

Table 12 Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$20.28	\$15.23	\$807	\$600	39.8	\$41,795	\$31,200	2,061
Management occupations	46.18	41.53	1,893	1,699	41.0	98,337	88,084	2,129
General and operations managers	49.37	40.38	2,077	1,731	42.1	108,010	89,999	2,188
Advertising and promotions managers	37.50	32.05	1,520	1,346	40.5	79,062	70,000	2,108
Marketing and sales managers	53.50	48.99	2,218	2,059	41.5	115,322	107,049	2,156
Marketing managers	56.42	53.76	2,253	2,150	39.9	117,162	111,825	2,076
Sales managers	51.55	46.97	2,193	1,879	42.5	114,018	97,691	2,212
Administrative services managers	30.24	30.20	1,256	1,214	41.5	65,294	63,134	2,159
Computer and information systems managers	54.87	51.92	2,213	2,150	40.3	115,102	111,779	2,098
Financial managers	52.41	46.21	2,120	1,848	40.5	110,254	96,106	2,104
Human resources managers ...	43.98	38.48	1,777	1,539	40.4	92,394	80,030	2,101
Compensation and benefits managers	40.27	40.67	1,643	1,539	40.8	85,455	80,030	2,122
Industrial production managers	45.06	44.13	1,811	1,765	40.2	94,187	91,780	2,090
Purchasing managers	39.37	31.25	1,575	1,250	40.0	81,895	65,000	2,080
Transportation, storage, and distribution managers	31.80	32.02	1,284	1,281	40.4	66,782	66,602	2,100
Construction managers	37.29	39.80	1,533	1,677	41.1	79,731	87,200	2,138
Education administrators	32.12	27.54	1,266	1,102	39.4	64,963	56,701	2,022
Education administrators, preschool and child care center/program	21.25	19.53	846	781	39.8	43,259	40,624	2,036
Education administrators, postsecondary	38.05	41.34	1,457	1,550	38.3	75,162	80,613	1,975
Engineering managers	63.66	58.30	2,571	2,496	40.4	133,703	129,813	2,100
Food service managers	24.58	24.88	1,098	995	44.7	57,082	51,744	2,322
Medical and health services managers	42.88	39.36	1,807	1,510	42.1	93,965	78,499	2,192
Property, real estate, and community association managers	22.81	23.08	913	923	40.0	47,465	48,004	2,081
Social and community service managers	24.34	20.50	974	820	40.0	50,633	42,630	2,080
Business and financial operations occupations	31.98	29.23	1,286	1,169	40.2	66,315	60,320	2,074
Buyers and purchasing agents	31.47	30.72	1,262	1,229	40.1	65,645	63,896	2,086

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial operations occupations								
–Continued								
Wholesale and retail buyers, except farm products	\$33.08	\$36.06	\$1,323	\$1,442	40.0	\$68,799	\$75,001	2,080
Purchasing agents, except wholesale, retail, and farm products	30.26	30.72	1,216	1,229	40.2	63,245	63,896	2,090
Claims adjusters, appraisers, examiners, and investigators	29.63	29.30	1,159	1,152	39.1	60,272	59,914	2,034
Claims adjusters, examiners, and investigators	28.72	28.81	1,121	1,134	39.0	58,301	58,949	2,030
Compliance officers, except agriculture, construction, health and safety, and transportation	32.69	31.62	1,310	1,265	40.1	68,106	65,778	2,083
Cost estimators	32.06	27.89	1,303	1,221	40.7	67,780	63,487	2,114
Human resources, training, and labor relations specialists	28.63	26.17	1,159	1,092	40.5	60,258	56,772	2,105
Employment, recruitment, and placement specialists	23.24	20.15	929	806	40.0	48,333	41,912	2,080
Compensation, benefits, and job analysis specialists	24.45	21.99	1,035	1,058	42.3	53,801	55,000	2,200
Training and development specialists	35.83	30.77	1,422	1,231	39.7	73,935	64,002	2,064
Logisticians	39.25	39.75	1,570	1,590	40.0	81,631	82,680	2,080
Management analysts	37.17	32.69	1,500	1,248	40.4	78,023	64,917	2,099
Accountants and auditors	30.99	29.23	1,248	1,154	40.3	64,883	60,000	2,094
Credit analysts	25.76	24.84	1,052	1,000	40.8	54,705	52,000	2,123
Financial analysts and advisors	35.12	28.83	1,401	1,154	39.9	72,844	60,031	2,074
Financial analysts	38.79	33.02	1,544	1,321	39.8	80,281	68,682	2,070
Loan counselors and officers	32.68	28.85	1,307	1,154	40.0	67,965	60,000	2,080
Loan officers	32.68	28.85	1,307	1,154	40.0	67,965	60,000	2,080
Computer and mathematical science occupations	37.06	35.14	1,485	1,411	40.1	77,230	73,362	2,084

