

**Table 24**

**Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours**

Occupation <sup>1</sup>	Weekly <sup>2</sup>			Annual <sup>3</sup>		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Management occupations</b>						
Team leader .....	\$1,466	\$1,361	39.6	\$75,485	\$69,341	2,041
First line .....	1,635	1,507	40.3	84,460	77,990	2,081
Second line .....	2,291	2,045	41.0	118,880	105,837	2,127
Third line .....	4,053	3,426	42.1	208,510	175,614	2,168
Chief executives						
Second line .....	3,111	2,822	43.5	161,626	146,744	2,262
Third line .....	6,070	5,481	44.1	301,055	265,681	2,187
General and operations managers						
Team leader .....	1,394	1,138	40.2	72,143	59,184	2,081
First line .....	1,677	1,500	42.0	87,179	77,990	2,184
Second line .....	2,352	2,053	41.5	122,284	106,766	2,156
Third line .....	4,509	4,934	40.6	234,453	256,549	2,112
Advertising and promotions managers						
Team leader .....	1,178	984	40.5	61,238	51,180	2,106
First line .....	1,542	1,363	40.1	80,186	70,888	2,085
Marketing managers						
Team leader .....	1,826	1,872	39.2	94,947	97,344	2,038
First line .....	2,085	2,058	40.0	108,403	106,999	2,081
Second line .....	2,494	2,856	38.8	129,666	148,500	2,018
Sales managers						
Team leader .....	1,655	1,468	41.8	86,051	76,353	2,174
First line .....	2,001	1,815	41.5	104,072	94,401	2,160
Second line .....	2,387	1,929	40.3	124,134	100,318	2,098
Public relations managers						
Team leader .....	1,046	1,032	38.4	54,382	53,656	1,995
First line .....	1,711	1,635	38.8	88,951	84,999	2,016
Administrative services managers						
Team leader .....	998	990	39.9	51,484	51,501	2,058
First line .....	1,352	1,348	40.5	70,287	70,113	2,106
Second line .....	1,663	1,529	40.8	86,500	79,483	2,124
Computer and information systems managers						
Team leader .....	1,846	1,775	39.8	96,018	92,303	2,067
First line .....	2,141	2,072	40.1	111,310	107,750	2,083
Second line .....	2,334	2,212	40.3	121,349	115,005	2,094
Financial managers						
Team leader .....	1,434	1,366	39.4	74,588	71,053	2,050
First line .....	1,703	1,563	40.4	88,316	80,338	2,095
Second line .....	2,326	2,230	40.5	120,811	115,940	2,103
Third line .....	5,265	5,356	46.0	273,767	278,500	2,390
Compensation and benefits managers						
First line .....	1,553	1,503	40.7	80,768	78,137	2,115

See footnotes at end of table.

Table 24

**Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>1</sup>	Weekly <sup>2</sup>			Annual <sup>3</sup>		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Management occupations –Continued</b>						
Training and development managers						
Team leader .....	\$1,936	\$1,893	41.3	\$100,686	\$98,442	2,148
First line .....	1,653	1,487	39.7	85,947	77,322	2,064
Industrial production managers						
Team leader .....	1,573	1,554	40.2	81,811	80,787	2,090
First line .....	1,567	1,598	40.9	81,483	83,100	2,129
Second line .....	1,911	1,693	40.3	99,342	88,046	2,093
Purchasing managers						
Team leader .....	1,324	1,025	41.3	68,865	53,301	2,148
First line .....	1,980	1,654	40.2	102,936	86,000	2,090
Second line .....	3,073	2,272	40.8	159,795	118,169	2,121
Transportation, storage, and distribution managers						
Team leader .....	1,343	1,250	41.3	69,838	65,001	2,148
First line .....	1,395	1,328	40.2	72,202	69,035	2,082
Second line .....	2,348	2,720	40.8	121,250	141,440	2,107
Farm, ranch, and other agricultural managers						
First line .....	1,198	650	40.0	62,300	33,800	2,080
Construction managers						
Team leader .....	1,473	1,300	40.6	76,599	67,600	2,111
First line .....	1,513	1,507	41.0	78,481	78,374	2,128
Second line .....	1,605	1,491	41.2	83,435	77,532	2,144
Education administrators, preschool and child care center/program						
Team leader .....	631	687	37.3	30,620	30,541	1,812
First line .....	1,012	1,234	40.3	51,381	61,298	2,046
Education administrators, elementary and secondary school						
Team leader .....	1,590	1,613	39.0	74,185	74,901	1,821
First line .....	1,927	1,923	40.0	90,754	86,001	1,883
Second line .....	2,155	2,081	40.2	107,082	104,404	2,000
Education administrators, postsecondary						
Team leader .....	1,225	1,022	37.9	61,370	53,140	1,898
First line .....	1,541	1,386	39.1	79,874	72,055	2,027
Second line .....	3,424	3,572	42.6	178,063	185,757	2,217
Engineering managers						
Team leader .....	2,054	2,052	40.2	106,833	106,678	2,090
First line .....	2,265	2,226	40.9	117,756	115,748	2,126
Second line .....	2,521	2,602	40.7	131,074	135,327	2,115
Third line .....	3,091	3,012	40.0	160,554	156,645	2,078
Food service managers						
Team leader .....	900	890	43.2	46,485	46,254	2,232
First line .....	1,124	1,000	43.1	57,979	50,565	2,225

See footnotes at end of table.

**Table 24**

**Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>1</sup>	Weekly <sup>2</sup>			Annual <sup>3</sup>		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Management occupations –Continued</b>						
Lodging managers						
First line .....	\$895	\$772	42.9	\$46,563	\$40,121	2,233
Medical and health services managers						
Team leader .....	1,573	1,346	36.9	81,807	69,992	1,916
First line .....	1,533	1,395	40.8	79,704	72,550	2,121
Second line .....	2,357	2,030	41.4	122,541	105,537	2,154
Natural sciences managers						
First line .....	1,816	1,712	40.5	94,422	89,024	2,105
Property, real estate, and community association managers						
Team leader .....	854	673	39.0	44,419	35,000	2,029
First line .....	1,217	1,058	36.5	63,288	54,997	1,896
Social and community service managers						
Team leader .....	1,198	1,203	39.3	62,308	62,548	2,043
First line .....	1,084	1,054	38.3	56,342	54,783	1,989
Second line .....	1,346	1,280	40.6	69,996	66,554	2,111

<sup>1</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>2</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>3</sup> Mean annual earnings are the straight-time annual wages or salaries paid to

employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.