

RSE Table 15

**Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers**

Occupation <sup>1</sup>	Hourly earnings <sup>2</sup>		Weekly earnings <sup>4</sup>		Annual earnings <sup>5</sup>	
	Mean	Relative error <sup>3</sup>	Mean	Relative error <sup>3</sup>	Mean	Relative error <sup>3</sup>
<b>All workers</b> .....	\$17.99	2.7%	\$715	2.7%	\$37,046	2.7%
<b>Management occupations</b> .....	38.51	4.1	1,591	4.2	82,638	4.2
General and operations managers .....	36.18	12.0	1,564	12.4	81,334	12.4
Advertising and promotions managers .....	30.66	26.0	1,218	26.2	63,345	26.2
Marketing and sales managers .....	52.75	14.6	2,191	14.9	113,934	14.9
Marketing managers .....	50.09	24.4	2,003	24.4	104,182	24.4
Sales managers .....	54.09	20.9	2,291	21.1	119,140	21.1
Computer and information systems managers .....	45.49	14.3	1,820	14.3	94,628	14.3
Financial managers .....	47.92	11.0	1,939	10.9	100,837	10.9
Human resources managers .....	32.80	13.0	1,312	13.0	68,228	13.0
Industrial production managers .....	35.94	11.9	1,458	11.5	75,816	11.5
Transportation, storage, and distribution managers .....	25.34	13.6	1,030	13.6	53,554	13.6
Construction managers .....	36.40	13.1	1,474	12.4	76,641	12.4
Education administrators .....	22.88	15.4	911	15.0	46,442	15.0
Education administrators, preschool and child care center/program .....	21.25	11.4	846	11.1	43,259	11.1
Food service managers .....	27.09	7.5	1,242	11.0	64,562	11.0
Medical and health services managers .....	43.40	10.6	1,829	12.6	95,097	12.6
Property, real estate, and community association managers .....	21.26	8.7	851	8.7	44,240	8.7
<b>Business and financial operations occupations</b> .....	30.98	4.2	1,257	4.3	64,026	4.3
Buyers and purchasing agents .....	33.98	7.8	1,359	7.8	70,646	7.8
Purchasing agents, except wholesale, retail, and farm products .....	30.02	11.6	1,199	11.7	62,355	11.7
Claims adjusters, appraisers, examiners, and investigators .....	32.75	7.2	1,300	7.8	67,616	7.8
Claims adjusters, examiners, and investigators .....	30.51	4.9	1,210	5.6	62,911	5.6
Cost estimators .....	30.06	7.9	1,202	7.9	62,518	7.9
Human resources, training, and labor relations specialists .....	25.11	7.5	1,043	8.4	54,245	8.4
Employment, recruitment, and placement specialists .....	25.88	13.8	1,035	13.8	53,840	13.8
Management analysts .....	44.41	6.7	1,831	8.6	95,205	8.6
Accountants and auditors .....	27.53	8.0	1,119	8.4	58,198	8.4
Loan counselors and officers .....	33.83	12.3	1,353	12.3	70,361	12.3
Loan officers .....	33.83	12.3	1,353	12.3	70,361	12.3

See footnotes at end of table.