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Computer and mathematical science occupations –Continued								
Computer programmers	\$36.79	\$36.42	\$1,474	\$1,457	40.1	\$76,628	\$75,747	2,083
Computer software engineers	45.05	43.76	1,801	1,751	40.0	93,678	91,029	2,079
Computer software engineers, applications	43.35	44.23	1,739	1,785	40.1	90,453	92,830	2,087
Computer software engineers, systems software	46.80	43.12	1,865	1,725	39.8	96,967	89,688	2,072
Computer support specialists	25.98	25.01	1,038	1,000	40.0	53,979	52,021	2,077
Computer systems analysts	43.15	41.00	1,732	1,640	40.1	90,040	85,280	2,087
Database administrators	36.59	31.25	1,464	1,250	40.0	76,108	65,000	2,080
Network and computer systems administrators	27.82	26.44	1,120	1,058	40.2	58,218	54,999	2,092
Network systems and data communications analysts	34.70	32.30	1,409	1,365	40.6	73,244	71,000	2,111
Architecture and engineering occupations	38.19	36.06	1,540	1,449	40.3	80,062	75,350	2,096
Architects, except naval	26.38	23.74	1,107	1,068	41.9	57,549	55,549	2,181
Engineers	46.28	42.08	1,869	1,706	40.4	97,167	88,721	2,100
Aerospace engineers	41.30	39.95	1,652	1,598	40.0	85,895	83,100	2,080
Chemical engineers	59.44	56.07	2,378	2,243	40.0	123,632	116,615	2,080
Civil engineers	39.55	36.93	1,677	1,662	42.4	87,216	86,409	2,205
Computer hardware engineers	44.87	41.92	1,830	1,731	40.8	95,174	90,000	2,121
Electrical and electronics engineers	42.31	41.37	1,714	1,662	40.5	89,105	86,418	2,106
Electrical engineers	44.29	37.76	1,818	1,635	41.1	94,558	85,030	2,135
Electronics engineers, except computer	40.49	43.49	1,619	1,740	40.0	84,213	90,459	2,080
Environmental engineers ...	36.29	29.81	1,452	1,192	40.0	75,481	62,001	2,080
Industrial engineers, including health and safety	40.67	38.22	1,624	1,529	39.9	84,449	79,500	2,076
Health and safety engineers, except mining safety engineers and inspectors	41.29	40.91	1,639	1,636	39.7	85,203	85,093	2,064
Industrial engineers	40.50	38.07	1,620	1,523	40.0	84,232	79,184	2,080
Mechanical engineers	40.94	36.06	1,638	1,442	40.0	85,162	75,005	2,080

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Architecture and engineering occupations –Continued								
Petroleum engineers	\$56.11	\$51.62	\$2,267	\$2,312	40.4	\$117,905	\$120,199	2,101
Drafters	27.46	20.00	1,095	797	39.9	56,933	41,467	2,073
Architectural and civil drafters	32.16	24.00	1,287	960	40.0	66,902	49,920	2,080
Mechanical drafters	19.61	17.11	777	685	39.6	40,392	35,595	2,060
Engineering technicians, except drafters	24.07	20.82	963	833	40.0	50,060	43,295	2,080
Electrical and electronic engineering technicians	24.99	22.68	1,000	907	40.0	51,989	47,174	2,080
Mechanical engineering technicians	27.02	24.68	1,081	987	40.0	56,194	51,341	2,080
Life, physical, and social science occupations	34.91	27.40	1,394	1,096	39.9	72,477	57,000	2,076
Physical scientists	56.84	62.10	2,274	2,484	40.0	118,231	129,168	2,080
Environmental scientists and geoscientists	69.58	75.34	2,783	3,013	40.0	144,721	156,701	2,080
Market and survey researchers	39.70	47.12	1,588	1,885	40.0	82,577	97,999	2,080
Market research analysts	39.70	47.12	1,588	1,885	40.0	82,577	97,999	2,080
Chemical technicians	25.21	23.88	1,008	955	40.0	52,439	49,670	2,080
Community and social services occupations	16.33	14.25	656	567	40.2	33,941	29,544	2,079
Educational, vocational, and school counselors	22.95	21.64	912	865	39.7	43,814	44,101	1,909
Social workers	20.80	21.42	839	881	40.3	43,611	45,797	2,096
Child, family, and school social workers	18.63	18.80	756	812	40.6	39,300	42,220	2,109
Medical and public health social workers	22.82	23.57	913	943	40.0	47,459	49,026	2,080
Miscellaneous community and social service specialists	12.10	12.05	482	482	39.8	25,058	25,064	2,071
Social and human service assistants	11.73	12.05	467	482	39.8	24,273	25,064	2,069
Legal occupations	29.81	20.34	1,231	817	41.3	64,009	42,501	2,147
Lawyers	56.11	43.26	2,417	1,817	43.1	125,695	94,500	2,240
Miscellaneous legal support workers	20.47	17.40	854	771	41.7	44,384	40,101	2,169

