinding, polishing, mixing, and blending workers	12.10	3.2	484	3.2	25,167	3.2
Inspectors, testers, sorters, samplers, and weighers	17.61	12.2	704	12.2	36,622	12.2
Miscellaneous production workers	15.35	11.3	614	11.3	31,925	11.3
Helpers--production workers	15.51	11.4	621	11.4	32,267	11.4
Transportation and material moving occupations	16.23	5.9	660	5.9	33,952	5.9
Driver/sales workers and truck drivers	15.41	5.3	623	5.8	32,049	5.8
Driver/sales workers	13.77	12.0	579	14.0	30,098	14.0
Truck drivers, heavy and tractor-trailer	17.11	5.0	692	5.8	35,291	5.8
Truck drivers, light or delivery services	12.91	10.9	515	11.1	26,784	11.1
Dredge, excavating, and loading machine operators	22.95	13.3	918	13.3	44,671	13.3
Excavating and loading machine and dragline operators	18.86	11.0	754	11.0	33,886	11.0
Industrial truck and tractor operators	13.77	2.4	551	2.4	28,636	2.4
Laborers and material movers, hand	12.90	11.9	511	12.0	26,573	12.0

See footnotes at end of table.

RSE Table 15

Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued

Occupation ¹	Hourly earnings ²		Weekly earnings ⁴		Annual earnings ⁵	
	Mean	Relative error ³	Mean	Relative error ³	Mean	Relative error ³
Transportation and material moving occupations –Continued						
Cleaners of vehicles and equipment	\$11.45	6.4%	\$458	6.4%	\$23,820	6.4%
Laborers and freight, stock, and material movers, hand	13.39	16.0	527	16.3	27,396	16.3

¹ The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see chapter 8 of the BLS Handbook of

Methods, at http://www.bls.gov/opub/hom/homch8_a.htm.

⁴ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees, exclusive of overtime.

⁵ Mean annual earnings are the straight-time annual wages or salaries paid to employees, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.