RSE Table 15

**Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly earnings <sup>2</sup>		Weekly earnings <sup>4</sup>		Annual earnings <sup>5</sup>	
	Mean	Relative error <sup>3</sup>	Mean	Relative error <sup>3</sup>	Mean	Relative error <sup>3</sup>
<b>Computer and mathematical science occupations</b> .....	\$35.90	7.3%	\$1,449	7.4%	\$75,372	7.4%
Computer programmers .....	33.36	19.9	1,334	19.9	69,394	19.9
Computer software engineers .....	43.19	6.8	1,778	7.8	92,480	7.8
Computer software engineers, applications .....	42.39	7.9	1,825	12.6	94,899	12.6
Computer support specialists .....	28.70	9.2	1,146	9.4	59,569	9.4
Computer systems analysts .....	53.74	14.1	2,197	12.5	114,249	12.5
Network and computer systems administrators .....	26.01	10.1	1,040	10.1	54,092	10.1
Network systems and data communications analysts .....	36.22	13.6	1,489	12.0	77,413	12.0
<b>Architecture and engineering occupations</b> ....	31.14	16.4	1,272	16.3	66,169	16.3
Engineers .....	42.92	14.1	1,769	13.9	91,962	13.9
Civil engineers .....	35.08	6.8	1,524	5.4	79,262	5.4
Electrical and electronics engineers .....	32.01	12.2	1,322	11.1	68,728	11.1
Mechanical engineers .....	43.93	25.8	1,757	25.8	91,369	25.8
Petroleum engineers .....	60.61	15.1	2,494	15.8	129,683	15.8
Drafters .....	21.74	11.1	870	11.1	45,223	11.1
<b>Life, physical, and social science occupations</b>	23.80	10.5	947	10.5	49,229	10.5
<b>Community and social services occupations</b>	15.61	9.9	629	10.3	32,535	10.3
Social workers .....	20.46	6.5	833	6.7	43,293	6.7
Child, family, and school social workers ..	19.24	9.2	788	9.1	40,982	9.1
Miscellaneous community and social service specialists .....	11.50	5.4	457	5.7	23,769	5.7
Social and human service assistants .....	11.73	8.3	465	8.6	24,202	8.6
<b>Legal occupations</b> .....	21.84	25.3	907	27.1	47,158	27.1
Lawyers .....	37.48	10.4	1,667	11.4	86,702	11.4
<b>Education, training, and library occupations</b>	17.55	17.8	668	16.3	28,754	16.3
Postsecondary teachers .....	23.66	10.6	936	9.2	43,377	9.2
Primary, secondary, and special education school teachers .....	23.55	14.2	901	13.4	36,763	13.4
Teacher assistants .....	9.72	8.3	376	7.2	17,289	7.2
<b>Arts, design, entertainment, sports, and media occupations</b> .....	22.90	9.3	918	9.3	47,745	9.3
Designers .....	20.93	6.8	843	6.4	43,822	6.4
Graphic designers .....	23.06	14.8	922	14.8	47,963	14.8
Writers and editors .....	26.12	14.5	1,045	14.5	54,325	14.5

See footnotes at end of table.

**RSE Table 15**

**Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly earnings <sup>2</sup>		Weekly earnings <sup>4</sup>		Annual earnings <sup>5</sup>	
	Mean	Relative error <sup>3</sup>	Mean	Relative error <sup>3</sup>	Mean	Relative error <sup>3</sup>
<b>Healthcare practitioner and technical occupations</b> .....	\$28.04	6.5%	\$1,101	6.6%	\$57,258	6.6%
Pharmacists .....	55.17	2.3	2,232	2.8	116,086	2.8
Registered nurses .....	28.95	6.1	1,142	6.5	59,362	6.5
Therapists .....	42.50	7.3	1,700	7.3	88,398	7.3
Emergency medical technicians and paramedics .....	12.98	14.3	511	11.6	26,561	11.6
Health diagnosing and treating practitioner support technicians .....	16.46	9.4	642	10.3	33,387	10.3
Licensed practical and licensed vocational nurses .....	19.39	4.5	747	5.3	38,836	5.3
<b>Healthcare support occupations</b> .....	12.24	4.9	464	4.8	24,132	4.8
Nursing, psychiatric, and home health aides	9.77	2.8	370	3.4	19,227	3.4
Home health aides .....	10.27	14.7	385	13.8	20,001	13.8
Nursing aides, orderlies, and attendants ....	9.83	3.9	374	4.8	19,464	4.8
Psychiatric aides .....	9.11	1.4	343	6.2	17,826	6.2
Miscellaneous healthcare support occupations .....	14.58	4.5	553	3.8	28,752	3.8
Dental assistants .....	18.46	4.9	634	6.5	32,970	6.5
Medical assistants .....	13.18	3.8	524	4.1	27,256	4.1
<b>Protective service occupations</b> .....	12.60	9.8	499	9.7	25,928	9.7
Security guards and gaming surveillance officers .....	12.52	11.2	495	11.1	25,719	11.1
Security guards .....	12.52	11.2	495	11.1	25,719	11.1
<b>Food preparation and serving related occupations</b> .....	8.15	3.8	308	4.1	16,015	4.1
First-line supervisors/managers, food preparation and serving workers .....	14.27	7.8	610	10.5	31,704	10.5
First-line supervisors/managers of food preparation and serving workers .....	14.76	6.7	636	9.9	33,047	9.9
Cooks .....	10.15	2.8	383	3.1	19,782	3.1
Cooks, fast food .....	8.98	4.9	321	9.0	16,693	9.0
Cooks, institution and cafeteria .....	10.97	9.3	420	9.3	20,033	9.3
Cooks, restaurant .....	10.59	3.3	403	3.0	20,939	3.0
Cooks, short order .....	8.65	6.2	343	5.9	17,846	5.9
Food preparation workers .....	8.11	3.9	309	4.8	16,069	4.8
Food service, tipped .....	3.67	10.1	132	10.4	6,876	10.4
Bartenders .....	3.85	20.3	132	19.3	6,884	19.3
Waiters and waitresses .....	2.96	9.6	107	10.0	5,575	10.0