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations	\$28.06	\$21.55	\$1,088	\$849	38.8	\$48,585	\$36,914	1,731
Postsecondary teachers	47.85	30.36	1,885	1,214	39.4	87,774	61,736	1,834
Health teachers, postsecondary	74.43	42.77	2,909	1,711	39.1	136,210	118,249	1,830
Health specialties teachers, postsecondary	80.33	80.85	3,128	3,032	38.9	144,112	118,249	1,794
Arts, communications, and humanities teachers, postsecondary	32.18	32.60	1,236	1,174	38.4	47,785	46,050	1,485
Art, drama, and music teachers, postsecondary	36.15	35.30	1,446	1,409	40.0	54,458	52,121	1,506
Miscellaneous postsecondary teachers	31.40	27.39	1,249	1,096	39.8	62,464	56,992	1,989
Primary, secondary, and special education school teachers	23.50	23.69	909	911	38.7	37,152	36,079	1,581
Preschool and kindergarten teachers	12.64	12.64	491	483	38.9	23,983	23,754	1,897
Preschool teachers, except special education	12.64	12.64	491	483	38.9	23,983	23,754	1,897
Elementary and middle school teachers	27.01	26.71	1,026	1,005	38.0	37,714	36,442	1,396
Middle school teachers, except special and vocational education	27.75	26.95	1,092	1,076	39.4	40,090	39,193	1,445
Secondary school teachers	30.90	30.24	1,196	1,173	38.7	45,201	45,460	1,463
Secondary school teachers, except special and vocational education	30.50	30.13	1,167	1,130	38.3	43,713	42,027	1,433
Teacher assistants	9.65	9.27	374	348	38.8	17,558	16,349	1,819
Arts, design, entertainment, sports, and media occupations	25.81	23.73	1,034	949	40.1	53,788	49,360	2,084
Artists and related workers	35.01	30.49	1,433	1,250	40.9	74,532	65,003	2,129
Art directors	35.02	30.49	1,436	1,250	41.0	74,654	65,003	2,132
Designers	22.85	20.19	917	808	40.2	47,704	41,999	2,088
Graphic designers	24.49	21.50	979	860	40.0	50,904	44,720	2,079

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Arts, design, entertainment, sports, and media occupations –Continued								
Writers and editors	\$28.04	\$28.54	\$1,117	\$1,142	39.8	\$58,060	\$59,363	2,071
Editors	25.99	27.40	1,035	1,089	39.8	53,824	56,612	2,071
Healthcare practitioner and technical occupations								
Pharmacists	27.13	24.25	1,067	942	39.3	55,492	48,984	2,045
Physicians and surgeons	55.83	55.25	2,262	2,280	40.5	117,624	118,562	2,107
Physicians and surgeons	62.88	62.50	2,515	2,500	40.0	130,794	130,000	2,080
Registered nurses	30.94	29.88	1,210	1,171	39.1	62,937	60,882	2,034
Therapists	36.81	37.56	1,459	1,502	39.6	75,871	78,125	2,061
Occupational therapists	35.57	36.54	1,383	1,462	38.9	71,899	76,001	2,021
Physical therapists	41.48	42.11	1,650	1,685	39.8	85,806	87,597	2,069
Respiratory therapists	25.78	25.75	1,018	1,030	39.5	52,941	53,560	2,053
Clinical laboratory technologists and technicians	19.17	15.99	760	640	39.7	39,540	33,259	2,063
Medical and clinical laboratory technologists	25.13	25.71	993	1,008	39.5	51,648	52,416	2,055
Medical and clinical laboratory technicians	13.84	13.75	551	539	39.8	28,637	28,038	2,069
Diagnostic related technologists and technicians	25.65	26.37	1,024	1,046	39.9	53,268	54,392	2,077
Cardiovascular technologists and technicians	18.65	17.17	746	687	40.0	38,799	35,714	2,080
Radiologic technologists and technicians	24.58	25.49	981	1,020	39.9	51,000	53,019	2,075
Emergency medical technicians and paramedics	13.18	12.94	520	518	39.4	27,032	26,915	2,051
Health diagnosing and treating practitioner support technicians	16.75	16.30	659	636	39.3	34,252	33,097	2,045
Pharmacy technicians	15.10	15.00	599	600	39.6	31,134	31,200	2,061
Surgical technologists	19.27	19.00	758	760	39.3	39,402	39,520	2,044
Licensed practical and licensed vocational nurses	18.93	19.00	738	754	39.0	38,360	39,208	2,026
Medical records and health information technicians	16.89	15.50	673	620	39.8	34,987	32,240	2,071

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations –Continued								
Miscellaneous health technologists and technicians	\$13.95	\$13.00	\$557	\$520	39.9	\$28,965	\$27,040	2,076
Occupational health and safety specialists and technicians	29.60	16.19	1,184	648	40.0	61,568	33,684	2,080
Occupational health and safety specialists	29.60	16.19	1,184	648	40.0	61,568	33,684	2,080
Healthcare support occupations	11.68	10.54	444	411	38.0	23,105	21,385	1,978
Nursing, psychiatric, and home health aides	9.99	9.50	377	362	37.8	19,617	18,824	1,964
Home health aides	9.01	8.10	310	290	34.4	16,116	15,080	1,789
Nursing aides, orderlies, and attendants	10.33	9.94	402	382	39.0	20,920	19,864	2,026
Psychiatric aides	9.84	9.25	375	360	38.1	19,500	18,720	1,982
Physical therapist assistants and aides	13.82	11.40	549	456	39.7	28,562	23,712	2,066
Physical therapist aides	10.99	10.95	435	438	39.6	22,643	22,776	2,060
Miscellaneous healthcare support occupations	14.45	14.00	555	559	38.4	28,844	29,093	1,996
Dental assistants	18.46	18.29	634	594	34.3	32,970	30,888	1,786
Medical assistants	13.14	13.00	523	514	39.8	27,193	26,728	2,069
Protective service occupations	11.56	10.92	459	437	39.7	23,526	22,712	2,036
Security guards and gaming surveillance officers	11.40	10.92	452	437	39.6	23,491	22,712	2,060
Security guards	11.40	10.92	452	437	39.6	23,491	22,712	2,060
Food preparation and serving related occupations	8.29	8.20	315	315	38.0	16,325	16,282	1,970
First-line supervisors/managers, food preparation and serving workers	14.69	14.74	620	600	42.2	32,246	31,200	2,195
First-line supervisors/managers of food preparation and serving workers	15.13	15.00	643	609	42.5	33,431	31,656	2,210

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations								
–Continued								
Cooks	\$10.22	\$10.00	\$388	\$390	37.9	\$20,036	\$20,020	1,961
Cooks, fast food	8.92	9.00	321	336	36.0	16,698	17,484	1,872
Cooks, institution and cafeteria	10.91	10.94	427	410	39.2	21,322	21,320	1,955
Cooks, restaurant	10.61	10.23	403	390	38.0	20,976	20,268	1,977
Cooks, short order	8.74	8.50	347	340	39.7	18,036	17,680	2,063
Food preparation workers	8.59	8.00	330	300	38.4	17,149	15,600	1,997
Food service, tipped	4.19	2.53	152	94	36.4	7,884	4,883	1,882
Bartenders	4.36	4.00	154	130	35.3	7,773	5,460	1,784
Waiters and waitresses	3.26	2.35	118	86	36.2	6,144	4,455	1,885
Dining room and cafeteria attendants and bartender helpers	7.97	8.00	304	300	38.2	15,646	15,600	1,964
Fast food and counter workers	9.00	8.60	343	326	38.1	17,835	16,926	1,983
Combined food preparation and serving workers, including fast food	8.97	8.50	342	321	38.1	17,792	16,680	1,983
Counter attendants, cafeteria, food concession, and coffee shop	9.10	9.17	347	336	38.1	18,027	17,472	1,980
Food servers, nonrestaurant ...	7.39	7.25	291	290	39.3	15,122	15,080	2,046
Dishwashers	8.02	8.00	317	320	39.5	16,483	16,640	2,055
Hosts and hostesses, restaurant, lounge, and coffee shop	8.37	7.60	310	290	37.0	16,110	15,080	1,925
Building and grounds cleaning and maintenance occupations	10.22	9.25	399	363	39.1	20,641	18,843	2,019
First-line supervisors/managers, building and grounds cleaning and maintenance workers	15.19	15.26	599	576	39.4	31,144	29,952	2,050
First-line supervisors/managers of housekeeping and janitorial workers	15.02	15.26	585	576	39.0	30,429	29,952	2,026

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Building and grounds cleaning and maintenance occupations –Continued								
Building cleaning workers	\$9.56	\$9.03	\$372	\$357	38.9	\$19,163	\$18,509	2,005
Janitors and cleaners, except maids and housekeeping cleaners	9.90	9.45	388	368	39.1	20,153	19,159	2,036
Maids and housekeeping cleaners	8.84	8.50	340	334	38.5	17,286	17,160	1,956
Grounds maintenance workers	9.27	9.00	364	360	39.3	18,880	18,720	2,038
Landscaping and groundskeeping workers	9.15	9.00	359	360	39.3	18,642	18,720	2,037
Personal care and service occupations	12.56	10.00	465	396	37.1	24,188	20,478	1,926
First-line supervisors/managers of personal service workers	14.56	14.09	575	564	39.5	29,920	29,303	2,055
Nonfarm animal caretakers	10.62	9.92	425	397	40.0	22,092	20,638	2,080
Miscellaneous entertainment attendants and related workers	9.64	8.50	379	340	39.3	19,706	17,680	2,045
Amusement and recreation attendants	9.50	8.50	373	318	39.3	19,401	16,517	2,043
Barbers and cosmetologists ...	14.48	10.50	546	399	37.7	28,373	20,748	1,959
Hairdressers, hairstylists, and cosmetologists	15.41	12.94	–	–	–	–	–	–
Baggage porters, bellhops, and concierges	8.01	7.25	298	290	37.2	15,483	15,080	1,934
Baggage porters and bellhops	6.96	7.25	256	275	36.8	13,311	14,296	1,912
Child care workers	9.04	8.75	357	340	39.5	18,548	17,680	2,052
Personal and home care aides	9.44	8.37	366	335	38.8	19,021	17,418	2,015
Recreation and fitness workers	13.50	13.27	492	448	36.4	25,573	23,286	1,895
Recreation workers	12.07	10.22	465	426	38.5	24,163	22,167	2,001
Sales and related occupations	19.75	13.62	791	540	40.1	41,072	28,038	2,080
First-line supervisors/managers, sales workers	21.52	16.66	891	683	41.4	46,308	35,499	2,152