See footnotes at end of table.

RSE Table 15

**Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly earnings <sup>2</sup>		Weekly earnings <sup>4</sup>		Annual earnings <sup>5</sup>	
	Mean	Relative error <sup>3</sup>	Mean	Relative error <sup>3</sup>	Mean	Relative error <sup>3</sup>
<b>Food preparation and serving related occupations –Continued</b>						
Dining room and cafeteria attendants and bartender helpers .....	\$7.86	9.6%	\$292	9.7%	\$15,179	9.7%
Fast food and counter workers .....	8.70	1.7	330	2.5	17,174	2.5
Combined food preparation and serving workers, including fast food .....	8.73	1.9	332	2.8	17,278	2.8
Counter attendants, cafeteria, food concession, and coffee shop .....	8.54	3.5	318	3.2	16,547	3.2
Dishwashers .....	8.01	3.2	316	2.8	16,410	2.8
Hosts and hostesses, restaurant, lounge, and coffee shop .....	8.60	7.8	322	8.3	16,756	8.3
<b>Building and grounds cleaning and maintenance occupations .....</b>						
First-line supervisors/managers, building and grounds cleaning and maintenance workers .....	10.39	5.7	404	5.5	20,989	5.5
Building cleaning workers .....	13.72	9.8	531	8.7	27,595	8.7
Janitors and cleaners, except maids and housekeeping cleaners .....	9.80	4.2	377	4.0	19,583	4.0
Maids and housekeeping cleaners .....	10.18	4.5	395	4.0	20,541	4.0
Grounds maintenance workers .....	8.62	6.7	323	5.8	16,817	5.8
Landscaping and groundskeeping workers .....	9.24	5.5	363	4.5	18,834	4.5
Landscaping and groundskeeping workers .....	9.10	5.7	357	4.4	18,520	4.4
<b>Personal care and service occupations .....</b>						
First-line supervisors/managers of personal service workers .....	11.57	9.3	445	8.5	23,130	8.5
Miscellaneous entertainment attendants and related workers .....	14.47	8.5	572	8.4	29,725	8.4
Barbers and cosmetologists .....	10.10	10.9	399	11.5	20,758	11.5
Child care workers .....	15.09	28.1	563	29.5	29,292	29.5
Personal and home care aides .....	9.02	5.2	356	5.1	18,506	5.1
Recreation and fitness workers .....	9.51	11.6	367	12.3	19,083	12.3
Recreation workers .....	13.82	12.2	499	9.5	25,922	9.5
Recreation workers .....	12.28	10.4	470	11.3	24,448	11.3
<b>Sales and related occupations .....</b>						
First-line supervisors/managers, sales workers .....	20.01	5.0	804	5.4	41,813	5.4
First-line supervisors/managers of retail sales workers .....	19.53	8.4	824	8.7	42,836	8.7
Retail sales workers .....	18.28	6.1	763	6.2	39,695	6.2
Cashiers, all workers .....	11.48	6.6	453	7.5	23,534	7.5
Cashiers, all workers .....	8.74	2.0	334	1.6	17,393	1.6

See footnotes at end of table.