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations								
–Continued								
First-line								
supervisors/managers								
of retail sales workers ..	\$18.07	\$16.20	\$742	\$682	41.1	\$38,582	\$35,485	2,136
First-line								
supervisors/managers								
of non-retail sales								
workers	34.62	20.51	1,475	909	42.6	76,691	47,276	2,215
Retail sales workers	11.76	10.25	465	400	39.5	24,074	20,800	2,048
Cashiers, all workers	9.79	9.25	380	360	38.9	19,578	18,720	2,000
Cashiers	9.77	9.25	380	360	38.9	19,546	18,720	2,000
Counter and rental clerks								
and parts salespersons ..	12.87	11.23	510	440	39.6	26,529	22,880	2,062
Counter and rental clerks	10.48	9.56	404	383	38.6	21,029	19,891	2,007
Parts salespersons	14.52	13.25	587	530	40.4	30,522	27,560	2,101
Retail salespersons	12.77	10.93	510	430	39.9	26,503	22,381	2,076
Advertising sales agents	23.13	22.24	934	890	40.4	48,563	46,268	2,099
Insurance sales agents	24.62	17.50	967	697	39.3	50,264	36,244	2,041
Securities, commodities, and								
financial services sales								
agents	63.32	36.81	2,597	1,320	41.0	135,069	68,628	2,133
Sales representatives,								
wholesale and								
manufacturing	30.26	26.77	1,218	1,020	40.3	63,357	53,028	2,094
Sales representatives,								
wholesale and								
manufacturing,								
technical and scientific								
products	39.86	33.65	1,609	1,449	40.4	83,685	75,350	2,100
Sales representatives,								
wholesale and								
manufacturing, except								
technical and scientific								
products	25.89	20.12	1,041	826	40.2	54,138	42,944	2,091
Real estate brokers and sales								
agents	27.32	17.15	1,093	686	40.0	56,817	35,678	2,080
Real estate sales agents	27.32	17.15	1,093	686	40.0	56,817	35,678	2,080
Miscellaneous sales and								
related workers	16.40	14.00	656	560	40.0	34,118	29,120	2,080
Office and administrative								
 support occupations	15.22	14.18	605	562	39.7	31,441	29,199	2,065

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations –Continued								
First-line supervisors/managers of office and administrative support workers	\$22.89	\$21.46	\$912	\$858	39.8	\$47,435	\$44,639	2,072
Switchboard operators, including answering service	10.19	10.29	400	412	39.2	20,775	21,403	2,038
Financial clerks	15.05	14.59	598	577	39.7	31,087	29,994	2,066
Bill and account collectors	14.39	14.16	575	566	39.9	29,888	29,411	2,077
Billing and posting clerks and machine operators	14.75	13.60	585	539	39.7	30,435	28,038	2,063
Bookkeeping, accounting, and auditing clerks	16.30	15.76	645	630	39.5	33,488	32,386	2,054
Payroll and timekeeping clerks	17.79	18.32	705	733	39.7	36,681	38,106	2,062
Procurement clerks	18.09	18.94	724	758	40.0	37,636	39,399	2,080
Tellers	12.29	11.36	491	454	39.9	25,518	23,629	2,077
Brokerage clerks	16.58	15.44	662	618	39.9	34,414	32,115	2,075
Credit authorizers, checkers, and clerks	14.58	13.93	583	557	40.0	30,332	28,981	2,080
Customer service representatives	14.82	13.99	590	558	39.8	30,668	29,037	2,069
File clerks	12.74	12.08	510	483	40.0	26,509	25,126	2,080
Hotel, motel, and resort desk clerks	8.82	8.50	345	326	39.1	17,935	16,960	2,032
Interviewers, except eligibility and loan	13.53	12.18	541	487	40.0	28,137	25,334	2,080
Loan interviewers and clerks	16.84	16.75	693	670	41.1	36,026	34,840	2,140
New accounts clerks	12.60	12.63	504	505	40.0	26,202	26,279	2,080
Order clerks	12.51	11.80	501	472	40.0	26,029	24,544	2,080
Human resources assistants, except payroll and timekeeping	19.47	19.45	779	778	40.0	40,488	40,450	2,080
Receptionists and information clerks	12.30	12.00	488	480	39.6	25,341	24,960	2,059
Reservation and transportation ticket agents and travel clerks ...	16.57	19.35	663	774	40.0	34,468	40,252	2,080
Cargo and freight agents	18.03	14.01	738	657	40.9	38,383	34,187	2,129
Couriers and messengers	11.02	10.82	435	433	39.5	22,608	22,506	2,052

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations –Continued								
Dispatchers	\$16.90	\$14.50	\$677	\$580	40.1	\$35,225	\$30,160	2,084
Dispatchers, except police, fire, and ambulance	17.21	14.71	690	581	40.1	35,869	30,233	2,084
Production, planning, and expediting clerks	18.14	16.89	725	675	40.0	37,722	35,123	2,080
Shipping, receiving, and traffic clerks	12.61	11.15	501	448	39.7	26,053	23,275	2,066
Stock clerks and order fillers	11.57	11.28	459	450	39.6	23,855	23,400	2,061
Secretaries and administrative assistants	18.21	17.19	719	680	39.5	37,389	35,360	2,053
Executive secretaries and administrative assistants	21.20	20.74	842	827	39.7	43,788	43,023	2,065
Legal secretaries	19.43	19.71	759	782	39.1	39,471	40,672	2,031
Medical secretaries	14.73	13.53	583	542	39.6	30,313	28,163	2,058
Secretaries, except legal, medical, and executive	15.97	16.30	626	612	39.2	32,509	31,844	2,036
Data entry and information processing workers	12.32	12.00	493	480	40.0	25,634	24,960	2,080
Data entry keyers	12.23	11.33	489	453	40.0	25,446	23,566	2,080
Insurance claims and policy processing clerks	16.75	15.25	659	600	39.3	34,272	31,200	2,046
Mail clerks and mail machine operators, except postal service	13.08	12.96	516	508	39.5	26,850	26,424	2,052
Office clerks, general	13.39	12.60	530	496	39.6	27,523	25,800	2,056
Construction and extraction occupations	17.51	15.02	711	600	40.6	36,606	31,200	2,091
First-line supervisors/managers of construction trades and extraction workers	27.47	25.44	1,135	1,018	41.3	59,037	52,919	2,149
Carpenters	15.98	15.00	639	600	40.0	33,121	31,200	2,072
Carpet, floor, and tile installers and finishers	17.34	17.35	661	607	38.1	34,372	31,572	1,982
Cement masons, concrete finishers, and terrazzo workers	16.70	16.95	668	678	40.0	34,012	35,256	2,036

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations –Continued								
Cement masons and concrete finishers	\$16.70	\$16.95	\$668	\$678	40.0	\$34,012	\$35,256	2,036
Construction laborers	11.93	11.15	477	446	40.0	24,789	23,200	2,077
Construction equipment operators	17.37	15.89	695	636	40.0	36,132	33,051	2,080
Operating engineers and other construction equipment operators	18.10	16.00	724	640	40.0	37,657	33,280	2,080
Electricians	19.13	18.64	765	746	40.0	39,793	38,775	2,080
Glaziers	12.36	14.00	494	560	40.0	25,710	29,120	2,080
Painters and paperhangers	14.64	14.00	584	560	39.9	30,349	29,120	2,073
Painters, construction and maintenance	14.64	14.00	584	560	39.9	30,349	29,120	2,073
Pipelayers, plumbers, pipefitters, and steamfitters	19.58	19.00	783	760	40.0	40,734	39,520	2,080
Plumbers, pipefitters, and steamfitters	19.73	19.05	789	762	40.0	41,043	39,614	2,080
Reinforcing iron and rebar workers	15.71	14.95	628	598	40.0	31,731	30,618	2,020
Roofers	15.04	13.54	602	542	40.0	31,289	28,165	2,080
Sheet metal workers	17.70	17.00	708	680	40.0	36,807	35,360	2,080
Helpers, construction trades ..	11.35	11.00	453	440	40.0	23,511	22,880	2,072
Helpers--carpenters	11.38	11.70	455	468	40.0	23,678	24,344	2,080
Helpers--electricians	13.22	11.75	529	470	40.0	27,502	24,440	2,080
Helpers--pipelayers, plumbers, pipefitters, and steamfitters	12.49	12.00	500	480	40.0	25,986	24,960	2,080
Construction and building inspectors	33.10	40.71	1,324	1,629	40.0	68,845	84,683	2,080
Hazardous materials removal workers	13.30	14.46	518	578	38.9	26,225	30,073	1,973
Miscellaneous construction and related workers	13.57	13.45	543	538	40.0	28,231	27,976	2,080
Derrick, rotary drill, and service unit operators, oil, gas, and mining	23.02	21.50	982	777	42.7	47,120	40,414	2,047
Service unit operators, oil, gas, and mining	20.92	18.90	834	756	39.9	43,388	39,312	2,074
Roustabouts, oil and gas	21.27	19.02	967	761	45.5	42,633	39,562	2,005

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations	\$19.71	\$18.43	\$792	\$737	40.2	\$41,113	\$38,324	2,085
First-line supervisors/managers of mechanics, installers, and repairers	26.58	25.04	1,102	1,069	41.5	56,795	54,964	2,137
Computer, automated teller, and office machine repairers	16.45	15.92	658	637	40.0	34,216	33,103	2,080
Radio and telecommunications equipment installers and repairers	23.09	24.47	924	979	40.0	48,030	50,887	2,080
Telecommunications equipment installers and repairers, except line installers	23.20	25.00	928	1,000	40.0	48,260	52,000	2,080
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers	20.48	18.00	824	720	40.2	42,871	37,440	2,093
Electrical and electronics repairers, commercial and industrial equipment	25.59	18.99	1,024	760	40.0	53,232	39,499	2,080
Electrical and electronics repairers, powerhouse, substation, and relay	26.67	25.94	1,067	1,038	40.0	55,473	53,955	2,080
Security and fire alarm systems installers	15.66	17.08	622	683	39.7	32,331	35,531	2,064
Automotive technicians and repairers	17.72	14.99	717	600	40.5	37,281	31,200	2,104
Automotive body and related repairers	18.50	14.99	—	—	—	—	—	—
Automotive service technicians and mechanics	17.55	14.58	706	607	40.2	36,700	31,541	2,091
Bus and truck mechanics and diesel engine specialists ...	17.15	16.00	686	640	40.0	35,665	33,280	2,080
Heavy vehicle and mobile equipment service technicians and mechanics	19.30	18.80	771	752	39.9	40,089	39,100	2,077