RSE Table 15

**Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly earnings <sup>2</sup>		Weekly earnings <sup>4</sup>		Annual earnings <sup>5</sup>	
	Mean	Relative error <sup>3</sup>	Mean	Relative error <sup>3</sup>	Mean	Relative error <sup>3</sup>
<b>Sales and related occupations –Continued</b>						
Cashiers .....	\$8.74	2.0%	\$334	1.6%	\$17,393	1.6%
Counter and rental clerks and parts salespersons .....	11.93	8.7	473	10.0	24,608	10.0
Counter and rental clerks .....	9.88	14.4	382	16.1	19,883	16.1
Parts salespersons .....	13.38	8.0	540	8.6	28,080	8.6
Retail salespersons .....	13.36	11.1	538	13.3	27,970	13.3
Insurance sales agents .....	20.97	14.0	819	14.7	42,563	14.7
Securities, commodities, and financial services sales agents .....	54.25	15.8	2,170	15.8	112,844	15.8
Sales representatives, wholesale and manufacturing .....	28.64	10.4	1,153	10.1	59,931	10.1
Sales representatives, wholesale and manufacturing, technical and scientific products .....	39.03	14.6	1,582	14.5	82,277	14.5
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	24.00	13.1	963	12.4	50,055	12.4
Miscellaneous sales and related workers .....	17.72	17.3	709	17.3	36,865	17.3
<b>Office and administrative support occupations .....</b>	15.00	2.0	595	2.0	30,923	2.0
First-line supervisors/managers of office and administrative support workers .....	21.84	6.0	869	6.1	45,200	6.1
Financial clerks .....	14.74	3.9	584	3.9	30,368	3.9
Bill and account collectors .....	13.78	11.9	551	11.9	28,669	11.9
Billing and posting clerks and machine operators .....	13.88	5.4	547	5.8	28,457	5.8
Bookkeeping, accounting, and auditing clerks .....	16.69	4.7	659	4.9	34,207	4.9
Tellers .....	12.19	5.8	487	5.8	25,306	5.8
Customer service representatives .....	15.36	3.3	612	3.2	31,748	3.2
File clerks .....	12.87	16.1	515	16.1	26,780	16.1
Hotel, motel, and resort desk clerks .....	8.60	4.1	335	3.9	17,415	3.9
Loan interviewers and clerks .....	15.95	8.5	664	6.9	34,540	6.9
New accounts clerks .....	12.17	8.1	487	8.1	25,322	8.1
Order clerks .....	13.03	9.5	521	9.5	27,096	9.5
Receptionists and information clerks .....	12.34	3.4	489	3.3	25,417	3.3
Cargo and freight agents .....	18.08	18.6	742	18.1	38,582	18.1
Dispatchers .....	17.60	7.4	714	8.1	37,115	8.1
Dispatchers, except police, fire, and ambulance .....	18.16	7.4	738	8.2	38,355	8.2
Production, planning, and expediting clerks .....	15.62	8.6	625	8.6	32,483	8.6

See footnotes at end of table.

RSE Table 15

**Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly earnings <sup>2</sup>		Weekly earnings <sup>4</sup>		Annual earnings <sup>5</sup>	
	Mean	Relative error <sup>3</sup>	Mean	Relative error <sup>3</sup>	Mean	Relative error <sup>3</sup>
<b>Office and administrative support occupations –Continued</b>						
Shipping, receiving, and traffic clerks .....	\$12.83	6.0%	\$504	5.5%	\$26,230	5.5%
Stock clerks and order fillers .....	10.61	3.7	421	4.0	21,887	4.0
Secretaries and administrative assistants .....	16.71	4.3	656	4.1	34,111	4.1
Executive secretaries and administrative assistants .....	18.47	6.6	729	6.4	37,921	6.4
Legal secretaries .....	19.46	12.3	760	12.1	39,507	12.1
Medical secretaries .....	14.80	11.7	581	12.2	30,231	12.2
Secretaries, except legal, medical, and executive .....	14.57	4.6	570	4.2	29,615	4.2
Data entry and information processing workers .....	11.18	7.1	447	7.1	23,252	7.1
Data entry keyers .....	11.04	8.3	442	8.3	22,966	8.3
Insurance claims and policy processing clerks .....	19.67	26.5	763	27.0	39,661	27.0
Office clerks, general .....	13.22	3.5	522	4.0	27,144	4.0
<b>Construction and extraction occupations .....</b>	<b>16.46</b>	<b>5.5</b>	<b>659</b>	<b>5.6</b>	<b>34,184</b>	<b>5.6</b>
First-line supervisors/managers of construction trades and extraction workers .....	27.54	13.4	1,127	14.4	58,616	14.4
Construction laborers .....	11.81	5.3	472	5.3	24,507	5.3
Construction equipment operators .....	15.37	10.9	615	10.9	31,977	10.9
Operating engineers and other construction equipment operators .....	16.52	10.0	661	10.0	34,356	10.0
Electricians .....	17.69	9.5	708	9.5	36,796	9.5
Glaziers .....	12.48	19.3	499	19.3	25,950	19.3
Pipelayers, plumbers, pipefitters, and steamfitters .....	19.43	8.0	777	8.0	40,425	8.0
Plumbers, pipefitters, and steamfitters .....	19.67	8.2	787	8.2	40,915	8.2
Roofers .....	14.92	12.7	597	12.7	31,028	12.7
Sheet metal workers .....	18.72	9.5	749	9.5	38,932	9.5
Helpers, construction trades .....	10.85	3.3	433	3.3	22,369	3.3
Miscellaneous construction and related workers .....	13.88	8.8	555	8.8	28,874	8.8
<b>Installation, maintenance, and repair occupations .....</b>	<b>18.90</b>	<b>2.2</b>	<b>759</b>	<b>2.4</b>	<b>39,480</b>	<b>2.4</b>
First-line supervisors/managers of mechanics, installers, and repairers .....	26.08	5.2	1,094	5.9	56,888	5.9
Computer, automated teller, and office machine repairers .....	16.45	9.5	658	9.5	34,216	9.5

See footnotes at end of table.

RSE Table 15

**Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly earnings <sup>2</sup>		Weekly earnings <sup>4</sup>		Annual earnings <sup>5</sup>	
	Mean	Relative error <sup>3</sup>	Mean	Relative error <sup>3</sup>	Mean	Relative error <sup>3</sup>
<b>Installation, maintenance, and repair occupations</b> –Continued						
Radio and telecommunications equipment installers and repairers .....	\$22.18	13.9%	\$887	13.9%	\$46,132	13.9%
Telecommunications equipment installers and repairers, except line installers .....	22.18	13.9	887	13.9	46,132	13.9
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers .....	20.90	12.3	848	12.7	44,084	12.7
Automotive technicians and repairers .....	18.36	6.2	742	6.8	38,598	6.8
Automotive service technicians and mechanics .....	18.08	5.4	725	5.5	37,692	5.5
Bus and truck mechanics and diesel engine specialists .....	16.27	3.4	651	3.4	33,837	3.4
Heavy vehicle and mobile equipment service technicians and mechanics .....	18.59	7.2	744	7.2	38,667	7.2
Mobile heavy equipment mechanics, except engines .....	18.71	9.7	748	9.7	38,911	9.7
Small engine mechanics .....	18.20	9.3	724	8.9	37,662	8.9
Miscellaneous vehicle and mobile equipment mechanic, installers, and repairers .....	11.58	9.6	463	9.6	24,081	9.6
Heating, air conditioning, and refrigeration mechanics and installers .....	16.56	10.6	662	10.6	34,435	10.6
Industrial machinery installation, repair, and maintenance workers .....	16.47	8.3	656	8.4	34,101	8.4
Industrial machinery mechanics .....	22.67	13.6	907	13.6	47,155	13.6
Maintenance and repair workers, general ..	13.23	7.7	529	7.7	27,523	7.7
Maintenance workers, machinery .....	14.65	7.7	573	8.7	29,566	8.7
Line installers and repairers .....	24.49	14.2	980	14.2	50,938	14.2
Electrical power-line installers and repairers .....	31.08	3.0	1,243	3.0	64,642	3.0
Telecommunications line installers and repairers .....	23.58	15.9	943	15.9	49,048	15.9
Miscellaneous installation, maintenance, and repair workers .....	16.39	8.1	653	8.1	33,945	8.1
Helpers--installation, maintenance, and repair workers .....	11.90	7.1	473	6.7	24,586	6.7
<b>Production occupations</b> .....	13.78	3.2	545	3.3	28,358	3.3
First-line supervisors/managers of production and operating workers .....	21.20	8.6	833	8.9	43,295	8.9
Electrical, electronics, and electromechanical assemblers .....	10.26	6.7	410	6.7	21,339	6.7

See footnotes at end of table.