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations								
–Continued								
Mobile heavy equipment mechanics, except engines	\$19.19	\$18.80	\$766	\$752	39.9	\$39,836	\$39,100	2,076
Rail car repairers	21.88	20.26	875	811	40.0	45,518	42,149	2,080
Small engine mechanics	17.99	17.31	716	693	39.8	37,243	36,011	2,070
Miscellaneous vehicle and mobile equipment mechanic, installers, and repairers	11.48	10.00	459	400	40.0	23,886	20,800	2,080
Tire repairers and changers	11.51	10.00	460	400	40.0	23,940	20,800	2,080
Heating, air conditioning, and refrigeration mechanics and installers	17.31	17.00	693	680	40.0	36,012	35,360	2,080
Industrial machinery installation, repair, and maintenance workers	18.60	18.00	748	720	40.2	38,598	37,440	2,075
Industrial machinery mechanics	23.60	23.50	943	931	39.9	49,019	48,425	2,077
Maintenance and repair workers, general	15.17	13.00	607	520	40.0	31,561	27,040	2,080
Maintenance workers, machinery	16.05	16.25	669	640	41.7	32,930	33,280	2,052
Line installers and repairers ...	24.98	28.16	999	1,127	40.0	51,953	58,579	2,080
Electrical power-line installers and repairers	29.20	30.57	1,168	1,223	40.0	60,732	63,586	2,080
Telecommunications line installers and repairers	23.67	26.71	947	1,068	40.0	49,239	55,561	2,080
Miscellaneous installation, maintenance, and repair workers	16.68	15.50	665	620	39.9	34,573	32,240	2,073
Helpers--installation, maintenance, and repair workers	12.27	12.00	488	470	39.8	25,381	24,444	2,068
Production occupations	15.10	13.00	600	520	39.7	31,109	27,040	2,060
First-line supervisors/managers of production and operating workers	26.11	24.15	1,035	972	39.6	53,190	49,999	2,037

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
–Continued								
Aircraft structure, surfaces, rigging, and systems assemblers	\$23.20	\$23.38	\$928	\$935	40.0	\$48,250	\$48,630	2,080
Electrical, electronics, and electromechanical assemblers	11.50	11.00	460	440	40.0	23,920	22,880	2,080
Electrical and electronic equipment assemblers ..	11.85	11.61	474	464	40.0	24,652	24,149	2,080
Engine and other machine assemblers	13.66	13.00	546	520	40.0	28,406	27,040	2,080
Structural metal fabricators and fitters	14.25	9.75	570	390	40.0	29,645	20,280	2,080
Miscellaneous assemblers and fabricators	12.68	11.10	499	440	39.3	25,901	22,880	2,042
Team assemblers	15.03	13.00	601	520	40.0	31,270	27,040	2,080
Bakers	15.80	15.00	599	574	37.9	31,164	29,856	1,972
Butchers and other meat, poultry, and fish processing workers	12.52	12.75	499	510	39.8	25,934	26,520	2,072
Butchers and meat cutters ..	14.43	15.36	570	614	39.5	29,619	31,943	2,052
Slaughterers and meat packers	12.86	12.75	514	510	40.0	26,746	26,520	2,080
Miscellaneous food processing workers	14.15	14.00	561	554	39.6	29,176	28,816	2,061
Computer control programmers and operators	15.34	14.00	598	560	39.0	31,120	29,120	2,029
Computer-controlled machine tool operators, metal and plastic	14.93	14.00	582	560	39.0	30,273	29,120	2,028
Forming machine setters, operators, and tenders, metal and plastic	13.07	12.00	523	480	40.0	27,184	24,960	2,080
Machine tool cutting setters, operators, and tenders, metal and plastic	13.29	13.00	527	515	39.7	27,427	26,770	2,064
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic	11.76	10.50	470	420	40.0	24,460	21,840	2,080

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
–Continued								
Lathe and turning machine tool setters, operators, and tenders, metal and plastic	\$16.91	\$17.95	\$676	\$718	40.0	\$35,169	\$37,344	2,080
Machinists	19.65	19.00	789	760	40.1	41,013	39,520	2,087
Molders and molding machine setters, operators, and tenders, metal and plastic	10.04	10.19	399	408	39.7	20,726	21,199	2,063
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic	10.00	9.50	396	380	39.6	20,577	19,760	2,058
Multiple machine tool setters, operators, and tenders, metal and plastic	12.35	11.35	492	454	39.9	25,595	23,608	2,072
Welding, soldering, and brazing workers	16.65	16.26	666	650	40.0	34,638	33,823	2,080
Welders, cutters, solderers, and brazers	16.73	16.26	669	650	40.0	34,802	33,823	2,080
Welding, soldering, and brazing machine setters, operators, and tenders	15.71	16.00	629	640	40.0	32,687	33,280	2,080
Miscellaneous metalworkers and plastic workers	12.87	11.00	515	440	40.0	26,773	22,880	2,080
Lay-out workers, metal and plastic	14.67	16.00	587	640	40.0	30,515	33,280	2,080
Printers	19.34	20.00	773	800	40.0	40,188	41,600	2,078
Prepress technicians and workers	21.43	23.51	857	940	40.0	44,583	48,901	2,080
Printing machine operators	18.13	15.47	724	619	39.9	37,648	32,178	2,077
Laundry and dry-cleaning workers	10.39	9.70	407	388	39.2	21,147	20,176	2,036
Pressers, textile, garment, and related materials	8.64	8.65	332	346	38.5	17,278	17,984	2,001
Sewing machine operators	9.19	8.80	365	353	39.7	18,951	18,346	2,062
Miscellaneous textile, apparel, and furnishings workers	9.95	8.00	383	320	38.5	19,898	16,640	2,000

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
–Continued								
Woodworking machine setters, operators, and tenders	\$11.81	\$11.00	\$472	\$440	40.0	\$24,560	\$22,880	2,080
Miscellaneous plant and system operators	29.48	31.01	1,177	1,232	39.9	57,416	63,513	1,948
Chemical plant and system operators	31.74	32.26	1,238	1,227	39.0	64,398	63,800	2,029
Petroleum pump system operators, refinery operators, and gaugers	31.01	32.36	1,242	1,294	40.1	57,549	64,786	1,856
Chemical processing machine setters, operators, and tenders	21.89	19.35	876	774	40.0	45,538	40,248	2,080
Chemical equipment operators and tenders ...	25.03	26.84	1,001	1,074	40.0	52,056	55,827	2,080
Crushing, grinding, polishing, mixing, and blending workers	14.72	14.00	589	560	40.0	30,613	29,120	2,080
Grinding and polishing workers, hand	9.92	9.00	397	360	40.0	20,626	18,720	2,080
Mixing and blending machine setters, operators, and tenders ..	16.39	15.00	656	600	40.0	34,093	31,200	2,080
Inspectors, testers, sorters, samplers, and weighers	17.39	16.00	694	632	39.9	36,067	32,885	2,074
Packaging and filling machine operators and tenders	11.20	10.50	446	420	39.8	23,178	21,840	2,069
Painting workers	14.50	15.20	580	608	40.0	30,157	31,606	2,080
Coating, painting, and spraying machine setters, operators, and tenders	13.94	15.20	558	608	40.0	29,002	31,606	2,080
Painters, transportation equipment	16.65	15.26	666	610	40.0	34,627	31,741	2,080
Miscellaneous production workers	12.67	12.40	505	496	39.9	26,241	25,792	2,071
Helpers--production workers	11.36	11.00	451	440	39.7	23,471	22,880	2,066

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations	\$15.27	\$13.00	\$616	\$520	40.3	\$31,847	\$27,040	2,085
First-line supervisors/managers of helpers, laborers, and material movers, hand	20.86	23.00	849	920	40.7	44,131	47,840	2,116
First-line supervisors/managers of transportation and material-moving machine and vehicle operators	24.79	22.58	1,042	962	42.0	54,195	50,001	2,186
Bus drivers	14.13	10.42	565	417	40.0	29,387	21,676	2,080
Bus drivers, transit and intercity	14.13	10.42	565	417	40.0	29,387	21,676	2,080
Driver/sales workers and truck drivers	16.89	15.00	705	606	41.7	36,673	31,512	2,171
Driver/sales workers	15.78	16.31	633	701	40.1	32,895	36,448	2,085
Truck drivers, heavy and tractor-trailer	17.55	15.50	749	623	42.7	38,970	32,406	2,220
Truck drivers, light or delivery services	15.51	13.76	620	550	40.0	32,255	28,600	2,079
Taxi drivers and chauffeurs	11.38	11.00	467	485	41.1	24,298	25,225	2,135
Crane and tower operators	19.75	21.50	790	860	40.0	39,478	40,040	1,999
Industrial truck and tractor operators	12.45	11.53	498	461	40.0	25,878	23,991	2,078
Laborers and material movers, hand	11.36	10.58	448	415	39.4	22,861	21,320	2,013
Cleaners of vehicles and equipment	11.65	12.29	466	491	40.0	24,236	25,557	2,080
Laborers and freight, stock, and material movers, hand	11.45	10.58	451	417	39.4	22,793	21,174	1,991

See footnotes at end of table.

Table 12

Full-time¹ private industry workers: Mean and median hourly, weekly, and annual earnings and mean weekly and annual hours — Continued

Occupation ²	Hourly ³		Weekly ⁴			Annual ⁵		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations –Continued								
Machine feeders and offbearers	\$12.13	\$10.55	\$482	\$422	39.8	\$25,088	\$21,944	2,068
Packers and packagers, hand	10.29	9.05	401	354	39.0	20,873	18,408	2,028

¹ Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

² The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

³ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

⁴ Mean weekly earnings are based on the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position in the earnings

distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

⁵ Mean annual earnings are based on the straight-time annual wages or salaries paid to employees. Median annual earnings designate position in the earnings distribution at which one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.