RSE Table 15

**Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly earnings <sup>2</sup>		Weekly earnings <sup>4</sup>		Annual earnings <sup>5</sup>	
	Mean	Relative error <sup>3</sup>	Mean	Relative error <sup>3</sup>	Mean	Relative error <sup>3</sup>
<b>Production occupations –Continued</b>						
Electrical and electronic equipment assemblers .....	\$10.48	8.4%	\$419	8.4%	\$21,791	8.4%
Miscellaneous assemblers and fabricators .....	11.24	8.5	431	8.8	22,425	8.8
Butchers and other meat, poultry, and fish processing workers .....	12.94	7.7	511	7.9	26,570	7.9
Computer control programmers and operators .....	14.98	9.2	582	10.4	30,250	10.4
Computer-controlled machine tool operators, metal and plastic .....	14.48	8.1	561	9.2	29,190	9.2
Machine tool cutting setters, operators, and tenders, metal and plastic .....	12.81	7.0	505	7.8	26,279	7.8
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic .....	11.99	5.9	480	5.9	24,945	5.9
Machinists .....	17.59	5.7	708	5.7	36,822	5.7
Welding, soldering, and brazing workers .....	15.59	4.4	624	4.4	32,434	4.4
Welders, cutters, solderers, and brazers .....	15.52	4.6	621	4.6	32,275	4.6
Miscellaneous metalworkers and plastic workers .....	11.03	3.4	441	3.4	22,935	3.4
Printers .....	16.26	8.3	651	8.3	33,827	8.3
Printing machine operators .....	13.39	4.8	536	4.8	27,853	4.8
Laundry and dry-cleaning workers .....	10.53	8.9	411	9.6	21,393	9.6
Pressers, textile, garment, and related materials .....	8.64	4.9	332	7.1	17,278	7.1
Miscellaneous plant and system operators .....	31.21	3.1	1,248	3.1	64,907	3.1
Inspectors, testers, sorters, samplers, and weighers .....	17.06	10.3	680	10.3	35,338	10.3
Packaging and filling machine operators and tenders .....	9.32	14.8	373	14.8	19,393	14.8
Miscellaneous production workers .....	12.94	10.8	517	10.8	26,876	10.8
Helpers--production workers .....	10.55	10.5	422	10.5	21,950	10.5
<b>Transportation and material moving occupations</b>						
First-line supervisors/managers of helpers, laborers, and material movers, hand .....	14.29	5.7	577	5.8	29,846	5.8
Driver/sales workers and truck drivers .....	19.21	11.5	768	11.5	39,953	11.5
Driver/sales workers .....	15.40	6.0	628	6.4	32,673	6.4
Truck drivers, heavy and tractor-trailer .....	15.50	11.8	622	11.9	32,319	11.9
Truck drivers, light or delivery services .....	16.50	9.4	683	10.1	35,501	10.1
Industrial truck and tractor operators .....	12.68	4.7	507	4.8	26,369	4.8
Laborers and material movers, hand .....	11.73	13.1	469	13.1	24,394	13.1
	10.62	4.3	421	4.3	21,473	4.3

See footnotes at end of table.



**RSE Table 15**

**Private industry establishments with fewer than 100 workers: Relative standard errors of mean hourly, weekly, and annual earnings by occupation for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly earnings <sup>2</sup>		Weekly earnings <sup>4</sup>		Annual earnings <sup>5</sup>	
	Mean	Relative error <sup>3</sup>	Mean	Relative error <sup>3</sup>	Mean	Relative error <sup>3</sup>
<b>Transportation and material moving occupations –Continued</b>						
Cleaners of vehicles and equipment .....	\$11.25	7.1%	\$450	7.1%	\$23,391	7.1%
Laborers and freight, stock, and material movers, hand .....	10.77	5.0	428	5.0	21,581	5.0
Packers and packagers, hand .....	9.04	8.2	350	9.5	18,194	9.5

<sup>1</sup> The NCS uses the 2000 Standard Occupational Classification coding structure, which defines more than 800 unique occupations, to match jobs sampled by the survey. Military occupations are excluded from the survey.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

<sup>3</sup> The relative standard error (RSE) is the standard error expressed as a percent of the estimate. It can be used to calculate a "confidence interval" around a sample estimate. For more information about RSEs, see chapter 8 of the BLS Handbook of

Methods, at [http://www.bls.gov/opub/hom/homch8\\_a.htm](http://www.bls.gov/opub/hom/homch8_a.htm).

<sup>4</sup> Mean weekly earnings are based on the straight-time weekly wages or salaries paid to employees, exclusive of overtime.

<sup>5</sup> Mean annual earnings are based on the straight-time annual wages or salaries paid to employees, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Broad occupational groups may include data for subordinate occupational groups not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.